

HELLENIC DAIRIES S.A.

ANNUAL FINANCIAL STATEMENTS

of the Period from January 1st to December 31st 2020



Annual Financial Statements of the Period from January 1st 2020 to December 31st 2020

It is certified that these Annual Financial Statements of the period 01.01.2020-31.12.2020 are those approved by the Board of Directors of "HELLENIC DAIRIES S.A." during its meeting on the 6th of August 2021.



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A. Report of the Board of Directors of HELLENIC DAIRIES S.A. on the Financial Statements of the Company for the period 01/01/2020-31/12/2020

Dear Shareholders,

This Annual Report of the Board of Directors of the company HELLENIC DAIRIES S.A. (hereinafter called the Company) and its subsidiaries (hereinafter called the Group) concerns the financial year from January 1st to December 31st 2020 and was prepared in accordance with the relevant provisions of Article 150 of Law 4548/2018.

All individual topics of the present report, which are necessary, subject to the above legal framework, reflect in a true and concise but essential manner all relevant and necessary information according to law, in order to extract a substantial and comprehensive briefing on the activities of the Company and the Group during the said period of time.

The purpose of the topics of the report is to inform the shareholders and other third parties:

- About the financial position and other information of the Group and the Company during the financial year under examination,
- About the significant events that took place during the financial year under examination and their impact on the annual Financial Statements,
- About the perspectives and the strategic goals of the Group and the Company,
- About the risks that may arise for the Group and the Company,
- About the transactions performed between the Company and its related parties,
- About the significant events that took place after the end of the financial year under examination.

Given the fact that the Company also prepares consolidated Financial Statements, this Report is unified, having as principal point of reference the consolidated financial data of the Company and its subsidiaries and with reference to the individual (standalone) financial data of the Company, only insofar as deemed appropriate or necessary for better understanding its content.

The Report is included along with the Company's Financial Statements.

The shareholders and other third parties may visit the website www.hellenicdairies.com where the Annual Report is posted, including the Financial Statements as well as the audit report of the Certified Public Accountant.



A.1. Financial Position – Performance – Other Information

A.1.1. Financial information

The financial year 2020 was characterized by the effects of the COVID-19 pandemic worldwide and in particular on consumption. In Greece, the closure of the catering sector and the reduction of tourism led the industry to a huge decline in sales volume. As a result, and if looking again at the macroeconomic environment, we see that economic uncertainty remains. Provisions on the evolution of macroeconomic aggregates suggest that the adverse economic conditions will continue to exist in the immediate future. However, despite the negative impact of COVID-19 on all sectors of the economy, the Group and the Company managed to grow through the acquisition of new subsidiaries, increase sales and market share while continuing to have high profitability.

A large number of productive businesses is engaged in the sector. The large-sized dairy companies cover the biggest part of the market in most product categories, as they have organized distribution networks, thus covering almost the entire geographical territory of Greece. The import sector includes many enterprises, most of which are engaged in the wider industry of dairy/cheese products.

During a crucial period for the Greek economy, the sustainability and development of the sector of dairy industry is deemed necessary, both for the development of the sector in the domestic market and for the support of the exporting activity of Greek industrial units. The field of dairy products is now a highly dynamic sector in Greece, which plays an important role in the developments of food industry. At the same time, it faces a number of challenges arising from the modern "industrialized" stock raising, biotechnology, new concepts and trends in consumer preferences, the recent reform of the Common Agricultural Policy and the rapid technological developments in the industry. The internationalization of business environment necessitates the improvement of productivity, the modernization of production technologies and the designing of new products. Simultaneously, the continuous control for the improvement of product quality is of special importance, as well as the strategic expansion and improvement of the efficiency of distribution networks.

The Company cooperates with stock breeders and producers and is constantly expanding the research on bringing in quality cow's, sheep's and goat's milk as well as their respective biological products by producers certified for the production of products with high standards and quality features. The Company's beneficial presence is revealed in the regions where it operates with the support of employment and stockbreeding, the environmental protection with the application of advanced methods for waste management through environmentally friendly sources of energy, the introduction of new technologies and enhancement of competitiveness with high quality featured dairy products, meeting modern consumer demands and standards of hygiene and quality assurance.

Within this demanding macroeconomic environment, the progress of the Company, taking into account the developments of the industry where it is engaged, can be estimated as very satisfactory. The Group, during the financial year 2020, was committed to its strategic goals by increasing the turnover despite the shrinking of the domestic market, thus investing in new markets in Europe.

We provide you with any further details of the Financial Statements in relation to those of the previous financial year.



A.1.2. Total income of financial year

| BRIEF PROFIT AND LOSS ST | STATEMENT OF FINANCIAL YEAR <u>GROUP DETAILS</u> | | | | | |
|-------------------------------------------------------------------------|--------------------------------------------------|----------------|---------|--|--|--|
| Amounts expressed in thousand € | 01.01-31.12.20 | 01.01-31.12.19 | CHANGE% | | | |
| Revenue | 405.455 | 372.639 | 8,81% | | | |
| Gross Profit / (Loss) | 82.671 | 75.611 | 9,34% | | | |
| Gross Profit Margin | 20,39% | 20,29% | 0,49% | | | |
| Earnings Before Interest, Taxes, Depreciation and Amortization (EBITDA) | 51.842 | 49.051 | 5,69% | | | |
| Earnings Before Interest and Taxes (EBIT) | 28.110 | 28.761 | -2,26% | | | |
| Profit before taxes | 22.946 | 23.583 | -2,70% | | | |
| Profit after taxes | 17.203 | 18.657 | -7,80% | | | |

The Group's turnover amounted to €405,455 thousand compared to the amount of €372,639 thousand of the previous financial year. This increase reflects the strategic choices of the Group, to which all its companies have contributed.

The Group's gross profit amounted to €82,671 thousand compared to the amount of €75,611 thousand of the previous financial year, thus increasing by 9.34%.

The earnings before interest, taxes, depreciation and amortization (EBITDA) of the Group amounted to €51,842 thousand compared to the amount of €49,051 thousand of the previous financial year, thus increasing by 5.69%.

| More specifically: | <u>GROUP</u> <u>COMPANY</u> | | | |
|--------------------------------------------|-----------------------------|------------|------------|------------|
| Amounts expressed in thousand € | 31.12.2020 | 31.12.2019 | 31.12.2020 | 31.12.2019 |
| Profits/(Losses) before taxes | 22.946 | 23.583 | 16.028 | 16.607 |
| Financial income | (56) | (48) | (1) | (1) |
| Financial expenses | 5.220 | 5.226 | 3.894 | 3.590 |
| Amortizations | 22.336 | 19.008 | 14.210 | 12.615 |
| Exchange differences | 1.160 | 1.282 | 356 | 33 |
| Losses from impairment of financial assets | | | | |
| | 236 | - | 236 | - |
| EBITDA | 51.842 | 49.051 | 34.722 | 32.844 |

The earnings before interest and taxes (EBIT) of the Group amounted to €28,110 thousand compared to the amount of €28,761 thousand of the previous financial year, thus decreasing by 2.26%.

The profit before taxes of the Group amounted to €22,946 thousand compared to the amount of €23,583 thousand of the previous financial year, thus decreasing by 2.70%.

The profit after taxes of the Group amounted to €17,203 thousand compared to the amount of €18,657 thousand of the previous financial year, decreased by 7.80%.

The other comprehensive losses amount to €4,233 thousand compared to €1,318 thousand of the previous financial year. The decrease is due to the fact that the other comprehensive items of the previous financial year benefited from the revaluation of the owner-occupied fixed assets of the subsidiaries by an independent professional expert as well as from the deferred taxation of the Company's fair value reserve.



1.1.1. Assets

| DATA OF FINANCIAL POSITION STATEMENT (Assets) | | | | | | | |
|-----------------------------------------------|---------------------------------------|---------------|--------|--|--|--|--|
| | <u>9</u> | GROUP DETAILS | | | | | |
| Amounts expressed in thousand € | 01.01-31.12.20 01.01-31.12.19 CHANGE% | | | | | | |
| Total Assets | 480.050 | 460.490 | 4,25% | | | | |
| Total Non-Current Assets | 315.539 | 304.002 | 3,80% | | | | |
| Inventories | 65.196 | 63.622 | 2,47% | | | | |
| Receivables from customers | 61.786 | 64.943 | -4,86% | | | | |
| Other Assets | 37.529 | 27.923 | 34,40% | | | | |

The total assets of the Group amount to €480,050 thousand compared to the amount of €460,490 thousand of the previous financial year.

The non-current assets of the Group, after amortizations, amounted to €315,539 thousand compared to the amount of €304,002 thousand of the previous financial year.

The inventories of merchandises, raw and auxiliary materials, as well as consumable materials of the Group amount to €65,196 thousand compared to the amount of €63,622 thousand of the previous financial year.

The receivables from customers of the Group came to the amount of €61,786 thousand compared to the amount of €64,943 thousand of the previous financial year mainly due to the increase in the turnover and the improvement of the average collectability from 63 days during the previous financial year to 56 days during the current financial year.

The other assets of the Group amounted to €37,529 thousand compared to the amount of €27,923 thousand of the previous financial year.

A.1.2. Liabilities

| DATA OF FINANCIAL POSITION STATEMENT (Liabilities) | | | | | | | | |
|----------------------------------------------------|----------------|----------------|---------|--|--|--|--|--|
| | | GROUP DETAILS | | | | | | |
| Amounts expressed in thousand € | 01.01-31.12.20 | 01.01-31.12.19 | CHANGE% | | | | | |
| Total Liabilities | 480.050 | 460.490 | 4,25% | | | | | |
| Equity | 208.833 | 200.410 | 4,20% | | | | | |
| Long-term Borrowings | 132.319 | 132.496 | -0,13% | | | | | |
| Other Long-term Liabilities | 17.957 | 18.007 | -0,28% | | | | | |
| Short-term Borrowings | 63.342 | 47.656 | 32,91% | | | | | |
| Other Short-term Liabilities | 57.598 | 61.921 | -6,98% | | | | | |

The equity of the Group amounts to €208,833 thousand compared to the amount of €200,410 thousand of the previous financial year.

The long-term borrowings of the Group amounted to €132,319 thousand compared to the amount of €132,496 thousand of the previous financial year mainly concerning a bond loan concluded between the Company and a Greek bank with which it restructured a significant part of its loans and with which it will finance the investment plan of the next five years.

The other long-term liabilities of the Group seem decreased and come to the total amount of €17,957 thousand compared to the amount of €18,007 thousand of the previous financial year, mainly due to the impact of deferred taxation.



The short-term bank liabilities of the Group seem increased and come to the total amount of €63,342 thousand compared to the amount of €47,656 thousand of the previous financial year.

The other short-term liabilities of the Group come to the amount of €57,598 thousand compared to the amount of €61,921 thousand of the previous financial year. This decrease is mainly due to the decrease of commercial and other liabilities.

Both the Group and our Company monitor the liabilities and ensure that they are absolutely punctual, thus maintaining their good reputation in this sector, too.

A.2. Performance of the Group and the Company

A table is cited below with the financial ratios of the Group and the Company for both the current and previous financial year:

| | | Group D | <u>Details</u> | Company | <u>Details</u> | | | | | |
|----------------------------------------------|----------------------------------------|----------------|-----------------|-----------------|----------------|--|--|--|--|--|
| | FINANCIAL RATIOS | 2020 | 2019 | 2020 | <u>2019</u> | | | | | |
| Α. | LIQUIDITY RATIOS | | | | | | | | | |
| A1 | CURRENT RATIO | 136,03% | 142,81% | 162,54% | 182,01% | | | | | |
| A2 | QUICK RATIO | 82,12% | 84,75% | 110,15% | 120,02% | | | | | |
| A3 | ACID TEST RATIO | 12,67% | 9,09% | 12,76% | 8,12% | | | | | |
| A4 | WORKING CAPITAL TO CURRENT ASSETS | 26,48% | 29,98% | 38,48% | 45,06% | | | | | |
| В. | C | CAPITAL STRUCT | URE RATIOS | , , | , | | | | | |
| B1 | DEBT TO EQUITY | 1,32 | 1,56 | 1,18 | 1,09 | | | | | |
| B2 | CURRENT LIABILITIES TO NET WORTH | 0,59 | 0,56 | 0,46 | 0,40 | | | | | |
| B3 | FIXED ASSETS TO NET WORTH | 1,54 | 1,55 | 1,43 | 1,36 | | | | | |
| B4 | OWNER'S EQUITY TO TOTAL LIABILITIES | 0,75 | 0,76 | 0,85 | 0,92 | | | | | |
| B5 | CURRENT ASSETS TO TOTAL ASSETS RATIO | 0,34 | 0,34 | 0,34 | 0,35 | | | | | |
| C. | | ACTIVITY R | ATIOS | | | | | | | |
| C1 | INVENTORIES TURNOVER RATIO | 1,27 | 1,19 | 1,28 | 1,16 | | | | | |
| <u>. </u> | | times | times | times | times | | | | | |
| C2 | FIXED ASSETS TURNOVER RATIO | 1,29 | 1,23 | 1,77 | 1,74 | | | | | |
| <u>. </u> | - | times | times | times | times | | | | | |
| СЗ | DAYS OF SALES OUTSTANDING | 56,26 | 65,54 | 69,44 | 77,36 | | | | | |
| | (D.S.O) | days | days | days | days | | | | | |
| C4 | ASSET TURNOVER RATIO | 0,84 | 0,81 | 0,83 | 0,77 | | | | | |
| | | times | times | times | times | | | | | |
| C5 | OWNER'S EQUITY TURNOVER RATIO | 1,98 | 1,90 | 1,80 | 1,70 | | | | | |
| | HATIO | times | times | times | times | | | | | |
| D. | | PROFITABILITY | Y RATIOS | | | | | | | |
| D1 | CDOSS DDOST MADCIN | 20,39% | 20.209/ | 17.100/ | 16.079/ | | | | | |
| D2 | GROSS PROFIT MARGIN NET PROFIT MARGIN | 4,24% | 20,29% 5,01% | 17,10% 3,36% | 16,97% | | | | | |
| D3 | NET FROFIT MARGIN | 4,2470 | 5,01% | 3,30% | 4,96% | | | | | |
| D4 | RETURN OF INVESTMENT | 24,82% | 23,84% | 18,72% | 21,63% | | | | | |
| | EFFICIENCY OF TOTAL ASSETS | 4,78% | 5,08% | 4,04% | 4,48% | | | | | |
| D5 | RETURN ON TOTAL CAPITAL EMPLOYED | 6,10% | 6,14% | 5,02% | 5,45% | | | | | |
| Ε. | 0 | PERATING EXPE | NSES RATIOS | 1 | | | | | | |
| E1 | OPERATING RATIO | 92,86% | 92,23% | 93,84% | 93,43% | | | | | |



| E2 | | | | | |
|----|---------------------------|--------|--------|--------|--------|
| | INTEREST RATIO | 5,39 | 5,50 | 5,12 | 5,62 |
| E3 | OPERATING EXPENSES TO NET | | | | |
| | SALES | 13,25% | 12,52% | 10,95% | 10,40% |
| E4 | | | | | |
| | LOANS TO TOTAL ASSETS | 37,45% | 36,55% | 35,12% | 32,48% |

A.3. Share capital

The Company's shares are ordinary nominal shares:

| Number of shares and nominal value | 31.12.2020 |
|------------------------------------|------------|
| Number of shares | 20.498.688 |
| Nominal value per share | 1,56 |

On the 31st of December 2020, the Company does not have any own shares.

A.4. Dividend Policy

Subject to legislation currently in force, the Company is obliged to distribute a dividend to shareholders of at least 35% of the profits after taxes and the formation of statutory reserve, which may be distributed under IFRS, unless otherwise decided by the General Meeting.

The Group's Administration seeks to develop its activities and achieve its strategic goals by carrying out the necessary investments in equipment and facilities to meet the prevailing competition conditions in the sector. Through the creation of tax free reserves and the non-distribution of dividends, the Group's Administration is able to apply these objectives and create significant capital gains. The ordinary General Meeting of the shareholders held on the 9th of September 2020 unanimously approved the distribution of profits from the financial year 2019 only to the privileged shareholders for a total amount of €2,029 thousand. Profit distribution for the financial year 2020 has not been finalized until the date of completion of the Financial Statements.

A.5. Subsidiaries

The Group, besides HELLENIC DAIRIES S.A., consists also of the following companies:

| Company Name | Company Name Acquisition cost Holding relation on | | • | Consolidation | | |
|--------------------------------------------|---------------------------------------------------|---------------|-------------------|---------------|---------|-----------------|
| Amounts expressed in € | 31.12.2020 | 31.12.2019 | <u>31.12.2020</u> | | method | Head office |
| | | | | | | |
| Subsidiaries | | | Direct | Indirect | | |
| TYRAS S.A. | 25.000,00 | 25.000,00 | 100% | | Overall | Greece |
| OLYMPUS DAIRY UK Ltd | 25.380,71 | 25.380,71 | 100% | | Overall | UK |
| "OLYMPOS" LARISSA DAIRY INDUSTRY S.A. | 25.000,00 | 25.000,00 | 100% | | Overall | Greece |
| "RODOPI" XANTHI DAIRY INDUSTRY S.A. | 25.000,00 | 25.000,00 | 100% | | Overall | Greece |
| TYRBUL S.A. | 11.732.890,90 | 11.732.890,90 | 100% | | Overall | Bulgaria |
| S.C. FABRICA DE LAPTE BRASOV S.A. | 53.206.234,08 | 53.206.234,08 | 94,81% | | Overall | Romania |
| OLYMPUS ITALIA S.r.I. | 10.000,00 | 10.000,00 | 100% | | Overall | Italy |
| OLYMPUS DAIRY DEUTSCHLAND GmbH | 25.000,00 | 25.000,00 | 100% | | Overall | Germany |
| OLYMPUS FOODS d.o.o. Beograd | 250.000,00 | 180.000,00 | 100% | | Overall | Serbia |
| OLYMPUS FOODS TIRANA Sh.p.k. | 60.000,00 | 30.000,00 | 100% | | Overall | Albania |
| OLYMPUS FOODS DOOEL SKOPJE | 90.000,00 | 90.000,00 | 100% | | Overall | North Macedonia |
| HELLENIC DAIRIES NORDIC AB | 4.946,77 | 4.946,77 | 100% | | Overall | Sweden |
| OLYMPUS FRANCE SARL | 50.000,00 | 50.000,00 | 100% | | Overall | France |
| OLYMPUS DAIRY CYPRUS | 2.950.000,00 | 2.550.000,00 | 100% | | Overall | Cyprus |
| KLIAFAS S.A. (*) | 7.396.340,00 | 0,00 | 100% | | Overall | Greece |
| Impairment of OLYMPUS FOODS TIRANA Sh.p.k. | (60.000,00) | 0,00 | | | | |
| Total Subsidiaries | 75.815.792,46 | 67.979.452,50 | | | | |
| | | | | | | |
| <u>Associates</u> | | | | | | |
| OLYMPUS DAIRY USA Corp* | 9.543,84 | 9.543,84 | 10% | | | USA |
| PRODLACTA S.A.* | 2.755.882,46 | 2.755.882,46 | | 5,10% | | Romania |



| Impairments | (2.765.426,30) | (2.765.426,30) | | |
|------------------|----------------|----------------|--|--|
| Total Associates | 0,00 | 0,00 | | |
| Total Holdings | 75.815.792,46 | 67.979.452,50 | | |

(*) there is an indirect holding through the subsidiary KLIAFAS S.A. in DOUBIA S.A. by 77.88%.

Holdings in PRODLACTA S.A. and OLYMPUS DAIRY USA Corp have been fully impaired by 31/12/2019.

A.6. Commitments - Guarantees

The contingent liabilities for letters of credit guaranteeing good performance and operation of the Company and the Group within the ordinary course of business are:

| Contingent Liabilities | Group | <u>Details</u> | Company Details | | |
|---------------------------------------|-------------------|-------------------|-------------------|-------------------|--|
| amounts expressed in thousand € | <u>31.12.2020</u> | <u>31.12.2019</u> | <u>31.12.2020</u> | <u>31.12.2019</u> | |
| Bank Letters of Credit for Securities | 797 | 1.160 | 762 | 1.160 | |
| Total Contingent Liabilities | <u>797</u> | <u>1.160</u> | <u>762</u> | <u>1.160</u> | |

A.6.1. Penalty Clauses and Legal Affairs

For all litigated and under arbitration cases a provision has been made on a Group basis of €350 thousand since on the basis of the estimates of legal advisors, they are expected to have a positive outcome. There are no other disputes litigated or under arbitration, before judicial or administrative bodies, which may affect significantly the financial position of the Company.

There are no other contested claims by third parties against the Company and the Group or court decisions which may significantly affect the financial position of the Company and the Group.

A.6.2. Other Contingent Liabilities

There are no known events, nor are they expected, which could cause potential liabilities or losses to the Group and the Company in the immediate future. Furthermore, the Group and the Company are insured against natural disasters and other risks, as well as insured is the civil liability of the operation of its means of transport and its facilities.

A.7. Other Information

A.7.1. Facilities - Branches

The Company's facilities – branches operating on 31.12.2020 are the following:

- Local Community of Pigi, Municipality of Pili, Regional Unit of Trikala
- 16th km of National Road Larissa Thessaloniki, Municipal Unit of Makrichori, Municipality of Tempi, Regional Unit of Larissa
- Dairy production facility at the 3rd km of the old National Road Xanthi Lagos
- Regional Units of Xanthi and Kavala (milk reception facilities):
 - Community of Kremasti, Municipality of Topiros, Regional Unit of Xanthi
 - Community of Avato, Municipality of Topiros, Regional Unit of Xanthi
 - Community of Koutso, Municipality of Vistonida, Regional Unit of Xanthi
 - Community of Nea Kessani, Municipality of Vistonida, Regional Unit of Xanthi
 - Community of Eratino, Municipality of Chrisoupoli, Regional Unit of Kavala
 - · Community of Polisitos, Municipality of Vistonida, Regional Unit of Xanthi
 - Community of Neo Erasmio, Municipality of Topiros, Regional Unit of Xanthi
 - Community of Sidini, Municipality of Vistonida, Regional Unit of Xanthi
- Product distribution centre at the 27th km of the new National Road Athens-Lamia, at Afidnes
- Product distribution centre at Nea Magnisia, Municipality of Delta, Regional Unit of Thessaloniki



The Company's facilities are proprietary and are constantly being modernized from their construction up until today.

A.7.2. Employment Matters

The Group's Administration is based on a group of experienced and competent staff, who has full knowledge of its subject and market conditions, thus contributing to the smooth operation and further development of the Group. One of the key areas in which the Group has chosen to invest is its staff. It believes that its development and proper functioning comes from and relies on it. Promoting equal opportunities and protecting diversity are core principles of the Group. The Group's Administration does not discriminate in recruitment/selection, salary, training, assignment of duties or any other work activity. The factors that are exclusively taken into account are the person's experience, personality, theoretical training, qualifications, efficiency and abilities. The Group encourages and recommends all its employees to respect the diversity of each employee or supplier or client and not accept any conduct that may cause discriminations of any type.

A table is cited below with the average number of staff of the Company and the Group employed during the current and the previous financial year as well as the burden from wages and salaries and insurance charges, which is analyzed in categories as follows:

| | Group D | <u>etails</u> | | | <u>Company</u> | Details in € | | |
|--------|-----------|---------------|---------|---------|----------------|--------------|--------|----------|
| | | | TOTAL C | OST FOR | | | TOTAL | COST FOR |
| | <u>PE</u> | <u>OPLE</u> | ST | AFF | <u>PE</u> | <u>EOPLE</u> | S | TAFF |
| YEARS | 2020 | 2019 | 2020 | 2019 | 2020 | 2019 | 2020 | 2019 |
| Totals | 1.542 | 1.403 | 29.774 | 25.287 | 908 | 799 | 20.515 | 17.987 |

A.8. Environmental Issues

The Group does not have any environmental issues, it complies with the respective environmental provisions and invests in innovative technologies. Ο Όμιλος, αναγνωρίζει τις υποχρεώσεις του απέναντι στο περιβάλλον και της ανάγκης συνεχούς βελτίωσης των περιβαλλοντικών επιδόσεων του, έτσι ώστε να επιτυγχάνει μια ισορροπημένη οικονομική ανάπτυξη σε αρμονία με την προστασία του περιβάλλοντος. Its environmental policy focuses on the following:

- Management of solid and liquid waste produced, giving priority to their separate collection and recycling.
- Energy saving by developing a system for monitoring the consumption of natural resources.
- Keeping staff updated on environmental issues.
- Training of employees on environmental protection issues.

A.9. Activities in Research & Development

The Company made expenses for scientific and technological research amounting to €683 thousand during the current managing financial year.

A.10. Significant Events of the Financial Year 2020

Significant events that occurred during the period from January 1st to December 31st 2020 and their impact on the Financial Statements are the following:

Upon the decision No. 111 of the General Meeting of shareholders on 06/04/2020, the share capital of the Company increased, based on the provisions of article 27 of Law 4646/2019 (as amended by article 71C of Law 4172/2013) for the capitalization of reserves, by €19,883,727.36, with an increase in the nominal value of shares from €0.73 to €1.70 each. Thus, the share capital of the Company amounted to €34,847,769.60, divided into 20,498,688 shares of a nominal value of €1.70 each.

On the 9th of September 2020, the ordinary General Meeting was held, where, among others, the parent company reduced the share capital, with a return of capital, by €2,869,816.32 by reducing the nominal value of shares from €1.70 to €1.56 each. Following this decision, the share capital of the parent company amounts to €31,977,953.28 and is divided into 20,498,688 shares with a nominal value of €1.56 each. Upon the same decision No. 114 of the General Meeting, the Financial Statements of the financial year



2019 were approved, after the report of the Company's Board of Directors and the audit certificate by the Certified Public Accountant. The members of the Board of Directors and the Certified Public Accountant were discharged from any liability to compensation for all the transactions of the financial year 2020, the election of a Regular and a Substitute Auditor was carried out for the financial year 2020 and the non-payment of remuneration to members of the Board of Directors for the financial year 2020 was approved.

On July 14th, 2020, the General Meeting of the Company approved the issuance of a common bond loan of a maximum amount of €10,000,000 in order to cover the needs of the Company. The bond loan is supported by a financial instrument in the form of a guarantee mechanism, specifically through the "Guarantee Fund for Covid-19" program of the Hellenic Development Bank and is divided into 10,000,000 bonds with a nominal value of €1.00, while the bonds will be available until 31/12/2020. The relevant loan agreement was signed on 03/08/2020 with Eurobank.

On July 28th, 2020, the General Meeting of the Company approved the issuance of a common bond loan of a maximum amount of €10,000,000 in order to cover the needs of the Company. The bond loan is supported by a financial instrument in the form of a guarantee mechanism, specifically through the "Guarantee Fund for Covid-19" program of the Hellenic Development Bank and is divided into 10,000,000 bonds with a nominal value of €1.00, while the bonds will be available until 30/12/2020. The relevant loan agreement was signed on 04/08/2020 with Alpha Bank.

The company Hellenic Dairies S.A. acquired on 01.06.2020 the 100% of shares of the soft drinks company "KLIAFAS S.A." having its registered office at Trikala. On 02.06.2020 the subsidiary "KLIAFAS S.A." acquired the 77.88% of the natural mineral water bottling company "DOUBIA S.A." having its registered office at Doumpia, Halkidiki. With these acquisitions, the Group expands further in the food sector.

Upon its decision as of July 17th, 2020, the Extraordinary General Meeting of the shareholders decided to increase the share capital of the subsidiary KLIAFAS S.A. by €2,994,500.00 with the issue of 53,000 new registered shares with a nominal value of €56.50 each. After this increase, the share capital of the subsidiary now amounts to €7,288,500.00, divided into 129,000 shares with a nominal value of €56.50 each.

Finally, the Group was certified in 2020 to the leading international standard for information security management ISO 27001:2013.

A.11. Perspectives and Strategic Goals of the Company and the Group

The Group, as part of its wider strategy, will seek to achieve the objectives established by the Administration for the financial year 2021, taking into account the unfavorable economic environment prevailing in the industry due to the pandemic. Within this environment, the Group's Administration has set goals that appear feasible. These goals are presented below:

- Preservation/increase of market share and increase of turnover by focusing on strategically important products.
- Export orientation which will strengthen the Group's brands and will allow hedging the increased business risks, due to economic conditions.
- Maximization of the investment in Romania with further expansion in the Romanian market and the wider Balkan market.
- Development of activities in all markets in which there is a presence of the Group through its subsidiaries.
- Constant and continuous product improvement through systematic work and research in order to meet
 the needs of the contemporary consumer who demands high quality standards, products of high
 nutritional value and moderate prices, in the best way possible.
- Reduction of costs particularly with the reorganization of production processes, functional areas and distribution networks. The reorganization is an ongoing process of coordinating the strategic goals of the Company and adapting to the constantly changing economic environment.
- Financing of the business plan 2021-2022.
- · Capital support of the Company and its subsidiaries with planned share capital increases.



The Administration estimates that the above objectives are manageable and achievable for the next financial year despite the fact that there are constantly changing economic conditions mainly due to the pandemic caused by COVID-19. Regarding the effects of the Pandemic - COVID-19 on the financial data of the Company, reference is made in paragraph "A.14. Significant Events after 31.12.2020".

A.12. Risk Management and Hedging Policies

The Group and the Company in the ordinary course of business are exposed to a series of financial and business risks and uncertainties, associated with both the general economic situation and the specific conditions that are formed in the field.

The specialized know-how of the Company and the Group, the continuous investment in highly skilled human resources and the strong infrastructure in conjunction with the development of new products help and support the Group to be increasingly competitive and infiltrate into new markets, reducing the risks.

In addition to that, our structures, continuously adapting to the new business environment, give us the right to believe that we will respond to the needs of the crucial financial year to come and will help to minimize the unforeseen factors.

The most common risks to which the Group is exposed are the following:

> Financial risk factors

The Group is exposed to various financial risks, including market risks, fluctuations in exchange and interest rates, credit risk, liquidity risk and price risk. The overall risk management program of the Group aims at minimizing potential adverse effects of such fluctuations on the financial performance of the Group.

The policy of risk management is applied by the Group's Administration, which evaluates the risks associated to its activities and functions and carries out the methodology planning by selecting the appropriate financial products for the reduction of risk.

The financial products used by the Group consist mainly of deposits in banks, transactions in foreign currency at current prices or futures contracts, bank overdraft accounts, accounts receivable and payable.

| Commercial receivables – days of maturity - Group | | | | | | |
|---------------------------------------------------|---------------|--------------|--------------|------------|--------------|---------------|
| Receivables 31.12.20 | <30 | 31-60 | 61-90 | 91-120 | >120 | Total |
| Ratio of expected credit losses (clients) | 2,90% | 10,22% | 70,76% | 45,33% | 124,84% | 14,61% |
| Total measurement of gross amount | 41.099.117,81 | 5.124.779,67 | 1.084.233,05 | 144.392,86 | 3.978.959,83 | 51.431.483,22 |
| Expected credit losses | 1.190.377,29 | 523.620,26 | 767.176,73 | 65.448,60 | 4.967.392,03 | 7.514.014,92 |

Commercial receivables - days of maturity - Company

| | • | ommore dia receivas | adyo or matar | ity Company | | |
|-------------------------------------------|---------------|---------------------|---------------|-------------|--------------|---------------|
| Receivables 31.12.20 | <30 | 31-60 | 61-90 | 91-120 | >120 | Total |
| Ratio of expected credit losses (clients) | 2,12% | 5,10% | 69,84% | 31,60% | 100,68% | 11,78% |
| Total measurement of gross amount | 42.672.574,66 | 4.446.055,10 | 1.100.867,41 | 187.485,05 | 4.208.230,18 | 52.615.212,40 |
| Expected credit losses | 905.983,17 | 226.854,51 | 768.872,13 | 59.254,12 | 4.237.007,56 | 6.197.971,49 |

Exchange risk

The Group's exposure to foreign exchange risks arises mainly from actual or anticipated cash flows in foreign currency (imports - exports). The Group's Administration constantly monitors the fluctuations and tendency of foreign currencies and evaluates each case individually, taking appropriate measures where necessary, through agreements covering foreign exchange risks. Currency risk arises from future commercial transactions and recognized assets and liabilities when listed in a currency different from the entity's functional currency. In case that the foreign exchange risk arises from future commercial transactions and recognized assets and liabilities, the Administration uses futures contracts if required.



The main trading currencies of the Group are Euro, Bulgarian Lev, which is connected to Euro at fixed exchange and Romanian Leu. The Group's subsidiary in Great Britain trades in British pounds, but the volume of transactions is not significant for the Group. The subsidiaries in North Macedonia, Albania and Serbia did not have any significant transactions.

Price risk

The Group is not in possession of negotiable instruments and therefore is not exposed to change risk in the stock prices of securities.

The Group is exposed mainly to changes in the value of merchandises supplied and therefore the policy on reserves and its commercial policy is adjusted accordingly. In order to address the risk of obsolescence of its inventories, the Group applies a rational management and administration of these and aims at avoiding the holding of large amounts of stock. Compared to the turnover of the Company, the level of stocks is very low. Our goal is to minimize the time our stock remains in the warehouse, in order to reduce the risk of its obsolescence.

> Interest rate risk

The operating profits and cash flows of the Group are partially affected by changes in interest rates.

The Group's policy is to continuously monitor the trends in interest rates and the duration of financing needs. Therefore, the decisions about the duration and the relationship between fixed and variable cost of a new loan are made separately for each case and at each given time. As a result, the majority of short-term loans has been concluded with variable interest rates.

So, depending on the specific levels of net borrowing, the change in the base of loan rates (EURIBOR) is of proportionate impact on the Group results. The risk of interest rate changes from long-term loans is not very important for the Company due to the controlled amount of loans.

However, in case credit markets and capital markets remain unstable and the availability of funds remains limited, the likelihood shall be increased that the Group will move to higher interest rates and other costs related to financing its loan or even to limit its access to money markets, thus influencing the ability of the Group to adapt to changing economic and business conditions, its ability to finance its operations and its capital needs in the future, its growth rate, but also the return to shareholders.

The careful monitoring though and managing of interest rate risk, as well as the relationship of profits before taxes to interests, reduces the risk of significant influence of the profits from the potential short-term fluctuations in interest rates.

The analysis of the Group's loans' sensitivity to changes in interest rates is cited below.

| Analysis of the Group's loans' sensitivity to changes in interest rates | Currency | Interest Rate Volatility | Impact on profit before taxes |
|-------------------------------------------------------------------------------|----------|--------------------------|-------------------------------|
| Amounts of financial year 2020 expressed in thousand € | EURO | +/- 1% | +/- 1.450 |
| Amounts of financial year 2019 expressed in thousand € | EURO | +/- 1% | +/- 1.450 |

Credit risk

The credit risk stems from cash reserves and cash equivalents, deposits in banks, derivative financial instruments, as well as exposures to credit risk from clients. Receivables from clients are mainly against large supermarket chains. The financial situation of clients is closely monitored and redefined according to new conditions. The Administration evaluates the creditworthiness of each client either through an independent authority or internally by taking into account their economic situation, past transactions and other parameters controlling the size of credit provision. The client credit limits are determined by internal or external evaluations always in accordance with the limits set by the Administration. Given that the economic weakness of the domestic market since the onset of economic crisis may pose risks for any bad



debts, the Administration believes that it has set adequate coping mechanisms, taking into account the structure of the Company's clientele. For specific credit risks estimates are made for obsolescence losses. The post-receivables are an important problem that requires management, but it is unrelated to the creditworthiness of our debtors.

In order to minimize the credit risk in Cash reserves and Cash equivalents, the Company limits the exposed amount in the framework of policies approved by the Board of Directors. In addition to that, as far as deposit products are concerned, the Group trades only with recognized financial institutions of credit rating.

> Liquidity risk

The Group's liquidity is achieved through both cash reserves and existing credit limits with partner banks, while pushing these limits when further funding is required for special type projects (funding on a project basis). The constant cooperation and excellent relationship we have with the largest credit institutions of the country gives us sufficient credit lines to finance our business plans.

Our strategic planning defines our form of financing (short/long-term) as well as the tools we use. Borrowing includes balances of loans (outstanding capital) with fixed and floating rates at the end of the period plus the accrued interests until maturity. In November 2018, the Company agreed in writing with Greek banks to conclude a new long-term repayment bond loan with which it restructured a significant part of its short-term borrowings and it will finance the investment plan for the next five years. At the same time, the subsidiaries Fabrica De Lapte Brasov and TYRBUL have entered into a joint bond loan with banks in order to finance their investment plan.

The financial liabilities of the Group as of December 31st 2020 are analyzed below:

| Analysis on the contractual | maturity of the Gro | oup's financial liab | oilities | | |
|-------------------------------------------------------------|---------------------|----------------------|----------------|------------|----------------|
| 31 st of December 2020 Amounts expressed in € | Balance sheet value | Up to 1 year | Up to 5 years | > 5 years | Total |
| Long-term loans (including short-term installments) | 143.716.198,17 | 23.425.511,50 | 120.290.686,67 | 0,00 | 143.716.198,17 |
| Liabilities under finance lease | 15.863.674,73 | 4.549.334,91 | 11.080.218,02 | 234.121,80 | 15.863.674,74 |
| Short-term loans | 36.081.717,21 | 36.081.717,21 | 0,00 | 0,00 | 36.081.717,21 |
| Current tax liabilities | 5.905.641,48 | 5.905.641,48 | 0,00 | 0,00 | 5.905.641,48 |
| Suppliers | 33.663.304,10 | 33.663.304,10 | 0,00 | 0,00 | 33.663.304,10 |
| Cheques payable | 6.384.106,66 | 6.384.106,66 | 0,00 | 0,00 | 6.384.106,66 |
| Other liabilities | 11.645.315,20 | 11.645.315,20 | 0,00 | 0,00 | 11.645.315,20 |
| Total | 253.259.957,57 | 121.654.931,07 | 131.370.904,69 | 234.121,80 | 253.259.957,57 |

> Capital management

The primary objective of the Group's capital management is to ensure that it maintains its high credit ranking and healthy capital ratios in order to be able to support and expand the Group's activities.

The Group's policy is to maintain the leverage targets in line with a high level solvency profile. The gearing ratio is calculated by dividing the net debt to the total capital employed.

| Gearing ratio | Grou | <u> Details</u> | Company Details | | |
|-------------------------------------------------------------------|----------------------------------|-----------------|-----------------|----------------|--|
| Amounts expressed in thousand € | <u>01.01-</u> <u>31.12.20</u> | 01.01-31.12.19 | 01.01-31.12.20 | 01.01-31.12.19 | |
| | | | | | |
| Total Borrowings (short-term bank loans) | 36.082 | 23.670 | 18.150 | 8.107 | |
| Total Borrowings (long-term bank loans plus long-term liabilities | | | | | |
| payable next financial year) | 143.716 | 144.650 | 121.111 | 112.992 | |
| Minus: Cash & cash equivalents | <u>(15.319)</u> | (9.962) | (10.652) | <u>(5.805)</u> | |
| Debt | 164.479 | 158.358 | 128.609 | 115.294 | |
| Total Equity | <u>204.461</u> | <u>196.405</u> | <u>182.317</u> | <u>178.486</u> | |
| Total Capital | 368.940 | 354.763 | 310.927 | 293.780 | |
| Gearing ratio | 44,58% | 44,64% | 41,36% | 39,25% | |



> Risk of a macroeconomic environment in Greece

The risk of macroeconomic and business environment is the risk arising from external factors of the socio-economic environment mainly, which may negatively affect the demand for products and consequently the turnover of the Company and the Group. The initial estimates of the Bank of Greece before the onset of the crisis due to COVID-19 were talking about a growth rate of 2.4% for 2020 and 2.5% for 2021. Following the outbreak of the pandemic, the Hellenic Statistical Authority announced a recession of -8.2% for 2020, however, according to the Bank of Greece, an increase in the growth rate for 2021 is expected, which will be around 4.2%. According to the recent forecasts of the International Monetary Fund, it is estimated that the recession caused by the pandemic in 2020, both due to the emergency economic measures and the suspension of the market's operation, is estimated at -4.4% and is expected to return to growth at a rate of 5.2% in 2021.

The Administration continuously assesses the potential impact of any changes on the macroeconomic and financial environment in Greece to ensure that all necessary actions and measures are taken to minimize any impact on the activities of the Company and the Group. Based on its current assessment, it has concluded that no additional impairment provisions are required for the Company's financial and non-financial assets as of December 31st, 2020.

The risk of abnormal continuation of the usual activity of the Company and the Group is characterized as low and the Company's Administration monitors all developments and prepares response plans.

A.13. Transactions with related parties

The transactions in the closing financial year 01/01/2020-31/12/2020 and other receivables and payables on 31/12/2020 of the Company with the related legal entities, as defined by IAS 24, are as follows:

| <u>Commercial receivables</u> | 31.12.2020 | 31.12.2019 |
|---------------------------------|---------------|---------------|
| TYRBUL S.A. | 4.565.982,07 | 2.292.165,45 |
| S.C. FABRICA DE LAPTE BRASOV SA | 2.001.283,07 | 7.161.561,62 |
| OLYMPUS DAIRY DEUTSCHLAND GMBH | 2.176.411,52 | 2.464.327,88 |
| OLYMPUS ITALIA S.r.I. | 1.835.156,30 | 2.079.687,50 |
| METEORA S.A. | 47.622,49 | 0,00 |
| OLYMPUS DAIRY UK LTD | 1.284.010,28 | 611.833,08 |
| LATIZA S.A. | 165.240,00 | 0,00 |
| OLYMPUS DAIRY USA Corp (*) | 3.456.195,79 | 3.775.233,98 |
| OLYMPUS FOODS BEOGRAD | 391.592,78 | 203.665,58 |
| OLYMPUS FOODS SKOPJE | 311.549,64 | 135.795,65 |
| OLYMPUS FOODS FRANCE | 741.885,07 | 262.801,12 |
| HELLENIC NORDIC | 612,836.73 | 674.570,05 |
| OLYMPUS FOODS CYPRUS | 3.125.984,40 | 0,00 |
| KLIAFAS S.A. | 21.229,76 | 0,00 |
| DOUBIA S.A. | 138.849,53 | 0,00 |
| Total | 20.875.829,43 | 19.661.641,91 |

(*)The balance of OLYMPUS DAIRY USA Corp amounting to €3,456,195.79 has been fully impaired.

| Commercial liabilities | 31.12.2020 | 31.12.2019 |
|---------------------------------|------------|--------------|
| TYRBUL S.A. | 0,00 | (516.730,47) |
| S.C. FABRICA DE LAPTE BRASOV SA | 0,00 | 1.032.818,16 |
| LATIZA S.A. | 0,00 | 233.688,00 |
| OLYMPUS FOODS TIRANA | 15.500,00 | 0,00 |
| KLIAFAS S.A. | 0,00 | 0,00 |
| DOUBIA S.A. | 0,00 | 0,00 |
| Total | 15.500,00 | 749.775,69 |

| Merchandise purchases | 31.12.2020 | 31.12.2019 |
|-----------------------|------------|------------|
| | | |



Sales of Services

| Total | 51.796.819,69 | 57.838.375,70 |
|---------------------------------|---------------|---------------|
| DOUBIA S.A. | 407.938,20 | 0,00 |
| KLIAFAS S.A. | 745.106,61 | 0,00 |
| S.C. FABRICA DE LAPTE BRASOV SA | 33.304.460,24 | 35.186.017,58 |
| TYRBUL S.A. | 17.339.314,64 | 22.652.358,12 |

| Service purchases | 31.12.2020 | 31.12.2019 | |
|---------------------------------|------------|------------|--|
| | | | |
| TYRBUL S.A. | 496,05 | 9.500,00 | |
| S.C. FABRICA DE LAPTE BRASOV SA | 7.925,96 | 2.427,39 | |
| OLYMPUS DAIRY UK LTD | 2.343,67 | 0,00 | |
| OLYMPUS DAIRY USA Corp | 0,00 | 0,00 | |
| LATIZA S.A. | 188.800,00 | 193.200,00 | |
| OLYMPUS FOODS TIRANA | 30.500,00 | 0,00 | |
| KLIAFAS S.A. | 105,05 | 0,00 | |
| OLYMPUS BEOGRAD | 86.838,00 | 0,00 | |
| OLYMPUS DOOEL | 105.270,00 | 0,00 | |
| Total | 422.278,73 | 205.127,39 | |

| Sales of Fixed Assets | 31.12.2020 | 31.12.2019 |
|---------------------------------|------------|------------|
| S.C. FABRICA DE LAPTE BRASOV SA | 122.600,00 | 220.600,00 |
| TYRBUL S.A. | 0,00 | 292.500,00 |
| KLIAFAS S.A. | 59.990,00 | 0,00 |
| DOUBIA S.A. | 1.990,00 | 0,00 |
| Total | 184.580,00 | 513.100,00 |

| Purchases of Fixed Assets | 31.12.2020 | 31.12.2019 |
|---------------------------------|------------|------------|
| TYRBUL S.A. | 27.820,00 | 0,00 |
| S.C. FABRICA DE LAPTE BRASOV SA | 440.000,00 | 964.578,94 |
| KLIAFAS S.A. | 2.100,00 | 0,00 |
| Total | 469.920,00 | 964.578,94 |

| <u>Sales</u> | 31.12.2020 | 31.12.2019 | |
|---------------------------------|---------------|---------------|--|
| | 5 504 775 00 | | |
| OLYMPUS DAIRY UK | 5.521.775,36 | 4.095.316,58 | |
| METEORA S.A. | 5.550,00 | 0,00 | |
| TYRBUL S.A. | 16.165.995,38 | 14.487.189,76 | |
| S.C. FABRICA DE LAPTE BRASOV SA | 10.669.505,95 | 9.754.344,08 | |
| OLYMPUS ITALIA SrI | 20.754.046,22 | 17.838.504,38 | |
| OLYMPUS DAIRY DEUTSCHLAND GMBH | 23.794.223,87 | 19.120.297,03 | |
| HELLENIC NORDIC | 3.175.850,39 | 2.560.823,86 | |
| OLYMPUS FOODS BEOGRAD | 274.282,20 | 203.182,58 | |
| OLYMPUS FOODS SKOPJE | 280.540,99 | 135,312,65 | |
| OLYMPUS FOODS FRANCE | 5.558.129,10 | 1.788.810,59 | |
| OLYMPUS FOODS CYPRUS | 536.022,40 | 2.973,12 | |
| KLIAFAS S.A. | 38.451,45 | 0,00 | |
| DOUBIA S.A. | 16.134,34 | 0,00 | |
| Total | 86.790.507,65 | 69.986.754,63 | |
| | | | |

31.12.2019

31.12.2020



| "OLYMPOS" LARISSA DAIRY INDUSTRY S.A. | 1.158,32 | 1.158,32 |
|---------------------------------------|-----------|-----------|
| TYRAS S.A. | 1.158,32 | 1.158,32 |
| "RODOPI" XANTHI DAIRY INDUSTRY S.A. | 1.158,32 | 1.158,32 |
| OLYMPUS ITALIA SRL | 2.952,34 | 2.310,52 |
| TYRBUL S.A. | 1.606,50 | 5.588,50 |
| OLYMPUS DAIRY DEUTSCHLAND GMBH | 2.873,85 | 2.499,00 |
| OLYMPUS DAIRY UK | 823,20 | 823,20 |
| S.C. FABRICA DE LAPTE BRASOV SA | 25.621,50 | 24.591,00 |
| HELLENIC NORDIC | 420,00 | 1.090,00 |
| OLYMPUS FOODS TIRANA | 483,00 | 483,00 |
| OLYMPUS FOODS BEOGRAD | 483,00 | 483,00 |
| OLYMPUS FOODS SKOPJE | 483,00 | 483,00 |
| OLYMPUS FOODS FRANCE | 572,25 | 471,91 |
| OLYMPUS FOODS CYPRUS | 422,00 | 0,00 |
| KLIAFAS S.A. | 12.805,00 | |
| Total | 53.020,60 | 42.298,09 |

GROUP

| | <u>Group</u> | | | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------|------------|--|--|
| Amounts expressed in thousand € | 31.12.2020 | 31.12.2019 | | |
| Turner stime and force to recover and Administration records | 0 | 0 | | |
| Transactions and fees to managers and Administration members | 0 | 0 | | |
| Claims from managers and Administration members (Accounts to be paid) | 38 | 5 | | |
| Liabilities towards managers and Administration members | 1.848 2 | | | |
| | Grou | <u>p</u> | | |
| Amounts expressed in thousand € | 31.12.2020 | 31.12.2019 | | |
| Guaranteed financing limits towards banks for subsidiaries and associates & joint ventures Used from among the approved and guaranteed financing limits towards | 215.227 | 7 196.818 | | |
| banks for subsidiaries and associates & joint ventures | 170.700 | 160 467 | | |

COMPANY

Advance payments and Good performance Letters of Credit

| Amounts expressed in thousand € | <u>Company</u> 31.12.2020 31.12.2 | | |
|-----------------------------------------------------------------------|--------------------------------------|------------|--|
| Transactions and fees to managers and Administration members | 0 | 0 | |
| Claims from managers and Administration members (Accounts to be paid) | 38 | 5 | |
| Liabilities towards managers and Administration members | 1.847 | | |
| | <u>Compan</u> | NY. | |
| Amounts expressed in thousand € | 31.12.2020 | 31.12.2019 | |
| | | | |

179.789

797

168.467

2.255





Used from among the approved and guaranteed financing limits towards banks for subsidiaries and associates & joint ventures

139.150 121.107

Advance payments and Good performance Letters of Credit 762 2.253

A.14. Significant Events after 31.12.2020

At the beginning of 2020, there was an outbreak of the coronavirus pandemic (COVID-19) worldwide, which led to changes in global supply and demand, including Greece, a country where Hellenic Dairies S.A. operates.

COVID-19 continues to spread worldwide. The range of possible effects can vary from a successful virus control and insignificant short-term effects to a prolonged impact that can lead to an economic recession. At the same time, there are various political and fiscal actions emerging around the globe aimed at reducing the potential negative economic impact. It is difficult to predict the range of potential effects on global economy.

The Company's Administration closely monitors its development and possible impact on the business. The Company follows the instructions of the Greek health authorities and observes the requirements and actions implemented by the Greek government. Given that the activities of the Company and the Group concern the production mainly of dairy products, the epidemic does not seem to significantly affect the demand of these products. This is confirmed by the course of the Group in 2020, where sales growth and maintaining profitability continue dynamically. The Group's Administration has not revised its investment plan and everything proceeds based on the initial planning. Cash reserves are sufficient and properly serve its operating liabilities. Moreover, the Company, operating within the Group's context along with its subsidiaries, is not affected regarding the smooth supply of stocks.

On 15/12/2020 KLIAFAS S.A. issued a Common Collateral Secured Bond Loan amounting to €11,540,000.00. This loan was disbursed in 2021 and was used for the company's investment in new production lines of pet, aluminum, water treatment and packaging facility. The main terms provide for a margin of 2.2% plus Euribor in installments until January 2028.

Apart from the already mentioned events, there are no other events following the Financial Statements that concern the Company and which need to be reported according to the International Financial Reporting Standards.

Trikala, 6th of August 2021

Dimitrios S. Sarantis Chairman of the BoD Michail S. Sarantis
Chief Executive Officer



Independent Auditor's Report (Translated from the original in Greek)

To the Shareholders of HELLENIC DAIRIES S.A.

Qualified Opinion

We have audited the accompanying Separate and Consolidated Financial Statements of HELLENIC DAIRIES S.A. (the "Company") which comprise the Separate and Consolidated Statement of Financial Position as at 31 December 2020, the Separate and Consolidated Statements of Comprehensive Income, Changes in Equity and Cash Flows for the year then ended, and notes, comprising a summary of significant accounting policies and other explanatory information.

In our opinion, except for the effect of the matter described in the "Basis for Qualified Opinion" the accompanying Separate and Consolidated Financial Statements present fairly, in all material respects, the financial position of HELLENIC DAIRIES S.A. and its subsidiaries (the "Group") as at 31 December 2020 and its financial performance and its cash flows for the year then ended, in accordance with International Financial Reporting Standards as adopted by the European Union.

Basis for Qualified Opinion

The Group has classified borrowings amounted to approximately EUR 13.5 million as Long Term Borrowings (2019: EUR 23 million approximately), which should have been recorded as Short Term Borrowings, due to non-compliance with financial debt ratios as of the date of the Statement of Financial Position, as required by International Accounting Standard 1 "Presentation of Financial Statements". As a result Long Term Borrowings are increased and Short Term Borrowings are decreased by approximately EUR 13.5 million respectively.

We conducted our audit in accordance with International Standards on Auditing (ISA), which have been incorporated in Greek legislation. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Separate and Consolidated Financial Statements section of our report. We are independent of the Company and its consolidated subsidiaries in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* and the ethical requirements that are relevant to the audit of the separate and consolidated financial statements in Greece and we have fulfilled our ethical responsibilities in accordance with the requirements of the applicable legislation and the aforementioned Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for qualified opinion.

Other Information

Management is responsible for the other information. The other information comprises the information included in the Board of Directors' Report, for which reference is made in the "Report on Other Legal and Regulatory Requirements" and the Declarations of the Members of the Board of Directors but does not include the Separate and Consolidated Financial Statements and our Auditor's Report thereon.

Our opinion on the Separate and Consolidated Financial Statements does not cover the other information and we do not express any form of assurance conclusion thereon.



In connection with our audit of the Separate and Consolidated Financial Statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the Separate and Consolidated Financial Statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard, other than what is referred to in the Report for Other Legal and Regulatory Requirements below relating to the Board of Directors' Report.

Responsibilities of Management for the Separate and Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the Separate and Consolidated Financial Statements in accordance with International Financial Reporting Standards as adopted by the European Union, and for such internal control as Management determines is necessary to enable the preparation of separate and consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the separate and consolidated financial statements, management is responsible for assessing the Company's and the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company and the Group or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Separate and Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the Separate and Consolidated Financial Statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs which have been incorporated in Greek legislation will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these Separate and Consolidated Financial Statements.

As part of an audit in accordance with ISAs, which have been incorporated in Greek legislation, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the separate and consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose



of expressing an opinion on the effectiveness of the Company's and the Group's internal control.

- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by Management.
- Conclude on the appropriateness of Management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's and the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the Separate and Consolidated Financial Statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company and the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the separate and consolidated financial statements, including the disclosures, and whether the separate and consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on these Consolidated Financial Statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with Management regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on Other Legal and Regulatory Requirements Board of Directors' Report

Taking into consideration that Management is responsible for the preparation of the Board of Directors' Report, pursuant to the provisions of paragraph 5 of Article 2 (part B) of Law 4336/2015, we note that:

- (a) In our opinion, the Board of Directors' Report has been prepared in accordance with the applicable legal requirements of Articles 150 and 153 of L. 4548/2018 and its contents correspond with the accompanying Separate and Consolidated Financial Statements for the year ended 31 December 2020.
- (b) Based on the knowledge acquired during our audit, relating to HELLENIC DAIRIES S.A. and its environment, we have not identified any material misstatements in the Board of Directors' Report except for the effect of the matter that is described in the paragraph Basis for Qualified Opinion of the audit report.



Athens, 6 August 2021 KPMG Certified Auditors S.A. AM SOEL 114

Evangelia Karatsori Certified Auditor Accountant AM SOEL 21181



C. Annual Financial Statements

C.1. Statement of Financial Poition

| | | Grou | |
|--------------------------------------------------|----------------|----------------|----------------|
| Amounts expressed in € | Note C | 31.12.2020 | 31.12.2019 |
| A005T0 | | | |
| ASSETS | | | |
| Non-current Assets | | 291.303.532,90 | 000 000 400 04 |
| Property, plant and equipment | 7.2 | 978.852,46 | 286.636.160,01 |
| Intangible assets | 7.3 | 21.747.765,55 | 828.724,29 |
| Right of use of assets | 7.4 | 1.436.411,00 | 15.072.330,56 |
| Investment property | 7.2 | · | 1.435.000,00 |
| Other investments | | 27.182,82 | 0,00 |
| Other long-term receivables | 7.8 | 37.930,37 | 29.573,92 |
| Deferred tax assets | - | 7.198,00 | 0,00 |
| | - | 315.538.873,11 | 304.001.788,78 |
| Current Assets | | | |
| Inventories | 7.9 | 65.195.764,88 | 63.622.269,11 |
| Trade and other receivables | 7.10 | 61.786.149,72 | 64.943.152,13 |
| Other short-term receivables | 7.11 | 22.210.397,85 | 17,961,348,23 |
| Cash and cash equivalents | 7.13 | 15.319.003,46 | 9.961.624,83 |
| | . - | 164.511.315.92 | 156.488.394,30 |
| Total Assets | _ | 480.050.189,03 | 460.490.183,08 |
| EQUITY | • | | |
| Equity | | | |
| Share capital | 7.14 | 31.977.953,28 | 14.964.042,24 |
| Reserves | 7.15 | 93.250.811,87 | 116.563.931,05 |
| Retained earnings | | 79.232.121,02 | 64.876.741,71 |
| Equity attributable to the owners of the Company | - | 204.460.886,16 | 196.404.715,00 |
| Non-controlling interests | - | 4.372.301,89 | 4.005.162,01 |
| Total Equity | - | 208.833.188,05 | 200.409.877,01 |
| LIABILITIES | - | | |
| Non current Liabilities | | | |
| Long-term borrowings | 7.16 | 120.290.686,67 | 123.181.290,67 |
| Liabilities from finance leases | 7.10 | 12.028.574,80 | 9.314.863,35 |
| Deferred tax liabilities | 7.17 | 14.507.595,32 | 15.089.740,67 |
| | 7.17 | 14.307.333,32 | 13.009.740,07 |
| Employee benefits | 7.18 | 2.601.510,64 | 2.180.668,07 |
| Other long-term liabilities | 7.10 | 56.769,17 | 2.100.000,07 |
| Provisions | 7.19 | | 706 615 05 |
| Total non current Liabilities | 7.19 | 791.168,28 | 736.615,35 |
| Current Liabilities | - | 150.276.304,88 | 150.503.179,1 |
| | 7.00 | 40 047 440 70 | 44 405 500 0 |
| Trade and other payables | 7.20 | 40.047.410,76 | 44.105.532,97 |
| Current tax liabilities | 7.21 | 5.905.641,48 | 5.624.742,11 |
| Short-term borrowings | 7.22 | 36.081.717,21 | 23.670.096,95 |
| Current portion of long term borrowings | 7.23 | 23.425.511,50 | 21.468.490,00 |
| Liabilities from finance leases | 7.24 | 3.835.099,94 | 2.517.876,63 |
| Other short-term liabilities | 7.25 | 11.645.315,20 | 12.190.389,29 |
| Total Short-term Liabilities | - | 120.940.696,10 | 109.577.127,96 |
| Total Liabilities | - | 271.217.000,97 | 260.080.306,07 |
| | - | | |
| Total Equity and Liabilities | <u>-</u> | 480.050.189,03 | 460.490.183,08 |

The notes on pages 36 to 87 constitute an integral part of these Financial Statements.

Company



| Amounts expressed in € | Note C | 31.12.2020 | 31.12.2019 |
|-----------------------------------------|--------|------------------|----------------|
| ASSETS | | | |
| Non-current Assets | | | |
| Property, plant and equipment | 7.2 | 163.151.245,45 | 159.162.589,61 |
| Intangible assets | 7.3 | 408.590,32 | 722.818,62 |
| Right of use of assets | 7.4 | 21.509.059,72 | 14.767.254,88 |
| Investments in subsidiaries | 7.5 | 75.815.792,46 | 67.979.452,46 |
| Other long-term receivables | 7.8 | 11.402,32 | 7.802,32 |
| | | 260.896.090,27 | 242.639.917,90 |
| Current Assets | | | |
| Inventories | 7.9 | 43.730.784,37 | 44.338.886,07 |
| Trade and other receivables | 7.10 | 63.082.862,72 | 63.348.835,00 |
| Other short-term receivables | 7.10 | 18.205.396,09 | 16.685.178,12 |
| Cash and cash equivalents | 7.13 | 10.652.015,32 | 5.804.933,24 |
| Cach and Cach Equivalents | 7.10 | 135.671.058,50 | 130.177.832,43 |
| Total Assets | | | |
| Total Assets | | 396.567.148,77 | 372.817.750,33 |
| EQUITY | | | |
| Equity | | | |
| Share capital | 7.14 | 31.977.953,28 | 14.964.042,24 |
| Reserves | 7.15 | 93.767.284,73 | 115.939.600,11 |
| Retained earnings | | 56.572.246,31 | 47.582.206,20 |
| Total Equity | | 182.317.484,32 | 178.485.848,55 |
| LIABILITIES | | | |
| Non current Liabilities | | | |
| Long-term borrowings | 7.16 | 106.786.666,67 | 100.626.666,67 |
| Liabilities from finance leases | 7.10 | 11.936.623,03 | 9.201.177,77 |
| Deferred tax liabilities | 7.17 | 9.334.929,60 | 10.615.330,88 |
| Employee benefits | 7.18 | 2.071.841,38 | 1.717.548,07 |
| Provisions | 7.19 | 650.000,00 | 650.000,00 |
| Total non current Liabilities | 7.19 | 130.780.060,68 | 122.810.723,39 |
| Total Holl Gulfelit Liubilities | | 130.780.060,66 | 122.010.723,39 |
| Current Liabilities | | | |
| Trade and other payables | 7.20 | 34.587.480,73 | 33.443.012,45 |
| Current tax liabilities | 7.21 | 5.108.666,94 | 5.037.739,33 |
| Short-term borrowings | 7.22 | 18.150.383,21 | 8.107.128,95 |
| Current portion of long term borrowings | 7.00 | 14 204 010 50 | 10.005.450.00 |
| | 7.23 | 14.324.012,50 | 12.365.450,00 |
| Liabilities from finance leases | 7.24 | 3.688.068,10 | 2.438.631,55 |
| Other short-term liabilities | 7.25 | 7.610.992,30 | 10.129.216,10 |
| Total Short-term Liabilities | 1.20 | 83.469.603,77 | 71.521.178,38 |
| Total Liabilities | | 214.249.664,45 | 194.331.901,77 |
| | | 21 112 131007,70 | |
| Total Equity and Liabilities | | 396.567.148,77 | 372.817.750,33 |

The notes on pages 36 to 87 constitute an integral part of these Financial Statements.

C.2. Statement of Comprehensive Income

GROUP





| | | 01.01- | 01.01- |
|-----------------------------------------------------|--------|------------------|------------------|
| Amounts expressed in € | Note C | 31.12.2020 | 31.12.2019 |
| Turnover | 7.1.1 | 405.454.662,39 | 372.638.832,64 |
| Cost of sales | 7.1.4 | (322.783.537,02) | (297.027.429,89) |
| Gross Profit | | 82.671.125,50 | 75.611.402,75 |
| Other income | 7.1.2 | 1.569.380,37 | 1.850.748,52 |
| Selling and distribution expenses | 7.1.4 | (44.856.750,04) | (38.946.377,53) |
| Administrative expenses | 7.1.4 | (8.852.617,10) | (7.709.675,80) |
| Other operating expenses | 7.1.5 | (2.421.339,22) | (2.044.964,74) |
| Profit before interest abd taxes | | 28.109.799,51 | 28.761.133,21 |
| Finance income | 7.1.6 | 56.182,85 | 47.580,22 |
| Finance expenses | 7.1.6 | (5.219.721,60) | (5.226.191,57) |
| Profitsbefore taxes | | 22.946.260,76 | 23.582.521,87 |
| Income tax | 7.1.7 | (5.743.427,64) | (4.925.309,25) |
| Profits after taxes (A) | | 17.202.833,12 | 18.657.212,61 |
| Profit attributable to: | | | |
| Owners of the company | | 16.971.109,60 | 18.270.792,74 |
| Non-controlling interests | | 231.723,52 | 386.419,88 |
| Other Comprehensive (Losses)/Income | | | |
| Property revaluation at fair value net of tax | | (1.838.092,34) | 4.063.168,16 |
| Actuarial profits/(losses) | | (136.066,47) | (211.768,39) |
| Related tax | | 680.220,40 | (886.784,61) |
| Currency translation differences of foreign | | | |
| subsidiaries | | (2.939.368,18) | (1.646.519,38) |
| Other Comprehensive (losses)/income after taxes (B) | | (4.233.307,36) | 1.318.095,78 |
| Total comprehensive income after taxes (A) + (B) | | 12.969.525,75 | 19.975.308,39 |
| Total completiensive income after taxes (A) 1 (B) | | 12.909.323,73 | 19.975.300,39 |
| Total comprehensive income attributable to: | | 10.040.404.00 | 10 501 500 70 |
| Owners of the company | | 12.848.464,23 | 19.561.588,70 |
| Non-controlling interests | | 121.061,52 | 413.719,69 |

The notes on pages 36 to 87 constitute an integral part of these Financial Statements.

Total Income Statement COMPANY



Annual Financial Statements of December 31st 2020

| Amounts expressed in € | Note C | 01.01- 31.12.2020 | 01.01- 31.12.2019 |
|-----------------------------------------------------|--------|----------------------|----------------------|
| Turnover | 7.1.1 | 327.734.150.86 | 303.481.059,12 |
| Cost of Sales | 7.1.4 | (271.687.716,22) | (251.984.240,99) |
| Gross Profit | | 56.046.434,64 | 51.496.818,13 |
| Other income | 7.1.2 | 691.531,19 | 522.653,86 |
| Selling and distribution expenses | 7.1.4 | (29.108.066,74) | (26.071.783,90) |
| Administrative expenses | 7.1.4 | (6.762.582,43) | (5.480.940,96) |
| Other expenses | 7.1.5 | (946.697,05) | (270.731,41) |
| Profit before interest and taxes | | 19.920.619,61 | 20.196.015,72 |
| Financial income | 7.1.6 | 1.007,82 | 1.323,66 |
| Financial costs | 7.1.6 | (3.893.597,39) | (3.590.431,72) |
| Profits before taxes | | 16.028.030,04 | 16.606.907,66 |
| Income tax | 7.1.7 | (5.005.265,93) | (3.825.664,90) |
| Profits after taxes (A) | | 11.022.764,11 | 12.781.242,77 |
| Other Comprehensive (Losses)/Income | | | |
| Property revaluation at fair value net of tax | | (2.730.025,84) | 4.110.753,00 |
| Actuarial gains/(losses) | | (281.274,19) | (179.629,39) |
| Related tax | | 722.712,01 | (895.048,61) |
| Other comprehensive (losses)/income after taxes (B) | | (2.288.588,02) | 3.036.074,90 |
| Total comprehensive income after taxes (A) + (B) | | 8.734.176,09 | 15.817.317,67 |



C.3. Statement of Changes in Equity- Group

| Amounts expressed in € | Share | | Fair value | | Currency translati on differenc | Retained | Equity attributabl e to | non controll ing interest | |
|--------------------------------------------------------------------|---------------|------------------|----------------|-----------------|------------------------------------------|----------------|-------------------------------|------------------------------------|----------------|
| | capital | Preferred shares | reserves | Other reserves | es | earnings | owners | s | Total |
| Balances on January 1st 2020 | 11.671.946,64 | 3.292.095,60 | 11.091.571,34 | 111.468.076,57 | (5.995.716,86) | 64.876.741,71 | 196.376.155,39 | 4.005.162,01 | 200.409.877,01 |
| Property Revaluation at fair value | | | (1.838.092,34) | | | | (1.838.092,34) | | (1.838.092,34) |
| Recognition of non controlling interests by acquiring a subsidiary | | | | | | | 0,00 | 246.078,36 | 246.078,36 |
| Actuarial gains / (losses) | | | | (136.066,47) | | | (136.066,47) | | (136.066,47) |
| Currency translation differences of foreign subsidiaries | | | | | (2.826.413,78) | | (2.826.413,78) | (110.662,00) | (2.937.075,02) |
| Related tax | | | 612.038,92 | 68.181,47 | | | 680.220,40 | | (680.220,40) |
| Other comprehensive (loss)/income | 0,00 | 0,00 | (1.226.053,42) | (67.855,00) | (2.826.413,78) | 0,00 | (4.120.352,20) | 135.416,36 | (3.984.935,84) |
| Profitz after taxes | | | | | | 16.971.109,60 | 16.971.109,60 | 231.723,52 | 17.202.833,12 |
| Total comprehensive income | 0,00 | 0,00 | (1.226.053,42) | (67.855,00) | (2.826.413,78) | 16.971.109,60 | 12.850.757,40 | 367.139,88 | 13.217.897,27 |
| Formation of reserves from profit distribution | - | | | 586.355,53 | | (586.355,53) | 0,00 | | 0,00 |
| Dividends | | | | | | (2.029.374,00) | (2.029.374,00) | | (2.029.374,00) |
| Increase/(Decrease) in share capital (1) | 13.270.843,44 | 3.743.067,60 | | (19.883.727,36) | | | (2.869.816,32) | | (2.869.816,32) |
| Adjustment from non controlling interests change | | | | | | | 0,00 | | 0,00 |
| change | | | | 104,604.09 | | | 104.604,09 | | 104.604,09 |
| Other adjusting entries | | | | | (| | | | |
| Financial year change | 13.270.843,44 | 3.743.067,60 | (1.226.053,42) | (19.260.652,74) | (2.826.413,78) | 14.355.380,07 | 8.056.171,17 | 367.139,88 | 8.426.899,04 |
| Balances on 31.12.2020 | 24.942.790,08 | 7.035.163,20 | 9.865.517,92 | 92.207.423,83 | (8.822.130,65) | 79.232.121,78 | 204.432.326,55 | 4.372.301,89 | 208.833.188,05 |

(1) Upon the decision No. 111 of the General Meeting of shareholders on 06/04/2020, the share capital of the Company increased, based on the provisions of article 27 of Law 4646/2019 (as amended by article 71C of Law 4172/2013) for the capitalization of reserves, by €19,883,727.36, with an increase in the nominal value of shares from €0.73 to €1.70 each. Thus, the share capital of the Company amounts to €34,847,769.60 and is divided into 20,498,688 shares of a nominal of €1.70 each. Upon the decision of the annual ordinary General Meeting as of September 9th, 2020, the parent company reduced the share capital, with a return of capital, by €2,869,816.32 by reducing the nominal value of shares from €1.70 to €1.56 each. Following this decision, the share capital of the parent company amounts to €31,977,953.28 and is divided into 20,498,688 shares with a nominal value of €1.56 each.



| Amounts expressed in € | Common shares | Preferred shares | Fair value reserves | Other reserves | Currency translation differences | Retained earnin gs | Equity attributable to owners | Non controlli ng interests | Total |
|----------------------------------------------------------|------------------|---------------------|------------------------|----------------|----------------------------------------|--------------------------|-------------------------------|-------------------------------------|----------------|
| Balances on January 1 st 2019 | 11.671.946,64 | 3.292.095,60 | 7.999.136,31 | 104.534.743,20 | (4.321.897,67) | 58.182.137, 25 | 181.386.720,94 | 3.591.442,32 | 184.978.163,26 |
| Adjustment of OLYMPUS DAIRY DEUTSCHLAND GmbH | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 28.559,61 | 28.559,61 | 0,00 | 28.559,61 |
| Balances on January 1st 2019 | 11.671.946,64 | 0,00 | 7.999.136,31 | 104.534.743,20 | (4.321.897,67) | 58.210.696, 86 | 181.386.720,94 | 3.591.442,32 | 184.978.163,26 |
| Property revaluation at fair value | 0,00 | 0,00 | 4.063.168,16 | 0,00 | 0,00 | 0,00 | 4.063.168,16 | 0,00 | 4.063.168,16 |
| Actuarial gains / (losses) | 0,00 | 0,00 | 0,00 | (211.768,39) | 0,00 | 0,00 | (211.768,39) | 0,00 | (211.768,39) |
| Currency translation differences of foreign subsidiaries | 0,00 | 0,00 | 0,00 | 0,00 | (1.673.819,19) | 0,00 | (1.673.819,19) | 27.299,81 | (1.646.519,38) |
| Related tax | 0,00 | 0,00 | (970.733,13) | 83.948,52 | 0,00 | 0,00 | (886.784,61) | 0,00 | (886.784,61) |
| Other comprehensive (loss)/income | 0,00 | 0,00 | 3.092.435,03 | (127.819,87) | (1.673.819,19) | 0,00 | 1.290.795,97 | 27.299,81 | 1.318.095,78 |
| Profits after taxes | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 18.270.792, 74 | 18.270.792,74 | 386.419,88 | 18.657.212,62 |
| Total comprehensive income | 0,00 | 0,00 | 3.092.435,03 | (127.819,87) | (1.673.819,19) | 18.270.792, 74 | 19.561.588,71 | 413.719,69 | 19.975.308,40 |
| Formation of reserves from profit distribution | 0,00 | 0,00 | 0,00 | 6.510.180,09 | 0,00 | (6.510.180,0 9) | 0,00 | 0,00 | 0,00 |
| Dividends | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | (4.448.222,6 0) | (4.448.222,60) | 0,00 | (4.448.222,60) |
| Increase/Decrease in share capital | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 |
| Adjustment from minority interests change | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 (646.345,20) | 0,00 | 0,00 | 0,00 |
| Other adjusting entries | 0,00 | 0,00 | 0,00 | 550.973,15 | 0,00 | ·) | (95.372,05) | 0,00 | (95.372,05) |
| Financial year change | 0,00 | 3.292.095,60 | 3.092.435,03 | 6.933.333,37 | (1.673.819,19) | 6.666.044,8 5 | 15.017.994,06 | 413.719,69 | 15.431.713,75 |
| Balances on 31.12.2019 | 11.671.946,64 | 3.292.095,60 | 11.091.571,34 | 111.468.076,57 | 5.995.716,86) | 64.876.741, 71 | 196.376.155,39 | 4.005.162,01 | 200.409.877,01 |

The notes on pages 36 to 87 constitute an integral part of these Financial Statements.

Reclassificatiobs: The analysis of comparative balances as of December 31st, 2019 has been reclassified within the same Note to comply with the changes in the presentation for the current period.



Company

| | Common shares | | Fair value | | Retained | |
|-----------------------------------------------------------------------------------------------|-------------------------------|------------------------------|--------------------------------------|-----------------------------------|--------------------------------|----------------------------------------------|
| Amounts expressed in € | | Preferred shares | reserves | Other reserves | earnings | Total |
| Balances on January 1 st 2020 | 11.671.946,64 | 3.292.095,60 | 6.050.412,92 | 109.889.187,28 | 47.582.206,21 | 178.485.848,55 |
| Business tax | 0,00 | 0,00 | 0,00 | 0,00 | (3.350,00) | (3.350,00) |
| Adjusted beginning of period 1st of January 2020 | 11.671.946,64 | 3.292.095,60 | 6.050.412,92 | 109.889.187,28 | 47.578.856,21 | 178.482.498,55 |
| Property revaluation at fair value Actuarial profits / (losses) Related tax | 0,00 0,00 0,00 | 0,00 0,00 0,00 | (2.730.025,84) 0,00 655.206,20 | 0,00 (281.274,19) 67.505,81 | 0,00 0,00 0,00 | (2.730.025,84) (281.274,19) 722.712,01 |
| Other comprehensive (loss)/income | 0,00 | 0,00 | (2.074.819,64) | (213.768,38) | 0,00 | (2.288.588,02) |
| Profit / (Loss) after taxes | 0,00 | 0,00 | 0,00 | 0,00 | 11.022.764,11 | 11.022.764,11 |
| Total comprehensive income | 0,00 | 0,00 | (2.074.819,64) | (213.768,38) | 11.022.764,11 | 8.734.176,09 |
| Formation of reserves from profit distribution Dividends Increase/(Decrease) in share capital | 0,00 0,00 13.270.843,44 | 0,00 0,00 3.743.067,60 | 0,00 0,00 0,00 | 0,00 0,00 (19.883.727,36) | 0,00 (2.029.374,00) 0,00 | 0,00 (2.029.374,00) (2.869.816,32) |
| Other changes | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 |
| Financial year change | 13.270.843,44 | 3.743.067,60 | 0,00 | (19.883.727,36) | (2.029.374,00) | (4.899.190,32) |
| Balances on 31.12.20 | 24.942.790,08 | 7.035.163,20 | 3.975.593,29 | 89.791.691,44 | 56.572.246,31 | 182.317.484,32 |



| | Common shares | | Fair value | | Retained | |
|--------------------------------------------------------------------|---------------|------------------|--------------|----------------|-----------------|----------------|
| Amounts expressed in € | | Preferred shares | reserves | Other reserves | earnings | Total |
| Balances on January 1st 2019 | 11.671.946,64 | 3.292.095,60 | 2.883.599,51 | 104.139.500,72 | 45.226.318,86 | 167.213.461,33 |
| Impact from the change in accounting policies (adoption of IFRS 9) | 0,00 | 0,00 | 0,00 | 0,00 | (96.396,09) | (96.396,09) |
| Adjusted beginning of period 1st of January 2019 | 11.671.946,64 | 3.292.095,60 | 2.883.599,51 | 104.139.500,72 | 45.129.922,77 | 167.117.065,24 |
| Property revaluation at fair value | 0,00 | 0,00 | 4.110.752,90 | 0,00 | 0,00 | 4.110.752,90 |
| Actuarial profits / (losses) | 0,00 | 0,00 | 0,00 | (179.629,39) | 0,00 | (179.629,39) |
| Related tax | 0,00 | 0,00 | (943.939,49) | 48.890,98 | 0,00 | (895.048,61) |
| Other comprehensive (loss)/income | 0,00 | 0,00 | 3.166.813,41 | (130.738,41) | 0,00 | 3.036.074,90 |
| Profit / (Loss) after taxes | 0,00 | 0,00 | 0,00 | 0,00 | 12.781.242,77 | 12.781.242,77 |
| Cumulative total income | 0,00 | 0,00 | 3.166.813,41 | (130,738.41) | 12.781.242,77 | 15.817.317,67 |
| Formation of reserves from profit distribution | 0,00 | 0,00 | 0,00 | 5.880.424,97 | (5.880.424,97) | 0,00 |
| Dividends | 0,00 | 0,00 | 0,00 | 0,00 | (4.448.222,60) | (4.448.222,60) |
| Other changes | 0.00 | 0.00 | 0.00 | 0.00 | (311,76) | (311,76) |
| Increase/Decrease in share capital | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 |
| Financial year change | 0,00 | 0,00 | 0,00 | 5.880.424,97 | (10.328.959,33) | (4.448.534,36) |
| Balances on 31.12.19 | 11.671.946,64 | 3.292.095,60 | 6.050.412,92 | 109.889.187,28 | 47.582.206,21 | 178.485.848,55 |



C.4. Cash Flow Statement

| Indirect Method | 01.01- | 01.01- |
|--------------------------------------------------------------------------------------------|-----------------------------------|-----------------------------------------|
| Amounts expressed in €-GROUP | 31.12.2020 | 31.12.2019 |
| | | |
| CASH FLOWS FROM OPERATING ACTIVITIES Profits before taxes | 00 040 000 70 | |
| Plus / (minus) adjustments for: | 22.946.260,76 | 23.582.521,87 |
| · | 22.336.274,46 | 19.007.745,27 |
| Depreciation | 260.016,47 | 104.026,47 |
| Provisions/Provision reversals Results (income, expenses, profits) from investing activity | (734.283,54) | (272.567,01) |
| Finance income | (56.182,85) | (272.307,01) |
| Finance costs | 5.219.721,60 | 5.178.611,34 |
| Plus / (minus) adjustments for changes in working capital accounts or related | 0.210.721,00 | 0.170.011,01 |
| to operating activities: | | |
| (Increase) / decrease in inventories | (1.237.219,40) | 16.780.499,12 |
| Decrease / (increase) in receivables (commercial) | 3.340.924,42 | 5.805.144,56 |
| (Increase) / decrease in receivables (other) | (4.057.300,72) | (152.907,72) |
| (Decrease) in payables (except banks) | 1.172.903,96 | (11.135.976,57) |
| Minus: | | (************************************** |
| Tax paid | (5.823.633,28) | (7.344.441,03) |
| Total inflows from operating activities (a) | 43.367.481,88 | 51.552.656,30 |
| | | |
| CASH FLOWS FROM INVESTING ACTIVITIES | | |
| Purchase of tangible and intangible fixed assets | (28.466.339,45) | (24.552.564,72) |
| Collections from the sale of tangible and intangible assets | 56.646,43 | 194.461,95 |
| Collection of financial income | 56.182,85 | 47.580,22 |
| Acquisition of subsidiaries | (2.236.371,85) | 0,00 |
| Total outflows from investing activities (b) | (30.589.882,02) | (24.310.522,55) |
| | | |
| CASH FLOWS FROM FINANCING ACTIVITIES | | |
| Decrease in share capital | (2.869.816,32) | 0,00 |
| Collections from issued loans | 33.019.329,56 | 3.627.333,71 |
| Repayment of loans | (22.941.224,24) (2.669.377,16) | (16.992.094,16) |
| Repayment of liabilities from finance leases | (4.861.258,58) | (2.758.043,67) (4.967.834,90) |
| Interest paid Dividends paid | (7.099.416,27) | (4.448.222,60) |
| Total outflows from financing activities (c) | (7.421.763,01) | (25.538.861,62) |
| Net increase / (decrease) in cash and cash equivalents of period (a) + (b) + (c) | | |
| Cash and cash equivalents at the beginning of the period | 5.355.836,85 | 1.703.272,14 |
| Exchange differences | 9.961.624,83 | 8.255.807,17 |
| • | 1.541,78 | 2.545,52 |
| Cash and cash equivalents at the end of the period | 15.319.003,46 | 9.961.624,83 |





| CASH FLOWS FROM OPERATING ACTIVITIES Profit / (Loss) before taxes Plus / (minus) adjustments for: Depreciation Provisions/Provision reversals Profits/losses from sale of fixed assets Results (income, expenses, profit and loss) from investing activity (1) Interests payable and related expenses Results (income, expenses, profit and loss) from investing activity (1) Interests payable and related expenses Results (increase) adjustments for changes in working capital accounts or related to operating activities: Decrease / (increase) in inventories Decrease / (increase) in receivables (commercial) Recrease / (Decrease) in receivables (other) (1.487. Regretation of the commercial of the commer | 3.030,04 9.777,44 3.019,12 .107,22) .007,82) 3.597,39 3.101,70 5.972,28 .529,60) 7.819,52 | 31.12.2019 16.606.907,66 12.614.681,63 130.470,56 0,00 (1.323,66) 3.590.431,72 9.714.634,95 3.723.318,34 (976.964,62) (4.181.054,39) |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Profit / (Loss) before taxes Plus / (minus) adjustments for: Depreciation Provisions/Provision reversals Profits/losses from sale of fixed assets Results (income, expenses, profit and loss) from investing activity (1) Interests payable and related expenses Plus / (minus) adjustments for changes in working capital accounts or related to operating activities: Decrease / (increase) in inventories Decrease / (increase) in inventories Decrease / (increase) in receivables (commercial) Plus / (minus) adjustments for changes in working capital accounts or related to operating activities: Decrease / (increase) in inventories Decrease / (increase) in receivables (commercial) Plus / (increase) / (increase) in receivables (commercial) Plus / (increase) / (increase) in receivables (commercial) Plus / (increase) / (increase) in payables (except banks) Plus / (increase) / (increase) in receivables (commercial) Plus / (increase | 9.777,44 3.019,12 .107,22) .007,82) 3.597,39 3.101,70 5.972,28 .529,60) | 12.614.681,63 130.470,56 0,00 (1.323,66) 3.590.431,72 9.714.634,95 3.723.318,34 (976.964,62) |
| Plus / (minus) adjustments for: Depreciation 14.208 Provisions/Provision reversals 75 Profits/losses from sale of fixed assets (91 Results (income, expenses, profit and loss) from investing activity (11 Interests payable and related expenses 3.893 Plus / (minus) adjustments for changes in working capital accounts or related to operating activities: Decrease / (increase) in inventories 608 Decrease / (increase) in receivables (commercial) 265 Increase / (Decrease) in payables (except banks) 1.227 Minus: Fax paid (2.794 Fotal inflows from operating activities (a) 31.932 CASH FLOWS FROM INVESTING ACTIVITIES Acquisition)/disposal of subsidiaries, associates, joint ventures and other investments (23.769) Collections from the sale of tangible and intangible assets (23.769) Collections from investing activities (b) (31.092) CASH FLOWS FROM FINANCING ACTIVITIES Payments for decrease in share capital (507. Collections from issued loans 32.591 Collections from issued loans (14.430. | 9.777,44 3.019,12 .107,22) .007,82) 3.597,39 3.101,70 5.972,28 .529,60) | 12.614.681,63 130.470,56 0,00 (1.323,66) 3.590.431,72 9.714.634,95 3.723.318,34 (976.964,62) |
| Depreciation 14.208 Provisions/Provision reversals 75 Profits/losses from sale of fixed assets (91. Results (income, expenses, profit and loss) from investing activity (1. Interests payable and related expenses 3.893 Plus / (minus) adjustments for changes in working capital accounts or related to operating activities: Decrease / (increase) in inventories 608 Decrease / (increase) in receivables (commercial) 265 Increase / (Decrease) in payables (except banks) 1.227 Minus: Fax paid (2.794 Fotal inflows from operating activities (a) 31.932 CASH FLOWS FROM INVESTING ACTIVITIES Acquisition)/disposal of subsidiaries, associates, joint ventures and other investments (23.769 Collections from the sale of tangible and intangible assets 1512 Interest received 16 Total outflows from investing activities (b) (31.092 CASH FLOWS FROM FINANCING ACTIVITIES Payments for decrease in share capital (507. Collections from issued loans 32.591 Collections from issued loans (14.430. | 3.019,12 .107,22) .007,82) 3.597,39 3.101,70 5.972,28 .529,60) | 130.470,56 0,00 (1.323,66) 3.590.431,72 9.714.634,95 3.723.318,34 (976.964,62) |
| Provisions/Provision reversals Profits/losses from sale of fixed assets Profits/losses from sale of fixed assets Pus / (minus) adjustments for changes in working capital accounts or related to perating activities: Pus / (minus) adjustments for changes in working capital accounts or related to perating activities: Pecrease / (increase) in inventories Pecrease / (increase) in receivables (commercial) Pecrease / (pecrease) in receivables (other) Perotal inflows from operating activities (a) CASH FLOWS FROM INVESTING ACTIVITIES Perotal outflows from the sale of tangible and intangible assets Perotal outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Perotal outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Perotal outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Perotal outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Perotal outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Perotal outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Perotal outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Perotal outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Perotal outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Perotal outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Perotal outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Perotal outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Perotal outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Perotal outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Perotal outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES | 3.019,12 .107,22) .007,82) 3.597,39 3.101,70 5.972,28 .529,60) | 130.470,56 0,00 (1.323,66) 3.590.431,72 9.714.634,95 3.723.318,34 (976.964,62) |
| Profits/losses from sale of fixed assets Results (income, expenses, profit and loss) from investing activity (1. Interests payable and related expenses 3.893 Plus / (minus) adjustments for changes in working capital accounts or related to operating activities: Decrease / (increase) in inventories Decrease / (increase) in receivables (commercial) Cincrease) / decrease in receivables (other) Increase / (Decrease) in payables (except banks) Minus: Fax paid CASH FLOWS FROM INVESTING ACTIVITIES Acquisition)/disposal of subsidiaries, associates, joint ventures and other investments Purchase of tangible and intangible fixed assets Collections from the sale of tangible and intangible assets Interest received Total outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Payments for decrease in share capital Collections from issued loans Repayment of loans (14.430) | .107,22) .007,82) 3.597,39 3.101,70 5.972,28 .529,60) | 0,00 (1.323,66) 3.590.431,72 9.714.634,95 3.723.318,34 (976.964,62) |
| Results (income, expenses, profit and loss) from investing activity (1. Interests payable and related expenses 3.893 Plus / (minus) adjustments for changes in working capital accounts or related to operating activities: Decrease / (increase) in inventories Decrease / (increase) in receivables (commercial) Increase) / decrease in receivables (other) Increase / (Decrease) in payables (except banks) Minus: Fax paid CASH FLOWS FROM INVESTING ACTIVITIES Acquisition)/disposal of subsidiaries, associates, joint ventures and other investments Purchase of tangible and intangible fixed assets Collections from the sale of tangible and intangible assets Interest received Total outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Payments for decrease in share capital Collections from issued loans Repayment of loans (14.430) | .007,82) 3.597,39 3.101,70 5.972,28 .529,60) | (1.323,66) 3.590.431,72 9.714.634,95 3.723.318,34 (976.964,62) |
| Interests payable and related expenses Plus / (minus) adjustments for changes in working capital accounts or related to operating activities: Decrease / (increase) in inventories Decrease / (increase) in receivables (commercial) Increase) / decrease in receivables (other) Increase) / decrease in receivables (other) Increase / (Decrease) in payables (except banks) Increase / (Decrease) i | 3.597,39 3.101,70 5.972,28 .529,60) | 3.590.431,72 9.714.634,95 3.723.318,34 (976.964,62) |
| Plus / (minus) adjustments for changes in working capital accounts or related to operating activities: Decrease / (increase) in inventories 608 Decrease / (increase) in receivables (commercial) 265 Increase) / decrease in receivables (other) (1.487 Increase) / decrease in receivables (except banks) 1.227 Minus: Fax paid (2.794 Fotal inflows from operating activities (a) 31.932 CASH FLOWS FROM INVESTING ACTIVITIES Acquisition)/disposal of subsidiaries, associates, joint ventures and other investments (23.769) Collections from the sale of tangible and intangible assets (23.769) Collections from the sale of tangible and intangible assets 512 Interest received 1 Fotal outflows from investing activities (b) (31.092) CASH FLOWS FROM FINANCING ACTIVITIES Payments for decrease in share capital (507) Collections from issued loans 32.591 Repayment of loans (14.430) | 3.101,70 5.972,28 .529,60) | 9.714.634,95 3.723.318,34 (976.964,62) |
| Decrease / (increase) in inventories 608 Decrease / (increase) in receivables (commercial) 265 Decrease / (decrease in receivables (other) (1.487) Increase / (Decrease in receivables (except banks) 1.227 Minus: Fax paid (2.794) Total inflows from operating activities (a) 31.932 CASH FLOWS FROM INVESTING ACTIVITIES Acquisition)/disposal of subsidiaries, associates, joint ventures and other investments (23.769) Collections from the sale of tangible and intangible assets 512 Interest received 1 Total outflows from investing activities (b) (31.092) CASH FLOWS FROM FINANCING ACTIVITIES Payments for decrease in share capital (507) Collections from issued loans 32.591 Repayment of loans (14.430) | 5.972,28 .529,60) | 3.723.318,34 (976.964,62) |
| Decrease / (increase) in inventories Decrease / (increase) in receivables (commercial) Increase / (Decrease in receivables (other) Increase / (Decrease) in payables (except banks) Increase / (| 5.972,28 .529,60) | 3.723.318,34 (976.964,62) |
| Decrease / (increase) in receivables (commercial) Increase / (decrease in receivables (other) Increase / (Decrease) in payables (except banks) | 5.972,28 .529,60) | 3.723.318,34 (976.964,62) |
| Increase) / decrease in receivables (other) Increase / (Decrease) in payables (except banks) Increase / (Decrease) in payables (except | .529,60) | (976.964,62) |
| ncrease / (Decrease) in payables (except banks) Ninus: Fax paid CASH FLOWS FROM INVESTING ACTIVITIES Acquisition)/disposal of subsidiaries, associates, joint ventures and other investments Purchase of tangible and intangible fixed assets Collections from the sale of tangible and intangible assets 1.227 CASH FLOWS FROM INVESTING ACTIVITIES Collections from the sale of tangible and intangible assets 512 Total outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Payments for decrease in share capital Collections from issued loans Repayment of loans 1.227 | . , | . , |
| Minus: Fox paid CASH FLOWS FROM INVESTING ACTIVITIES Acquisition)/disposal of subsidiaries, associates, joint ventures and other investments Collections from the sale of tangible and intangible assets Collections from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Payments for decrease in share capital Collections from issued loans Repayment of loans (2.794 31.932 (2.794 31.932 | 7.819,52 | (4.181.054,39) |
| Total inflows from operating activities (a) CASH FLOWS FROM INVESTING ACTIVITIES Acquisition)/disposal of subsidiaries, associates, joint ventures and other investments Curchase of tangible and intangible fixed assets Collections from the sale of tangible and intangible assets Collections from the sale of tangible and intangible assets Total outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Payments for decrease in share capital Collections from issued loans Repayment of loans (2.794. 31.932 (7.836. (23.769. (23.769. (23.769. (31.092. (31.092. (507. (32.591. (507. (32.591. (14.430. (14.430. | | |
| Total inflows from operating activities (a) CASH FLOWS FROM INVESTING ACTIVITIES Acquisition)/disposal of subsidiaries, associates, joint ventures and other investments Purchase of tangible and intangible fixed assets Collections from the sale of tangible and intangible assets 10 total outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Payments for decrease in share capital Collections from issued loans Repayment of loans 31.932 31.932 (7.836. (23.769. (31.092. (31.092. (31.092. (31.092. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. | | |
| CASH FLOWS FROM INVESTING ACTIVITIES Acquisition)/disposal of subsidiaries, associates, joint ventures and other investments Collections from the sale of tangible and intangible assets Collections from the sale of tangible and intangible assets Total outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Payments for decrease in share capital Collections from issued loans Repayment of loans (7.836. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23.769. (23 | .003,53) | (9.875.922,50) |
| Acquisition)/disposal of subsidiaries, associates, joint ventures and other investments Purchase of tangible and intangible fixed assets Collections from the sale of tangible and intangible assets Solutions from the sale of tangible and intangible assets Interest received Total outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Payments for decrease in share capital Collections from issued loans Repayment of loans (7.836. (23.769. (31.092. (31.092. (31.092. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31.093. (31 | 2.669,32 | 31.345.179,69 |
| Purchase of tangible and intangible fixed assets Collections from the sale of tangible and intangible assets nterest received Total outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Payments for decrease in share capital Collections from issued loans Repayment of loans (23.769 (31.092 | | |
| Purchase of tangible and intangible fixed assets Collections from the sale of tangible and intangible assets nterest received Total outflows from investing activities (b) CASH FLOWS FROM FINANCING ACTIVITIES Payments for decrease in share capital Collections from issued loans Repayment of loans (23.769 (31.092 | .340,00) | (2.810.000,00) |
| nterest received 1 Fotal outflows from investing activities (b) (31.092) CASH FLOWS FROM FINANCING ACTIVITIES Payments for decrease in share capital (507) Collections from issued loans 32.591 Repayment of loans (14.430) | | (23.382.943,65) |
| CASH FLOWS FROM FINANCING ACTIVITIES Payments for decrease in share capital Collections from issued loans Repayment of loans Collections from issued loans Collections from investing activities (b) (31.092) Collections from investing activities (b) (507) Collections from investing activities (b) (14.430) | 2.730,01 | 707.561,97 |
| CASH FLOWS FROM FINANCING ACTIVITIES Payments for decrease in share capital (507. Collections from issued loans 32.591 Repayment of loans (14.430. | 1.007,82 | 1.323,66 |
| Payments for decrease in share capital (507. Collections from issued loans 32.591) Repayment of loans (14.430. | .336,60) | (25.484.058,02) |
| Payments for decrease in share capital (507. Collections from issued loans 32.591) Repayment of loans (14.430. | | |
| Collections from issued loans 32.591 Repayment of loans (14.430. | .984,08) | 0.00 |
| Repayment of loans (14.430. | 1.946,42 | 7.194.706,99 |
| Norman of Bakillian from France Income | .129,66) | (6.855.316,15) |
| Payment of liabilities from finance leases (2.630) | F00.00\ | 2.066.080,73 |
| | .500.88) | (3.395.998,90) |
| | .500,88) .166,17) | (4.448.222,60) |
| Total outflows from financing activities (c) 4.006 | , , | (5.438.749,92) |
| Net increase / (decrease) in cash and cash equivalents of period (a) + (b) + (c) 4.847 | .166,17) | |
| | .166,17) .416,27) | 422.371,75 |
| Cash and cash equivalents at the end of the period 10.652 | .166,17) .416,27) 5.749,36 | 422.371,75 5.382.561,49 |



C.5. General Information

General Information

"HELLENIC DAIRIES" (hereinafter called the "Company") is a company engaged in the production and distribution of dairy and cheese products and juices.

The Company was established in 1986 at Trikala and is based in Greece, Prefecture of Trikala, Municipality of Pili at the 5th km of Trikala-Pili, 42100, under the trade name "TYR.A.S. S.A.". Since its establishment and until now, the Company along with its subsidiaries (hereinafter called the "Group") pioneer in the sector, featuring high quality products. The main product categories produced by the Group are the following:

- ✓ Cheese products Butter (white and yellow cheese, whey cheese, hard cheese, butter)
- ✓ Dairy products (fresh milk, high pasteurized milk (ESL), long-life milk (UHT), chocolate milk, buttermilk, cream, dairy desserts)
- ✓ Juices (fresh juices)
- ✓ Yogurt-Yogurt desserts (yogurt, yogurt by-products)
- ✓ Plant products
- ✓ Mountain tea
- ✓ Soft drinks
- ✓ Carbonated water

Since its establishment and until today, the Company is in constant expansion both by carrying out investments in new plants as well as through subsidiaries which the company founded or acquired their majority share. Currently the Company together with its subsidiaries constitute a Group of companies which was gradually created.

The establishment of the company under the name "STERGIOS SARANTIS Bros. Co." in 1985, constituted a milestone, with the construction of a dairy product factory, whose commencing of production activity began in June 1986. After the conversion of the company in S.A. in 1992, the acquisition of TYROM S.A. in 1999 followed and in May 2000 the Company acquired its majority stake of shares. Then, it was the acquisition of the majority stake of "OLYMPOS" Larissa Dairy Industry S.A. in 2000 and the establishment of TYRBUL S.A. in Bulgaria in 2003. In 2005 they establish the company under the trade name "LACTOLYMP S.A.", which was renamed during the next financial year into "S.C. OLYMPUS DAIRY INDUSTRY S.A." (currently known as "S.C. FABRICA DE LAPTE BRASOV S.A."). In October 2009 it was merged through absorption by TYROM S.A., maintaining the trade name "S.C. OLYMPUS DAIRY INDUSTRY S.A.". Then, the acquisition of all the shares of "OLYMPOS" Larissa Dairy Industry S.A. follows in 2005 and finally the acquisition of "RODOPI" Xanthi Dairy Industry S.A. in 2008. At the end of next year (2009), a new subsidiary was established in the US under the trade name "Olympus Dairy USA Corp", originally with a holding percentage of 60% and then of 10%. At the end of the financial year 2013, "OLYMPUS ITALIA S.r.I." was established in Italy, based at Milan, whereas during the financial year 2014, the Company "OLYMPUS DEUTSCHLAND GmbH" was established in Germany. At the beginning of the financial year 2016, the Company "Olympus Dairy UK Ltd" was established in the UK.

On 30/09/2015, the subsidiary "RODOPI" XANTHI DAIRY INDUSTRY S.A. was absorbed by the subsidiary "OLYMPOS" LARISSA DAIRY INDUSTRY S.A. which changed its trade name and is currently known as "HELLENIC DAIRIES S.A.". Upon completion of the acquisition procedure, two (2) new subsidiaries are established under the trade names "OLYMPOS" LARISSA DAIRY INDUSTRY S.A. and "RODOPI" XANTHI DAIRY INDUSTRY S.A..

On 01/10/2016, the acquisition procedures of the parent Company "TYRAS S.A." (acquired) by HELLENIC DAIRIES S.A. were completed pursuant to the provisions of Articles 69-77 of Codified Law 2190/20 and Articles 1-5 of Law 2166/93.

During 2016 two (2) new subsidiaries were established under the trade names "TYRAS S.A." and "Olympus Dairy UK Ltd". Within 2018, four new subsidiaries were established in Sweden, North Macedonia, Albania and Serbia. On 25/02/2019 Hellenic Dairies S.A. established a subsidiary company under the trade name "Olympus Foods France S.A.R.L" while on 25/07/2019 the subsidiary under the trade name "Olympus Foods Cyprus LTD" was also established.



On 01/06/2020 the Company acquired the company "KLIAFAS S.A." by 100%, which on 02/06/2020 acquired by 77.8% the company "DOUBIA S.A.".

The upward course of the Company, in combination with its rapid growth, have led to the exporting activity of a wide range of dairy products in foreign countries.

Following the Extraordinary General Meeting held on 06/04/2020, it was decided to increase the share capital of the Company by capitalizing reserves by $\le 19,883,727.36$ with an increase of the nominal value of shares from ≤ 0.73 to ≤ 1.70 each.

Following the Ordinary General Meeting held on 09/09/2020, it was decided to reduce the share capital of the Company by €2,869,816.32 with a reduction of the nominal value of shares from €1.70 to €1.56 each.

Therefore, the share capital of the Company now amounts to €31,977,953.28 while the shareholders of the Company with their respective holding percentages are analyzed as follows:

BARE OWNERSHIP

| Shareholder | Head office | No. of Shares | No. of Votes | Holding percentage |
|-----------------------|-------------|---------------|--------------|--------------------|
| Stylianos D. Sarantis | Trikala | 2.718.124 | 2.718.124 | 13,26% |
| Georgios D. Sarantis | Trikala | 2.718.124 | 2.718.124 | 13,26% |
| Marina D. Saranti | Trikala | 2.558.236 | 2.558.236 | 12,48% |
| Stylianos M. Sarantis | Trikala | 2.664.828 | 2.664.828 | 13,00% |
| Zoi M. Saranti | Trikala | 2.664.828 | 2.664.828 | 13,00% |
| Michail M. Sarantis | Trikala | 2.664.828 | 2.664.828 | 13,00% |
| Total | | 15.988.968 | 15.988.968 | 78,00% |

BENEFICIAL INTEREST

| | _ | | =" | |
|-----------------------|-------------|---------------|--------------|--------------------|
| Shareholder | Head office | No. of Shares | No. of Votes | Holding percentage |
| Dimitrios S. Sarantis | Trikala | 7.994.484 | 7.994.484 | 39,00% |
| Michail S. Sarantis | Trikala | 7.994.484 | 7.994.484 | 39,00% |
| Total | | 15.988.968 | 15.988.968 | 78,00% |

OWNERSHIP OF PREFERRED SHARES WITHOUT VOTING RIGHTS

| Shareholder | Head office | No. of Shares | Representative | Holding percentage |
|------------------------------------------------------------------|-------------|-------------------------------------|---------------------------------------|-----------------------|
| Dimitrios Sarantis Bros. S.A. | Trikala | 2.254.860 | Georgios Sarantis, son of Dimitrios | 11,00% |
| Michail Sarantis Bros. S.A. | Trikala | 2.254.860 | Stylianos Sarantis, son of Michail | 11,00% |
| Total | | 4.509.720 | | 22,00% |
| Total shares in general Value of share (EUR) Share capital | | 20.498.688 1,56 31.977.953,28 | | 100,00% |

The Company's websites are <u>www.hellenicdairies.com</u>, <u>www.tyras.qr</u>, <u>www.olympos.qr</u>, <u>www.galaktokomio-rodopi.gr</u>, <u>www.olympusdairy.com</u>

In summary, the basic information on the Company is as follows:

Composition of the Board of Directors

| Dimitrios Sarantis, son of Stergios | Chairman |
|-------------------------------------|-------------------------------------------|
| Michail Sarantis, son of Stergios | Chief Executive Officer |
| Vassileios Giatsios, son of Ioannis | Vice-Chairman - Administrative Consultant |
| Stergios Sourlis, son of Athanasios | Deputy Chief Executive Officer |
| Zoi Saranti, daughter of Michail | Member |
| Georgios Sarantis, son of Dimitrios | Member |



Stylianos Sarantis, son of Michail Member
Stylianos Sarantis, son of Dimitrios Member
Konstantinos Chytas, son of Apostolos Member

The above composition was formed upon the decision of the minutes No. 105 of the General Meeting dated on 18/04/2019 and the term of office is until 18/04/2022.

C.6. Summary of Significant Accounting Policies and Methods

C.6.1. Basis of Preparation of the Financial Statements

The present Financial Statements of the Company and the Group dated on the 31st of December 2020 covering the period from January 1st 2020 until December 31st 2020 have been prepared based on the going concern basis and the historical cost convention, as modified by the readjustment of certain assets at fair values (securities commercial portfolio and fields and buildings) and are in accordance with the International Financial Reporting Standards which have been issued by the International Accounting Standards Board (IASB), as well as their interpretations as issued by the Interpretations Committee (I.F.R.I.C.) of IASB and have been adopted by the European Union until 31.12.2020.

The Financial Statements for the period that ended on December 31st 2020 were prepared on the basis of the same accounting principles and valuation methods followed for the preparation and presentation of the Financial Statements of the Company for the financial year which ended on December 31st 2019. All newly issued or revised standards and interpretations applicable to the Company and in force on December 31st 2020 were taken into account for the preparation of the Financial Statements for the current financial year, to the extent they could be applied (see below in section C.6.1.3).

On December 31st 2020 the Group did not comply with some contractual terms and therefore, even though there is a derogation in terms of the application of paragraph 74 of IAS 1, it did not classify the long-term bank liabilities of an amount of around €13.5 million as short-term. On 09/12/2020 and 23/04/2021 the Group received waiver letters from the lenders concerning the non-compliance with the aforementioned contractual terms and therefore the bank liabilities above of an amount of €13.5 million remain in essence long-term.

The Financial Statements for the period that ended on December 31st 2020 (1.1-31.12.2020) were approved for publication by the Board of Directors on the 6th of August 2021.

C.6.1.1. Use of Estimates

The preparation of Financial Statements in conformity with IFRS requires that the Administration shall make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the Financial Statements, as well as the reported amounts of revenue and expenses throughout the financial year. The actual results may differ from these estimates. Regarding the significant estimates and judgments of the Administration in the preparation of the accompanying Financial Statements, see below in Section 6.1.2 "Accounting estimates and judgments of the Administration".

C.6.1.2. Accounting Estimates and Judgments of the Administration

The Company's and Group's Management makes estimates, assumptions and judgments in order to select the most appropriate accounting policies in relation to the future development of events and ongoing situations and transactions. These estimates, assumptions and judgments are periodically reviewed to meet current data and reflect current risks and are based on the historical experience of the Company's and Group's Management in relation to the level / volume of relevant transactions or events.

The principal estimates and judgments related to data whose development could affect the Financial Statements' items after 31.12.2020 refer mainly to:

- Note 7.2 Property, plant and equipment
- Note 7.2 Right of use of assets
- Note 7.5 Investments in subsidiaries
- Note 7.10 Receivables
- Note 7.17 Deferred tax liabilities



- Note 7.18 Employee benefits
- Note 7.1.7 Income tax

Based on the course of the Company's and Group's operations in 2020, no data have been observed demanding additional adjustments or disclosures.

C.6.1.3. Adoption of IFRSs

New IFRSs, interpretations and amendments in force as of January 1st 2020.

Specific new standards, amendments to standards and interpretations as issued by the International Accounting Standards Board (IASB) and the International Financial Reporting Interpretations Committee (IFRS) and approved by the European Union (EU) are mandatory for accounting periods beginning on or after 01.01.2020. The Group's and the Company's estimate in relation to the impact that the application of these new standards, amendments and interpretations may have is mentioned below.

A) New standards, interpretations and amendment of the existing standards. Changes to standards and interpretations

I) Standards and interpretations that are mandatory for the current financial year

The accounting principles and calculations on the basis of which the Financial Statements were prepared are consistent with those used in the preparation of the annual consolidated Financial Statements for the financial year ended on the 31st of December 2019, and have been applied consistently to all periods presented except amendments below, which were adopted by the Company on January 1st, 2020.

The amendments and interpretations first applied in 2020 did not have a material impact on the Financial Statements for the year ended on the 31st of December 2020. These are also listed below:

- <u>IFRS 3</u>: Business Combinations (Amendments): IASB issued amendments to the definition of a Business (amendments to IFRS 3) to address the difficulties that arise when an entity determines whether it has acquired a business or a group of assets.
- Conceptual framework of International Financial Reporting Standards: IASB issued the revised Conceptual Framework for Financial Reporting on March 29, 2018. The conceptual framework sets out a comprehensive set of concepts for financial reporting. These concepts help set standards, guide authors to develop consistent accounting policies, and support their efforts to understand and interpret standards. IASB also issued an accompanying document, "Amendments to References to the Conceptual Framework in IFRS Standards", which sets out the amendments to the standards that are affected in order to update the references to the revised conceptual framework. The purpose of the document is to support the transition to the revised IFRS conceptual framework for companies that adopt the conceptual framework to develop accounting policies when no IFRS standard makes any reference.
- IAS 1 Presentation of Financial Statements and IAS 8 Accounting policies, changes in accounting estimates and errors: Definition of significance (Amendments). The Amendments clarify the definition of material and how it should be applied. The new definition states that, 'Information is material if omitting, misstating or obscuring it could reasonably be expected to influence decisions that the primary users of general purpose Financial Statements make on the basis of those Financial Statements, which provide financial information about a specific reporting entity'. In addition, the explanations accompanying the definition have been improved. The Amendments also ensure that the definition of material is consistent across all IFRS Standards.
- IFRS 9, IAS 39 and IFRS 7 (Amendments) "Interest rate benchmark reform": In September 2019, the IASB issued amendments to IFRS 9, IAS 39 and IFRS 7, which concludes phase one of its work to respond to the effects of Interbank Offered Rates ('IBOR') reform on financial reporting. The amendments published, deal with issues affecting financial reporting in the period before the replacement of an existing interest rate benchmark with an alternative interest rate and address the implications for specific hedge accounting requirements in IFRS 9 'Financial Instruments' and IAS 39 'Financial Instruments: Recognition and Measurement', which require forward-looking analysis. The amendments provide temporary reliefs, applicable to all hedging relationships that are directly affected by the interest rate benchmark reform, which enable hedge accounting to continue during the period of uncertainty before the replacement of an existing interest rate benchmark



with an alternative nearly risk-free interest rate. There are also amendments to IFRS 7 'Financial Instruments: Disclosures regarding additional disclosures around uncertainty arising from the interest rate benchmark reform'. Phase two ('ED') focuses on issues that could affect financial reporting when an existing interest rate benchmark is replaced with a risk-free interest rate (an 'RFR').

II) Standards issued but not applicable in the current accounting period and not adopted earlier

The Company has not adopted any of the following standards, interpretations or amendments which have been issued but are not applicable in the current accounting period. In addition, the Company is in the process of evaluating all the standards, interpretations and amendments that have been issued but were not applicable in the current period and concluded that there will be no significant impact on the Financial Statements from their application.

- IFRS 16 (Amendment) "Covid-19-Related Rent Concessions" (applied to the annual accounting periods beginning on or after the 1st of June 2020): The amendment applies retroactively to annual reporting periods beginning on or after the 1st of June 2020. Earlier application is permitted, including Financial Statements not yet approved for publication on May 28th, 2020.IASB amended the standard to provide relief to lessees from applying IFRS 16 guidance on lease modification accounting for rent concessions arising as a direct consequence of the Covid-19 pandemic. The amendment provides a practical expedient for the lessee to account for any change in lease payments resulting from the Covid-19 related rent concession the same way it would account for the change under IFRS 16, if the change was not a lease modification, only if all of the following conditions are met:
 - The change in lease payments leads to a revised consideration that is substantially the same as or less than the rental consideration immediately before the change,
 - Any reduction in lease payments affects payments due on or before June 30th, 2021,
 - There is no substantial change in other terms and conditions of the lease.

In February 2021, IASB issued a proposal to extend, by an additional year (until the 30th of June 2022), the period during which practice in rent concessions is applied to a change in lease payments, which was initially valid until June 30th, 2021.

- IAS 1 (Amendment) "Classification of liabilities as current or non-current" (effective for annual periods beginning on or after 1 January 2023): The amendments are effective for annual reporting periods beginning on or after January 1, 2022 with earlier application permitted. The IASB has issued an exposure draft to defer the effective date to 1 January 2023. The amendments aim to promote consistency in applying the requirements by helping companies determine whether, in the statement of financial position, debt and other liabilities with an uncertain settlement date should be classified as current or non-current. The amendments affect the presentation of liabilities in the statement of financial position and do not change existing requirements around measurement or timing of recognition of any asset, liability, income or expenses, nor the information that entities disclose about those items. Also, the amendments clarify the classification requirements for debt which may be settled by the company issuing own equity instruments. The amendments have not yet been endorsed by the EU
- IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 (Amendments) "Reclassification of interest reference rates- Phase 2" (applied to the annual accounting periods beginning on or after the 1st of January 2021). In August 2020, the International Accounting Standards Board (IASB) issued amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16, thus completing its work on the effects of the reform of interbank loan rates on financial reporting. The amendments provide for temporary facilities that address the impact on financial reporting when an interbank loan rate is replaced by an alternative almost risk-free interest rate. More specifically, the amendments provide for a practical facility in terms of accounting for changes in the basis of determining contractual cash flows of financial assets and liabilities, requiring the adjustment of the effective interest rate, as in the case of a change in the purchase rate. Moreover, the amendments introduce facilities for the continuation of hedging relationships, including a temporary relief from the requirement of distinct recognition of an almost risk-free alternative interest rate, defined as the hedging of a risk element. The amendments to IFRS 4 also allow insurance companies that continue to apply IAS 39 to receive the same facilities as those provided for in the amendments to IFRS 9. In addition, the amendments introduce in IFRS 7



- "Financial Instruments: Disclosures" additional disclosures that allow users of Financial Statements to understand the implications of reforming interbank loan rates on financial instruments and the entity's risk management strategy. Amendments are applied to annual accounting periods beginning on or after January 1st, 2021, while an earlier application is permitted. The amendments do not require the entity to reclassify previous reporting periods.
- IFRS 10 (Amendment) Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures: Sale or contribution of assets between an investor and his/her associate or joint venture: The amendments address a recognized inconsistency between the requirements of IFRS 10 and those of IAS 28 to address the sale or contribution of assets between the investor and his/her associate or joint venture. The main consequence of the amendments is that a full profit or loss is recognized when the transaction includes an enterprise (whether it is hosted in a subsidiary or not). A partial profit or loss is recognized when the transaction includes non-business assets, even if they are hosted in a subsidiary. In December 2015, IASB postponed indefinitely the date of application of this amendment, expecting the outcome of its work on the equity method. The amendments have not been yet adopted by the European Union.
- IFRS 3 Business Combinations, IAS 16 Tangible Assets, IAS 37 Provisions, Contingent Liabilities and Contingent Assets and Annual Upgrades 2018-2020 to IFRS (Amendments). Amendments are applied to annual accounting periods beginning on or after January 1st, 2022, while an earlier application is permitted. IASB issued narrow scope amendments to standards, as follows:
 - IFRS 3 Business Combinations: the amendments update a reference to IFRS 3 in the Conceptual Framework for Financial Reports without changing the accounting requirements of the standard for business combinations.
 - IAS 16 Tangible Assets: the amendments prohibit the deduction of the cost of tangible assets by amounts received from the sale of items produced while the company prepares the asset for its intended use. Instead, a company will recognise such sales proceeds and related cost in profit or loss..
 - IAS 37 Provisions, Contingent Liabilities and Contingent Assets: the amendments specify the costs of fulfilling a contract, in the context of the evaluation of the contract if it is onerous.
 - Minor modifications were made in the Annual Improvements 2018-2020 to standards IFRS 1-First time adoption of International Financial Reporting Standards, IFRS 9- Financial Instruments, IAS 41- Agriculture and the Illustrative Examples accompanying IFRS16-Leases.
- IAS 1 Presentation of Financial Statements and IFRS Practice Statement 2: Disclosure of Accounting Policies (Amendments): The amendments are applied to annual accounting periods beginning on or after January 1st, 2023, while an earlier application is permitted. The amendments provide guidance on the application of materiality judgements to accounting policy disclosures. In particular, the amendments to IAS 1 replace the requirement to disclose "significant" accounting policies with the requirement to disclose "material" accounting policies. Instructions and explanatory examples are also added to the Practice Statement to help apply the concept of substance in making judgments about accounting policy disclosures.
- IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors: Definition of Accounting Estimates (Amendments): The amendments take effect for annual reference periods beginning on or after January 1st, 2023 with earlier application permitted and applicable to changes in accounting policies and changes in accounting estimates made on or after the beginning of this period. The amendments introduce a new definition of accounting estimates, defined as monetary amounts in Financial Statements that are subject to measurement uncertainty. The amendments also clarify what are the changes in accounting estimates and how they differ from changes in accounting policies and corrections of errors. The amendments have not yet been adopted by the European Union.

C.6.2. Summary of significant Accounting Policies and Methods

The accounting policies and methods based on which the Financial Statements attached are drafted and which are consistently applied by the Company and the Group are the following:

C.6.2.1. Foreign currency conversion

The data included in the Financial Statements of each Group entity have been measured using the currency of the primary economic environment in which the entity operates ('functional currency'). The



consolidated Financial Statements are presented in Euro, which is the functional currency of the Company and the Group's presentation currency.

The transactions in foreign currencies are converted into the measurement currency using the exchange rates prevailing at the date of each transaction. Profits and losses from foreign exchange differences arising from the settlement of such transactions and from the conversion of monetary assets and liabilities denominated in foreign currency exchange rates prevailing at the Statement of Financial Positiondate are recorded in the Statement of Comprehensive Icnome. Foreign exchange differences from non-monetary items carried at fair value are considered as part of fair value and are therefore also recorded wherever the differences in fair value.

The results and net position of all Group companies whose functional currency is different from the presentation currency are converted into the presentation currency as follows:

- the assets and liabilities for each presented financial position statement are converted using the closing rate at the date of this statement,
- (b) the revenue and expenses for each Statement of comprehensive income are translated using the average exchange rate and
- (c) all resulting exchange differences are recognized as a separate component of the Statement of Changes in Equity through the Statement of Comprehensive Income.

The exchange differences arising from the conversion of net investment in foreign exploits, as well as loans and other instruments designated as hedges of such investments, are included in the owners' equity. When a foreign exploit is sold or partially sold, the exchange differences recorded in the equity are recognized in the Statement of Comprehensive Income as part of the profit or loss of the sale. The goodwill and fair value adjustments arising from the acquisition of a foreign entity are treated as assets and liabilities of the foreign entity and converted at the closing rate.

During the consolidation, there are exchange differences concerning the subsidiaries based in Albania, Serbia, Sweden, Romania, North Macedonia and the UK. The resulting exchange differences are recognized as a separate equity component through the total income statement. There is also a subsidiary in Bulgaria from which no exchange differences arise due to the fixed exchange rate of its currency to €.

C.6.2.2. Tangible fixed assets

The fixed assets are measured in the Financial Statements at their acquisition cost or at fair value. Fair value is the price that someone would receive for the sale of an asset or that would be paid for the transfer of a liability in a normal transaction between market participants on the measurement date. The initial recognition of an asset is always at cost. The cost of acquisition of fixed assets includes allocations in direct costs (purchase price, freight, insurance, non-refundable purchase taxes, etc.) to reach the data in operating status until the date of the Financial Statements' preparation.

The lots and buildings of the Company are valued at their fair value based on studies coming from independent expert firms. During this financial year, the Group has revaluated these fixed assets based on a newer estimating study coming from an independent professional expert.

The other tangible fixed assets acquired by the Company are stated at their cost of acquisition less accumulated depreciation. The depreciation is charged on the Statement of Comprehensive Income, based on the straight line method over the estimated useful life of the assets. Land areas cannot be depreciated.

Intangible assets include the cost of purchase or own production, software programs, such as payroll expenses, costs of materials and services as well as any expenses for it to come into operation status along with the exploitation license of the brand name. The prerequisites for the classification of expenditure incurred for self-supplied software as intangible assets of the Group are the following:

| Intent of integration of self-supplied asset. |
|----------------------------------------------------------------------------------------------------------------------|
| Technical ability for the integration of self-supplied asset to make it ready for use or sale. |
| Adequacy of technical, financial and other resources for the integration of self-supplied asset. |
| Ability to use or sell the self-supplied asset. |
| Creation of future economic benefits for the Company from the self-supplied asset. |
| Reliable assessment of the expenditure attributable to the self-supplied asset during the period of its development. |

The cost of purchasing and developing software recognized as intangible asset is amortized using the straight line basis over its useful life.



Other intangible assets (acquisition value of the exploitation of a brand name) are not depreciated due to the inability to measure reliably their commercial viability and their inflow in the near future.

The estimated useful life of each asset category is as follows:

| Description | Years of useful life |
|----------------------------------------|----------------------|
| Buildings & technical works | 50 years |
| Machinery & other mechanical equipment | 18 years |
| Means of transport | 10 years |
| Furniture & other equipment | 7 years |
| PC software for offices | 3 years |

The useful life of fixed assets may be reviewed and adjusted if deemed necessary during the preparation of the Financial Statements.

C.6.2.3. Financial instruments

A financial instrument is any contract that simultaneously generates a financial asset for the Company and a financial liability or equity instrument for another company.

(i) Recognition and initial measurement

All financial assets and financial liabilities are recognized initially when the Company becomes a party to the contractual provisions of the financial instrument.

A financial asset or financial liability is initially measured at fair value, for an item that is not measured at fair value through profit or loss, transaction costs that may be directly attributable to its acquisition or issue. Commercial receivables without a significant financial component are initially measured at transaction price.

Financial assets are classified, at initial recognition, as subsequently measured at amortized cost, at fair value through other comprehensive income or at fair value through profit or loss. The classification of financial assets at initial recognition is based on the contractual cash flows of the financial assets and the business model into which the financial asset is held.

(ii) Classification and subsequent measurement

Following initial recognition, financial assets fall into three categories:

- at amortized cost
- at fair value through other comprehensive income (FVOCI)
- at fair value through profit or loss (FVTPL).

The Company and the Group do not have assets that are measured at fair value through other comprehensive income or through profit or loss as of December 31st, 2020.

The measurement of the financial assets of the Company and the Group is as follows:

- Financial assets measured at amortized cost; the financial assets that are retained within the business model are classified in order to hold and collect contractual cash flows observing the "SPPI" criterion. All the Company's financial assets fall within this category.

The financial assets are not reclassified after their initial recognition, unless the Company changes their business model for financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period after the change of business model.

(iii) Impairment of financial assets

The Company and the Group recognize impairment loss for expected credit losses for the above financial assets.

To determine the expected credit losses in relation to receivables from clients, the Company applies the simplified approach and uses a credit loss provision table based on the maturity of the balances, taking into account the Company's historical data on credit losses, adjusted for future factors in relation to receivables and the economic environment.

Losses are recognized in the Statement of Comprehensive Income and are reflected in an profit and loss allowance account. When the Company and the Group consider that there is no realistic prospect of recovering the asset, the relevant amounts are written off. If the amount of the impairment loss is subsequently reduced and the decrease is objectively related to an event that occurred after the



impairment was recognized, then the impairment loss previously recognized is reversed through the Total Income Statement.

Commercial and other receivables both of the Company and the Group, except for those for which provision has been made, are all considered collectible.

(iv) Derecognition

Financial assets

The Company and the Group derecognize a financial asset when the cash flows from the financial asset expire or the Company has transferred the cash flows from that asset while at the same time it has either transferred substantially all the risks and benefits from the ownership of the financial asset, or it has not transferred substantially all the risks and rewards of ownership, but has transferred the control of the financial asset. Moreover, when the Company and the Group reserve the cash flows from the specific asset, but at the same time has the obligation to pay it to third parties in full, without significant delay in the form of a transfer agreement.

When the Company carries out transactions with which it transfers assets recognized in its Financial Position Statement, it retains the risks and benefits of ownership of the transferred assets. In these cases, the transferred assets are not derecognized.

Financial liabilities

The Company and the Group write off a financial liability when its contractual obligations are canceled or expire. Furthermore, the Company and the Group derecognize a financial liability when the financial liability is replaced by another of the same lender, but with substantially different terms or the terms of the existing liability are substantially modified, so this exchange or amendment is treated as a derecognition of the original obligation and recognition of a new one.

When writing off a financial liability, the difference between the accounting value eliminated and the amount paid (including any non-transferable assets or liabilities drawn) is recognized in the Statement of Comprehensive Income.

Offsetting Financial Assets and Financial Liabilities

Financial assets and financial liabilities are offset and the net amount is reflected in the Financial Position Statement only when this right exists legally and it intends to offset them on a net basis or to claim the asset and settle the liability at the same time. The legal right must not depend on future events and must be enforceable in the ordinary course of business and in the event of default, insolvency or bankruptcy of the company or the counterparty.

C.6.2.4. Goodwill of the Company

Goodwill is the difference between the aggregate of the value of the consideration transferred and the net fair value of the identifiable assets acquired and the liabilities assumed of the acquiree at the date of acquisition. The Company at the date of the acquisition recognizes the goodwill as an asset and displays it at the cost. This cost is equal to the amount of the cost of integration that goes beyond the Company's share of assets, liabilities and contingent liabilities of the acquired company. The goodwill is reviewed for impairment annually and valued at cost less any accumulated impairment losses. At each date of the Statement of Comprehensive Income, the Group assesses whether there are any indications of impairment. If such evidence exists, an analysis is carried out in order to assess whether the accounting value is fully recoverable. To facilitate the processing of the impairment tests, the amount of goodwill is allocated to cash flow generating units.

C.6.2.5. Investment property

Investment property means the property designated for long-term rentals or capital gains or both and is not used by any subsidiary of the Group, as well as the plots occupied without their future use being determined. Property occupied by the Group is used for its productive or administrative needs and it is not considered as investment property. This is also the criterion for the differentiation of property between investment and owner-occupied property. Investment property is initially depicted at cost. After the initial recognition, investment property is measured at fair value. Fair value reflects market conditions at the date of preparation of the Financial Statements and is determined by the Administration or by independent experts on an annual basis. The profit or loss arising from the change in the fair value of investment property is recognized in the Statement of Comprehensive Income in the "Other income" or "Other expenses" item when implemented. In the case where an investment property is used by the Group, it is



reclassified as a tangible asset. The fair value of the property at the date of the reclassification constitutes its deducible acquisition cost for its further accounting treatment.

C.6.2.6. Investments in subsidiaries and associates

| Company Name | e Acquisition cost | | Holding | relation | Consolidation | |
|---------------------------------------|-----------------------|-------------------|---------|----------|---------------|-----------------|
| Amounts expressed in € | <u>31.12.2020</u> | <u>31.12.2019</u> | on 31. | 12.2019 | method | Head office |
| | | | | | | |
| <u>Subsidiaries</u> | | | Direct | Indirect | | |
| TYRAS S.A. | 25.000,00 | 25.000,00 | 100% | | Overall | Greece |
| OLYMPUS DAIRY UK Ltd | 25.380,71 | 25.380,71 | 100% | | Overall | UK |
| "OLYMPOS" LARISSA DAIRY INDUSTRY S.A. | 25.000,00 | 25.000,00 | 100% | | Overall | Greece |
| "RODOPI" XANTHI DAIRY INDUSTRY S.A. | 25.000,00 | 25.000,00 | 100% | | Overall | Greece |
| TYRBUL S.A. | 11.732.890,90 | 11.732.890,90 | 100% | | Overall | Bulgaria |
| S.C. FABRICA DE LAPTE BRASOV S.A. | 53.206.234,08 | 53.206.234,08 | 94,81% | | Overall | Romania |
| OLYMPUS ITALIA S.r.I. | 10.000,00 | 10.000,00 | 100% | | Overall | Italy |
| OLYMPUS DAIRY DEUTSCHLAND GmbH | 25.000,00 | 25.000,00 | 100% | | Overall | Germany |
| OLYMPUS FOODS d.o.o. Beograd | 250.000,00 | 180.000,00 | 100% | | Overall | Serbia |
| OLYMPUS FOODS TIRANA Sh.p.k. | .60.000,00 | 30.000,00 | 100% | | Overall | Albania |
| OLYMPUS FOODS DOOEL SKOPJE | 90.000,00 | 90.000,00 | 100% | | Overall | North Macedonia |
| HELLENIC DAIRIES NORDIC AB | 4.946,77 | 4.946,77 | 100% | | Overall | Sweden |
| OLYMPUS FRANCE SARL | 50.000,00 | 50.000,00 | 100% | | Overall | France |
| OLYMPUS DAIRY CYPRUS | 2.950.000,00 | 2.550.000,00 | 100% | | Overall | Cyprus |
| KLIAFAS S.A. | 7.396.340,00 | | 100% | | Overall | Greece |
| Impairment of TIRANA Sh.p.k. | (60.000,00) | 0,00 | | | | |
| Total Subsidiaries | 75.815.792,4 6 | 67.979.452,50 | | | | |
| | | | | | | |
| <u>Associates</u> | | | | | | |
| OLYMPUS DAIRY USA Corp* | 9.543,84 | 9.543,84 | 10% | | | USA |
| PRODLACTA S.A.* | 2.755.882,46 | 2.755.882,46 | | 5,10% | | Romania |
| Impairments | (2.765.426,30) | (2.765.426,30) | | | | |
| Total Associates | 0,00 | 0,00 | | | | |
| Total Holdings | 75.815.792,46 | 67.979.452,50 | | | | |

C.6.2.6.1. Subsidiaries

Subsidiaries are those companies over which the Group, directly or indirectly, has control of their financial and operating policies. Subsidiaries are fully integrated (full integration) since the date on which the control on them is acquired and cease to be integrated since the date that the control ceases to exist. The accounting method of the purchase is used for the reflection of the acquisition of subsidiaries. The acquisition cost of a subsidiary is calculated as the sum of the fair values, on the date of exchange, the assets, liabilities incurred or assumed, as well as the shares issued by the Group in exchange for the control of the company taken over, plus any other costs directly attributable to the takeover. The acquired assets, liabilities and contingent liabilities assumed in a business combination are initially measured at their fair value on the date of the acquisition, regardless of the minority shareholders (non controlling interests). The amount by which the aggregate of the value of the consideration transferred exceeds the net fair value of the identifiable assets acquired and the liabilities assumed of the subsidiary is recorded as goodwill. In cases where the aggregate of the value of the consideration transferred is less than the net fair value of the identifiable assets acquired and the liabilities assumed of the subsidiary, the difference is recognized in the Statement of Comprehensive Income. Transactions, balances and unrealized profits arising between the Group companies are eliminated upon consolidation process. Unrealized losses are eliminated except for cases where the cost is irrecoverable. The accounting policies of subsidiaries have been readjusted, where necessary, to be consistent with those adopted by the Group.

C.6.2.6.2. Associates

Associates are those companies on which the Company has significant influence but not control, which generally applies when shareholding rates range between 20% and 50% of the voting rights. Investments are initially recognized at acquisition cost. The Company shall record its investments

in associates in its Financial Statements at cost less any impairment losses.



C.6.2.6.3. Other companies

Within other companies, the value of shares not traded on stock exchange markets is included with a percentage of less than 20%. No control on those companies is exercised by the Company. These investments are shown in the Financial Statements at acquisition cost, minus any provisions for the impairment of their value.

C.6.2.7. Inventories

Inventories are reflected at the lower value between the acquisition cost and the net realizable value. Net realizable value is the estimated selling price under the ordinary course of business, minus the estimated costs necessary to conclude the sale. The cost of inventories is determined using the weighted average cost method and includes the expenses to purchase the inventories (transport, insurance, etc.). Appropriate provisions are made for obsolete, useless and stocks with very low turnover rate. The reductions in the value of inventories at the net realizable value and other inventories losses are recorded in the Statement of Comprehensive Income of the period they incurred.

C.6.2.8. Cash and cash equivalents

Cash and cash equivalents consist of cash and short-term deposits with an initial maturity shorter than three (3) months.

C.6.2.9. Company reserves

The Company is obliged, subject to the Greek legislation on corporate companies Law 4548/2018, to transfer 5% of the annual net profits to ordinary reserve until the accumulated reserves equal the 1/3 of the paid (common) share capital. This reserve cannot be distributed to shareholders, but it can be used to cover losses by a resolution of the Annual General Meeting of the Company's shareholders. Tax-free reserves and specially taxed reserves are formed in accordance with the provisions of tax legislation by tax-free or specially taxed income and profits. These reserves may be capitalized or distributed by a decision of the General Meeting of the Shareholders after taking into account any limitations that may be then applicable.

C.6.2.10. Share capital

The share capital of the Company amounts to €31,977,953.28 divided into 15,988,968 ordinary registered shares, with a right to vote, of a nominal value of €1.56 each, as well as into 4,509,720 preferred shares and it is fully paid.

C.6.2.11. Recognition of income and expenses

Revenue

Reveue includes sales of goods and provision of services, net of Value Added Tax, discounts and returns. Financial income is included in the Statement of Comprehensive Income based on the amount of interest corresponding to the period under review. Contracts with clients consist of performance obligations. Income is recognized by the transfer of goods to clients in the amount it expects to be entitled to in return for those goods or services. Income is recognized when the client takes control of the goods or services, specifying the time of transfer of control - either at a given time or in the long run.

Financial income and expenses

Financial income includes income from invested funds. Interest income is recognized using the effective interest method, which is the interest rate that accurately discounts future cash payments or receipts for the life expectancy of the financial instrument or when required for a shorter period in the residual value of the financial asset or liability.

Financial expenses include interest on financial liabilities and interest on discounted provisions. Borrowing costs that are not directly attributable to the acquisition, creation or production of an asset are recognized in the total income statement using the effective interest method.

Profits and losses arising from exchange differences appear net / offset in the Financial Statements.

C.6.2.12. Provisions

The recognition of the provisions is made in accordance with the requirements of IAS 37 when the Group can form a reliable estimate on a reasonable legal or contractual obligation, which occurs as a result of past events and is likely to require an outflow of resources to settle the obligation. The Group makes a provision for onerous contracts when the expected benefits resulting from these contracts are less than the unavoidable costs of compliance with contractual obligations. Restructuring provisions include penalties for early lease termination payments and compensation of employees due to retirement and are



recorded in the period in which the Group is legally or constructively obliged to pay the settlement. Costs associated with routine activities of the Group are not recorded as provisions. Long-term provisions of a particular obligation are determined by the discounting of expected future cash flows relating to the obligation, having the risks involved taken into account.

C.6.2.13. Loans

Borrowing costs are recognized as an expense in the period in which they are realized, in accordance with IAS 23 "Borrowing Costs". Loans are initially recognized at cost which is the fair value of the loan received, minus the associated issuing costs of the loan. Following the initial recognition, they are measured at cost using the effective interest method.

C.6.2.14. Employee benefits

Current benefits: Current employee benefits (other than termination of employment benefits) in cash and in kind are recognized as an expense in the year they are paid. In case of an outstanding amount, on the date of preparation of the Financial Statements, this amount is recorded as a liability, while in case the amount paid exceeds the amount of benefits, the Group recognizes the excess amount as an asset (prepaid expense) only to the extent that the prepayment will lead to a reduction of future payments or a refund.

Retirement benefits: The retirement benefits include both defined contribution plans and defined benefit plans.

Defined contribution plan: Based on the defined contribution plan, the Group's obligation (legal) is limited to the amount determined to be contributed to the institution (insurance fund) that manages contributions and provides benefits (pensions, health care, etc). The accrued cost of defined contribution plans is recorded as an expense in the period concerned.

Defined benefit plan: The defined benefit plan of the Group concerns its legal obligation to pay liquidated damages to the staff at the date of retirement from service. The liability recorded in the Financial Position Statement is calculated based on the expected accrued right to be deposited to each employee, prepaid on its present value, in comparison to the expected time for the payment of this benefit. Actuarial profits and losses arising from the calculation of the Company 's liability from a plan are recognized directly in Other Total Income and are never reclassified to profit or loss.

C.6.2.15. Leases

The Company is a lessee

Upon the entry into force of a contract, the Company and the Group assess whether the contract constitutes, or includes, a lease. A contract is, or includes, a lease if the contract transfers control of the use of a recognized asset for a specified period of time in return for consideration.

The Company and the Group recognize lease liabilities for lease payments and assets with a right to use that represent the right to use the underlying assets.

i. Assets with a right to use

The Company and the Group recognize the assets with a right to use at the date of commencement of the lease term (i.e. the date that the underlying asset is available for use). Leases under which the Company and the Group take practically all the risks and benefits of ownership are classified as finance leases. Upon initial recognition, the leased asset is recognized as an amount equal to the lowest between its fair value and the present value of minimum leases. Upon initial recognition, the asset is accounted for in accordance with the accounting policies applicable to that asset after deducting accumulated depreciation and accumulated impairment losses and will be revalued due to recalculation of the leasing liability. Assets with a right to use are depreciated on a straight-line basis over the shortest period of time between the lease term and their useful life.

The other leases are operating leases and are not recognized in the financial position statement of the Company.

ii. Leasing liabilities

At the date of inception of the lease, the Company measures the leasing liability at the present value of leases to be paid during the lease. On the other hand, an interest-expense on lease liabilities will be recognized, while their balance will be reduced to reflect lease payments. In case of revaluations or amendments, the balance of the lease liabilities is remeasured to reflect all revised leases.



Payments made under operating leases are recognized in the Statement of Comprehensive ncome on a straight-line basis over the term of the lease. Lease incentives created are recognized as an integral part of the total lease expense over the term of the lease.

Payments for minimum leases from finance lease contracts are apportioned between the financial expenses and the reduction of the outstanding liability. The financial expense is allocated to each period during the lease so that a fixed periodic interest rate arises on the remaining balance of the liability.

C.6.2.16. Income tax & deferred taxation

Income tax consists of the current taxes, deferred taxes, namely tax charges or reductions related to the economic benefits incurring in the period but have been or will be assessed by the tax authorities at different periods and provisions on additional taxes that may result through audit by the tax authorities. Income tax is recognized in the Statement of Comprehensive Income of the period, both relating to transactions recorded directly in equity as well as the one concerning the profits of the period. The current income tax concerns the taxable profits of the companies participating in the consolidation, as adjusted according to the requirements of tax laws and was calculated using the applicable tax rates of the countries where the Group's companies operate. Deferred income tax is calculated using the liability method, on all temporary differences, at the date of preparation of the Financial Statements, between the tax base and accounting value of assets and liabilities. The expected tax consequences of temporary tax differences are determined and presented either as deferred tax liabilities or as deferred assets. The deferred tax is determined using the tax rates prevailing at the date of preparation of the Financial Statements. Deferred tax assets are recorded for all deductible temporary tax differences and tax losses carried forward to the extent that it is probable that there will be future taxable profits against which the deductible temporary difference can be utilized. The accounting amount of deferred tax assets is being reviewed at each date of preparation of the Financial Statements and reduced to the extent that it is not probable that there will be any taxable profits, against which any part or all of the deferred tax assets can be used.

C.6.2.17. Transactions in foreign currencies

The data of the Financial Statements of the Group are measured based on the currency of the primary economic environment in which the Group operates (functional currency). The consolidated Financial Statements are presented in Euro, which is the functional and the presentation currency of the Company. Profits and exchange differences arising from the settlement of such transactions during the period and from the conversion of monetary items denominated in foreign currency at current exchange rates at the date of preparation of the Financial Statements are recorded in the Total Income Statement. The exchange differences arising from the conversion of Financial Statements of foreign operations are recognized in the net equity reserve through the other total income statement.

C.6.2.18. Financial instruments

The Company makes use of the following classification for the definition and disclosure of the fair value of the financial instruments per valuation technique:

Level 1: Quoted market prices (without modification or adjustment) for financial instruments traded on similar active financial markets.

Level 2: Observable data for the asset or liability valued other than Level 1 prices, such as trading prices for similar products, trading prices in inactive markets or other items that are either observable or can be supported by observable items (for example, prices arising from observable data), for almost the entire duration of the financial instrument.

Level 3: Data are not based on observable market data (non-observable data). If we use observable data for the fair value calculation that require significant adjustments based on non-observable data, then the calculation falls into Level 3. Level 3 includes financial instruments, whose value is determined by valuation models, cash flow discounts and similar techniques, as well as products for which the determination of fair value requires significant judgment or assessment.

During the period there were no transfers between Level 1 and 2 neither transfers within or outside Level 3 for the calculation of fair value. Amounts appearing in the Financial Statements for cash reserves, commercial and other receivables, commercial and other short-term liabilities, as well as bank short-term liabilities approach their corresponding fair values due to their short-term maturity.

The valuation method was determined by taking into account all factors in order to accurately determine the fair value, while they are measured on Level 3 of the classification for the determination of the fair value

□ Financial risk factors



The Group is exposed to various financial risks, including market risks, fluctuations in exchange and interest rates, credit risk, liquidity risk and price risk. The overall risk management program of the Group aims at minimizing potential adverse effects of such fluctuations on the financial performance of the Group.

The policy of risk management is applied by the Group's Administration, which evaluates the risks associated to its activities and functions and carries out the methodology planning by selecting the appropriate financial products for the reduction of risk.

The financial products used by the Group consist mainly of deposits in banks, transactions in foreign currency at current prices or futures contracts, bank overdraft accounts, accounts receivable and payable.

| Commercial receivables – days of maturity - Group | | | | | | | | |
|---------------------------------------------------|---------------|--------------|--------------|------------|--------------|---------------|--|--|
| Receivables 31.12.20 | <30 | 31-60 | 61-90 | 91-120 | >120 | Total | | |
| Ratio of expected credit losses | 2,90% | 10,22% | 70,76% | 45,33% | 124,84% | 14,61% | | |
| Total measurement of gross amount | 41.099.117,81 | 5.124.779,67 | 1.084.233,05 | 144.392,86 | 3.978.959,83 | 51.431.483,22 | | |
| Expected credit losses | 1.190.377,29 | 523.620,26 | 767.176,73 | 65.448,60 | 4.967.392,03 | 7.514.014,92 | | |

Commercial receivables - days of maturity - Company

| Receivables 31.12.20 | <30 | 31-60 | 61-90 | 91-120 | >120 | Total |
|-----------------------------------|---------------|--------------|--------------|------------|--------------|---------------|
| Ratio of expected credit losses | 2,12% | 5,10% | 69,84% | 31,60% | 100,1% | 11,78% |
| Total measurement of gross amount | 42.672.574,66 | 4.446.055,10 | 1.100.867,41 | 187.485,05 | 4.208.230,18 | 52.615.212,40 |
| Expected credit losses | 905.983,17 | 226.854,51 | 768.872,13 | 59.254,12 | 4.649.807,71 | 6.610.770,64 |

> Exchange risk

The Group's exposure to foreign exchange risks arises mainly from actual or anticipated cash flows in foreign currency (imports - exports). The Group's management constantly monitors the fluctuations of foreign currencies and evaluates each case individually, taking appropriate measures where necessary, through agreements covering foreign exchange risks. Currency risk arises from future commercial transactions and recognized assets and liabilities when listed in a currency different from the entity's functional currency. In case that the foreign exchange risk arises from future commercial transactions and recognized assets and liabilities, the management uses futures contracts if required.

The main trading currencies of the Group are Euro, Bulgarian Lev, which is connected to Euro at fixed exchange and Romanian Leu. The Group's subsidiary in Great Britain trades in British pounds, but the volume of transactions is not significant for the Group. The new subsidiaries established in North Macedonia, Albania and Serbia did not have any significant transactions.

> Price risk

The Group is not in possession of negotiable instruments and therefore is not exposed to change risk in the stock prices of securities.

The Group is exposed mainly to changes in the value of merchandises supplied and therefore the policy on reserves and its commercial policy is adjusted accordingly. In order to address the risk of obsolescence of its inventories, the Group applies a rational management and administration of these and aims at avoiding the holding of large amounts of stock. Compared to the turnover of the Company, the level of stocks is very low. Our goal is to minimize the time our stock remains in the warehouse, in order to reduce the risk of its obsolescence.

> Interest rate risk

The operating profits and cash flows of the Group are partially affected by changes in interest rates.

The Group's policy is to continuously monitor the trends in interest rates and the duration of financing needs. Therefore, the decisions about the duration and the relationship between fixed and variable cost of a new loan are made separately for each case and at each given time. As a result, the majority of short-term loans has been concluded with variable interest rates.



So, depending on the specific levels of net borrowing, the change in the base of loan rates (EURIBOR) is of proportionate impact on the Group results. The risk of interest rate changes from long-term loans is not very important for the Company due to the controlled amount of loans.

However, in case credit markets and capital markets remain unstable and the availability of funds remains limited, the likelihood shall be increased that the Group will move to higher interest rates and other costs related to financing its loan or even to limit its access to money markets, thus influencing the ability of the Group to adapt to changing economic and business conditions, its ability to finance its operations and its capital needs in the future, its growth rate, but also the return to shareholders.

The careful monitoring though and managing of interest rate risk, as well as the relationship of profits before taxes to interests, reduces the risk of significant influence of the profits from the potential short-term fluctuations in interest rates.

The analysis of the Group's loans' sensitivity to changes in interest rates is cited below.

| Analysis of the Group's loans' sensitivity to changes in interest rates | Currency | Interest Rate Volatility | Impact on profit before taxes |
|-------------------------------------------------------------------------------|----------|--------------------------|-------------------------------|
| Amounts of financial year 2020 expressed in thousand € | EURO | +/- 1% | +/- 1.450 |
| Amounts of financial year 2019 expressed in thousand € | EURO | +/- 1% | +/- 1.450 |

> Credit risk

The credit risk stems from cash reserves and cash equivalents, deposits in banks, derivative financial instruments, as well as exposures to credit risk from clients. Receivables from clients are mainly against large supermarket chains. The financial situation of clients is closely monitored and redefined according to new conditions. The Administration evaluates the creditworthiness of each client either through an independent authority or internally by taking into account their economic situation, past transactions and other parameters controlling the size of credit provision. The client credit limits are determined by internal or external evaluations always in accordance with the limits set by the Administration. Given that the economic weakness of the domestic market since the onset of economic crisis poses risks for any bad debts, the Administration believes that it has set adequate coping mechanisms, taking into account the structure of the Company's clientele. For specific credit risks estimates are made for obsolescence losses. The post-receivables are an important problem that requires management, but it is unrelated to the creditworthiness of our debtors.

In order to minimize the credit risk in Cash reserves and Cash equivalents, the Company limits the exposed amount in the framework of policies approved by the Board of Directors. In addition to that, as far as deposit products are concerned, the Group trades only with recognized financial institutions of credit rating.

> Liquidity risk

The Group's liquidity is achieved through both cash reserves and existing credit limits with partner banks, while pushing these limits when further funding is required for special type projects (funding on a project basis). The constant cooperation and excellent relationship we have with the largest credit institutions of the country gives us sufficient credit lines to finance our business plans.

Our strategic planning defines our form of financing (short/long-term) as well as the tools we use. Borrowing includes balances of loans (outstanding capital) with fixed and floating rates at the end of the period plus the accrued interests until maturity. In November 2018, the Company agreed in writing with its loaners to conclude a new long-term repayment bond loan with which it restructured a significant part of its short-term borrowings and it will finance the investment plan for the next five years.

The financial liabilities of the Group as of December 31st 2020 are analyzed below:

| Analysis on the contractual maturity of the Group's financial liabilities 31st of December 2020 | | | | | | | |
|--------------------------------------------------------------------------------------------------|----------------|---------------|----------------|-----------|----------------|--|--|
| Amounts expressed in € | Total amount | Up to 1 year | Up to 5 years | > 5 years | Total | | |
| Long-term loans (including current portion of long term borrowings) | 143.716.198,17 | 23.425.511,50 | 120.290.686,67 | 0,00 | 143.716.198,17 | | |



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| Total | 253.259.957,57 | 121.654.931,07 | 131.370.904,69 | 234.121,80 | 253.259.957,57 |
|---------------------------------|----------------|----------------|----------------|------------|----------------|
| Other liabilities | 11.645.315,20 | 11.645.315,20 | 0,00 | 0,00 | 11.645.315,20 |
| Cheques payable | 6.384.106,66 | 6.384.106,66 | 0,00 | 0,00 | 6.384.106,66 |
| Suppliers | 33.663.304,10 | 33.663.304,10 | 0,00 | 0,00 | 33.663.304,10 |
| Current tax liabilities | 5.905.641,48 | 5.905.641,48 | 0,00 | 0,00 | 5.905.641,48 |
| Short-term loans | 36.081.717,21 | 36.081.717,21 | 0,00 | 0,00 | 36.081.717,21 |
| Liabilities under finance lease | 15.863.674,73 | 4.549.334,91 | 11.080.218,02 | 234.121,80 | 15.863.674,74 |

> Capital management

The primary objective of the Group's management is to ensure that it maintains its high credit ranking and healthy capital ratios in order to be able to support and expand the Group's activities.

The Group's policy is to maintain the leverage targets in line with a high level solvency profile. The gearing ratio is calculated by dividing the net debt to the total capital employed.

| Gearing ratio | Group Deta | ils | Company Details | |
|----------------------------------------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|
| amounts expressed in thousand € | 01.01- 31.12.20 | 01.01- 31.12.19 | 01.01- 31.12.20 | 01.01- 31.12.19 |
| Total Borrowings (short-term bank loans) Total Borrowings (long-term bank loans plus current | 36.082 | 23.670 | 18.150 | 8.107 |
| portion of long term bank loans) | 143.716 | 144.650 | 121.111 | 112.992 |
| Minus: Cash & cash equivalents | (15.319) | (9.962) | (10.652) | (5.805) |
| Debt | 164.479 | 158.358 | 128.609 | 115.294 |
| Total Equity | 204.461 | 196.405 | 182.321 | 178.486 |
| Total Capital | 368.940 | 354.763 | 310.930 | 293.780 |
| Gearing ratio | 44,58% | 44,64% | 41,36% | 39,25% |

> Risk of a macroeconomic environment in Greece

The risk of macroeconomic and business environment is the risk arising from external factors of the socio-economic environment mainly, which may negatively affect the demand for products and consequently the turnover of the Company and the Group. The initial estimates of the Bank of Greece before the onset of the crisis due to COVID-19 were talking about a growth rate of 2.4% for 2020 and 2.5% for 2021. Following the outbreak of the pandemic, the Hellenic Statistical Authority announced a recession of -8.2% for 2020, however, according to the Bank of Greece, an increase in the growth rate for 2021 is expected, which will be around 4.2%. According to the recent forecasts of the International Monetary Fund, it is estimated that the recession caused by the pandemic in 2020, both due to the emergency economic measures and the suspension of the market's operation, is estimated at -4.4% and is expected to return to growth at a rate of 5.2% in 2021.

The management continuously assesses the potential impact of any changes on the macroeconomic and financial environment in Greece to ensure that all necessary actions and measures are taken to minimize any impact on the activities of the Company and the Group. Based on its current assessment, it has concluded that no additional impairment provisions are required for the Company's financial and non-financial assets as of December 31st, 2020.

The risk of abnormal continuation of the usual activity of the Company and the Group is characterized as low and the Company's management monitors all developments and prepares response plans.

327.734.150,86

303.481.059,12



C.7. **Notes to the Financial Statements**

C.7.1. Results of the year

C.7.1.1. Turnover

| Turnover | 01.01- | 01.01- |
|---------------------------------------------------------------------------------------------------------------------------------------|----------------------|----------------------|
| Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
| Sales of goods, other stocks & waste material and revenue from provision of services Promotion and special sales costs to clients and | 482.297.578,18 | 444.085.766,52 |
| discounts | (76.843.642,74) | (71.448.735,98) |
| Other revenue | 727,09 | 1.802,00 |
| Total | 405.454.662,53 | 372.638.832,64 |
| Turnover Amounts expressed in € (COMPANY) | 01.01- 31.12.2020 | 01.01- 31.12.2019 |
| Sales of goods, other stocks & waste material and revenue from provision of services | 388.770.878,60 | 359.992.749,68 |
| Promotion and special sales costs to clients and | (61.036.727,74) | (56.511.690,56) |

C.7.1.2. Other income

discounts Total

| Other income | 01.01- | 01.01- |
|--------------------------------------------------------|--------------|--------------|
| Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
| | | |
| Special grants - subsidies | 358.766,15 | 193.212,39 |
| Income from the provision of services to third parties | 218.881,64 | 232.475,15 |
| Profits on disposal of tangible assets | 248.996,94 | 202.155,15 |
| Goodwill (*) | 485.286,60 | 0,00 |
| Credit exchange differences | 230.796,62 | 197.684,65 |
| Extraordinary income | 0,00 | 6.482,66 |
| Income from assets valuation | 100.042,00 | 1.043.119,00 |
| Other revenue | (73.389,57) | (24.380,47) |
| Other income | 1.569.380,37 | 1.850.748,52 |

| Other income | 01.01- | 01.01- |
|--------------------------------------------------------|------------|------------|
| Amounts expressed in € (COMPANY) | 31.12.2020 | 31.12.2019 |
| | 170 156 15 | 20 210 20 |
| Special grants - subsidies | 170.156,15 | 28.210,39 |
| Income from the provision of services to third parties | 218.881,64 | 232.475,15 |
| Profits on disposal of tangible assets | 153.577,35 | 68.437,15 |
| Credit exchange differences | 29.308,20 | 87.995,11 |
| Other revenue | 119.607,85 | 105.536,06 |
| Other income | 691.531,19 | 522.653,86 |

(*) On 01.06.2020 the Company acquired 100% of shares of KLIAFAS S.A.. Goodwill from the acquisition of KLIAFAS S.A. is calculated as follows:

| Cost consideration | 1 500 000 00 |
|--------------------------|--------------|
| Amounts expressed in € | 31.12.2020 |
| Goodwill of KLIAFAS S.A. | |

1.500.000,00

Minus net identifiable assets at the acquisition date

<u>ASSETS</u>





| Fixed assets | | |
|------------------------------------------|--------------|----------|
| Property, plant and equipment | 2.674.500,70 | |
| Intangible assets | 386.087,82 | |
| Other long-term receivables | 8.224,17 | |
| Total non-current assets | 3.068.812,69 | |
| <u>Current assets</u> | | |
| Inventories | 164.858,09 | |
| Trade and other receivables | 175.974,46 | |
| Other short-term receivables | 20.961,63 | |
| Other assets | 27.182,82 | |
| Cash and cash equivalents | 21.134,65 | |
| Total current assets | 410.111,65 | |
| TOTAL ASSETS | 3.478.924,34 | |
| Non current liabilities | | |
| Deferred tax liabilities | 308.533,03 | |
| Employee benefits | 168.257,53 | |
| Total non current liabilities | 476.790,56 | |
| Current liabilities | | |
| Short-term borrowings | 496.312,47 | |
| Current position of long term borrowings | 10.000,00 | |
| Trade and other payables | 244.246,58 | |
| Current tax liabilities | 20.542,75 | |
| Other short-term liabilities | 317.922,83 | |
| Total current liabilities | 1.089.024,63 | |
| Total liabilities | 1.565.815,19 | |
| Net value of assets | 1.913.109,14 | (413.109 |

Goodwill (413.109,13)

On 02.06.2020 the subsidiary KLIAFAS S.A. acquired the 77.88% of the natural mineral water bottling company DOUBIA S.A..

| Goodwill of DOUBIA S.A. | |
|-------------------------|------------|
| Amounts expressed in € | 31.12.2020 |
| Cost consideration | 786.812,04 |

Minus net identifiable assets at the acquisition date

| <u>ASSETS</u> | |
|-------------------------------|--------------|
| <u>Fixed assets</u> | |
| Property, plant and equipment | 2.953.518,85 |
| Intangible assets | 149.461,50 |
| Other long-term receivables | 3.651,80 |
| Total non-current assets | 3.106.632,15 |
| <u>Current assets</u> | |
| Inventories | 171.418,28 |
| Trade and other receivables | 7.947,54 |
| Other short-term receivables | 140.084,93 |
| Cash and cash equivalents | 287,14 |
| | |





| Total current assets | 319.737,89 | |
|-------------------------------|--------------|--------------|
| TOTAL ASSETS | 3.426.370,04 | |
| Non current liabilities | | |
| Deferred tax liabilities | 651.102,70 | |
| Employee benefits | 47.121,50 | |
| Total non current liabilities | 698.224,20 | |
| Current liabilities | | |
| Short-term borrowings | 842.723,97 | |
| Trade and other payables | 299.215,81 | |
| Current tax liabilities | 6.536,54 | |
| Other short-term liabilities | 474.601,65 | |
| Total short-term liabilities | 1.623.077,97 | |
| Total liabilities | 2.321.302,17 | |
| Net value of assets | 1.105.067,87 | (318.255,83) |

Plus non-controlling interest (22.2%)

246.078,36

| Goodwill | 72.177,47 |
|----------|-----------|
| | |

C.7.1.3. Expenses per cost category

| Expenses per cost category | 01.01- | 01.01- |
|---------------------------------------|----------------|----------------|
| Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
| 8 | 000 450 700 40 | 044 055 000 07 |
| Direct cost of sales | 262.156.792,18 | 241.955.928,67 |
| Payroll Expenses | 29.339.646,41 | 25.097.627,28 |
| Third parties and other fees | 26.279.684,06 | 24.047.731,72 |
| Other general administrative expenses | 36.380.507,06 | 33.574.450,28 |
| Depreciation and amortization | 22.336.274,46 | 19.007.745,27 |
| Total | 376.492.904,17 | 343.683.483,22 |

| Expenses per cost category Amounts expressed in € (COMPANY) | 01.01- 31.12.2020 | 01.01- 31.12.2019 |
|--------------------------------------------------------------|----------------------|----------------------|
| Direct cost of sales | 228.745.557,76 | 215.416.674,76 |
| Payroll Expenses | 20.572.709,19 | 17.986.581,30 |
| Third parties and other fees | 16.298.562,86 | 15.239.738,45 |
| Other general administrative expenses | 27.731.758,14 | 22.279.289,71 |
| Depreciation and amortization | 14.209.777,44 | 12.614.681,63 |
| Total | 307.558.365,39 | 283.536.965,85 |

C.7.1.4. Expenses per function

| Expenses per function | 01.01- | 01.01- |
|--------------------------------|----------------|----------------|
| Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
| | | |
| Cost of sales | 322.783.537,02 | 297.027.429,89 |
| Selling expenses | 44.856.750,04 | 38.946.377,53 |
| Administration expenses | 8.852.617,10 | 7.709.675,80 |
| Total | 376.492.904,17 | 343.683.483,22 |



| Expenses per function | 01.01- | 01.01- |
|----------------------------------|----------------|----------------|
| Amounts expressed in € (COMPANY) | 31.12.2020 | 31.12.2019 |
| Cost of sales | 271.687.716,22 | 251.984.240,99 |
| Selling expenses | 29.108.066,74 | 26.071.783,90 |
| Administration expenses | 6.762.582,43 | 5.480.940,96 |
| Total | 307.558.365,39 | 283.536,965,85 |

C.7.1.5. Other expenses

| Other expenses | 01.01- | 01.01- |
|----------------------------------------------|--------------|--------------|
| Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
| Impairment of receivables | 273.370,57 | 371.127,80 |
| Losses from the sale of tangible assets | 236.678,28 | 44.635,34 |
| Losses from the destruction of stock | 40.568,51 | 63.956,88 |
| Tax fines | 41.580,75 | 70.828,21 |
| Debit foreign exchange differences | 1.391.005,76 | 1.142.039,78 |
| Other exceptional and extraordinary expenses | 406.757,55 | 135.691,60 |
| Bank fees | 0,00 | 165,94 |
| Other Service expenses | 31.377,79 | 216.519,19 |
| Total | 2.421.339,22 | 2.044.964,74 |

| Other expenses | 01.01- | 01.01- |
|----------------------------------------------|------------|------------|
| Amounts expressed in € (COMPANY) | 31.12.2020 | 31.12.2019 |
| Losses from the sale of tangible assets | 235.675,28 | 44.635,34 |
| Tax fines | 36.983,93 | 70.812,05 |
| Debit foreign exchange differences | 385.583,57 | 33.252,42 |
| Impairment of investment in subsidiaries | 60.000,00 | 0,00 |
| Other exceptional and extraordinary expenses | 228.454,27 | 122.031,60 |
| Total | 946.697,05 | 270.731,41 |

C.7.1.6. Financial results

Financial expenses

| Financial expenses | 01.01- | 01.01- |
|---------------------------------------------|--------------|--------------|
| Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
| Interests on bond loans | 2.611.542,21 | 2.701.592,89 |
| Interests on long-term loans | 977.088,00 | 593.440,00 |
| Interests on short-term loans | 765.632,46 | 169.931,64 |
| Interests on finance leases | 627.012,90 | 427.907,58 |
| Commissions for letters of guarantees | 52.591,69 | 48.714,40 |
| Commissions & costs of factoring | 40.077,33 | 149.242,57 |
| Other interests payable and similar charges | 145.777,01 | 1.135.362,50 |
| Total | 5.219.721,60 | 5.226.191,57 |

| Financial expenses | 01.01- | 01.01- |
|-----------------------------------|--------------|--------------|
| Amounts expressed in € (COMPANY) | 31.12.2020 | 31.12.2019 |
| Interests on bond loans | 2.611.159,15 | 2.701.592,89 |
| Interests on short-term loans | 489.151,98 | 162.149,64 |
| Interests on finance leases | 625.684,90 | 427.907,58 |
| Commissions for letters of credit | 52.591,69 | 48.714,40 |
| Commissions & costs of factoring | 40.077,33 | 149.242,57 |



| Other interests payable and similar charges | 74.932,34 | 100.824,64 |
|---------------------------------------------|--------------|--------------|
| Total | 3.893.597,39 | 3.590.431,72 |

Financial income

| Financial income | 01.01- | 01.01- |
|---------------------------------|------------|------------|
| Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
| Interest income on bank savings | 56.183,11 | 46.988,66 |
| Other revenue | 0,26 | 591.56 |
| Total | 56.182,85 | 47.580,22 |

| Financial income Amounts expressed in € (COMPANY) | 01.01- 31.12.2020 | 01.01- 31.12.2019 |
|----------------------------------------------------|----------------------|----------------------|
| Interest income on bank savings | 1.007,82 | 1.323,66 |
| Total | 1.007,82 | 1.323,66 |

C.7.1.7. Income tax

| Income tax | 01.01- | 01.01- |
|-------------------------------------------|----------------|----------------|
| Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
| Current income tax for the financial year | (5.555.881,10) | (5.250.989,34) |
| Tax for the capitalization of reserves | (994.186,37) | 0,00 |
| Income tax from previous financial years | 16.015,00 | 221,00 |
| Deferred tax (expense) / income | 790.624,83 | 325.459,09 |
| Income tax (expense) / income | (5.743.427.64) | (4.925.309.25) |

| Income tax | 01.01- | 01.01- |
|-------------------------------------------|----------------|----------------|
| Amounts expressed in € (COMPANY) | 31.12.2020 | 31.12.2019 |
| Current income tax for the financial year | (4.568.768,84) | (4.587.946,80) |
| Tax for the capitalization of reserves | (994.186,37) | 0,00 |
| Deferred tax (expense) / income | 557.689,28 | 762.281,90 |
| Income tax (expense) / income | (5.005.265,93) | (3.825.664,90) |

The tax rate for societe anonymes in Greece for the financial year ended on the 31st of December 2020 is defined at 24% (2019: 24%).

This rate applies to the Company, whereas for the subsidiaries S.C. FABRICA DE LAPTE BRASOV S.A. and TYRBUL S.A. the tax rate is defined at 16% and 10% respectively.

In accordance with the provisions of Greek tax law, companies pay each year an income tax advance calculated on the income tax liability for the current year. When clearing the amount in the next financial year, any excess advance amount is refunded to the Company following a fiscal audit.

In May 2021 a new tax law was enacted in Greece (Law 4799/2021). The new tax law introduced a number of changes in the corporate income tax, such as the reduction in the tax rate, valid until December 31 st, 2020, from 24% to 22% for the financial years beginning on the 1 st of January 2021.

The Group and the Company have formed a cumulative provision of an amount of €300 thousand in order to cover any imposition of additional taxes in case of audit by tax authorities for unaudited financial years.

The following table presents the unaudited financial years for the Company and the subsidiaries:

| Company | Unaudited financial |
|-----------------------------------|---------------------|
| | years |
| HELLENIC DAIRIES S.A. | 2020 |
| TYRBUL S.A. | 2015 – 2020 |
| S.C. FABRICA DE LAPTE BRASOV S.A. | 2019 – 2020 |
| OLYMPUS ITALIA S.r.I. | 2015 – 2020 |
| OLYMPUS DAIRY DEUTSCHLAND GmbH | 2018 – 2020 |
| OLYMPUS DAIRY UK Ltd | 2016 – 2020 |



| OLYMPUS FOODS Beograd | 2018 – 2020 |
|---------------------------------------|-------------|
| OLYMPUS FOODS TIRANA Sh.p.k. | 2018 – 2020 |
| OLYMPUS FOODS SKOPJE | 2018 – 2020 |
| HELLENIC DAIRIES NORDIC | 2018 – 2020 |
| OLYMPUS FOODS FRANCE Sarl | 2019 – 2020 |
| OLYMPUS FOODS CYPRUS Ltd | 2019 – 2020 |
| TYRAS S.A. | 2016 – 2020 |
| "OLYMPOS" LARISSA DAIRY INDUSTRY S.A. | 2015 – 2020 |
| "RODOPI" XANTHI DAIRY INDUSTRY S.A. | 2015 – 2020 |
| KLIAFAS S.A. | 2014 – 2020 |
| DOUBIA S.A. | 2015 – 2020 |

We note that:

- For the parent company as well as the subsidiaries being tax residents in Greece, according to the provisions of par. 1 article 36 of Law 4174/2013, as of 31.12.2020 the right of the Greek tax authorities for tax audit of the years ended 31.12.2014 has elapsed. Based on risk analysis criteria, the Greek tax authorities may select the Company and its subsidiaries in Greece for tax audit in the context of audits carried out on companies that have received certificates of tax compliance report without any modificationsby the Certified Public Accountant. In this case, the Greek tax authorities have the right to conduct a tax audit of the financial years of their choice, taking into account the work for the issuance of the tax compliance certificate.
- ➤ Hellenic Dairies S.A. has been audited by tax authorities until the financial year 2011. The financial years from 2012 until 2019 have been audited by a Certified Public Accountant, by virtue of Article 82 of Law 2238/1994 and Article 65A of Law 4174/13 and the related tax compliance reports were issued. The tax compliance report of 2012 contained a modification since the Certified Public Accountant was unable to confirm the Arm's Length principle of the intercompany transactions and unable to obtain sufficient appropriate audit evidence about the amount of the taxation that may be required to be paid, while the tax compliance reports of 2013 until 2019 did not include any modifications. For the current financial year 2020, the work the tax compliance certicate by the Certified Public Accountant is in progress based on the provisions of Article 65A of Law 4174/2013 and the relevant tax certificate will be issued after the publication of the Financial Statements. The managemet estimates that there will be no findings that may have a material impact on the Financial Statements and therefore has not estimated any additional taxes and has not made any provision for this purpose.
- For the acquired company TYRAS S.A., the financial years from 2011 until 2015 have been audited by a Certified Public Accountant, by virtue of Article 82 of Law 2238/1994 and Article 65A of Law 4174/13 and the related tax compliance reports were issued. The tax compliance reports for the financial years 2011 and 2012 contained a modification since the Certified Public Accountant was unable to confirm the Arm's Length principle of the intercompany transactions and unable to obtain sufficient appropriate audit evidence about the amount of the taxation that may be required to be paid, while the tax compliance reports for the financial years 2013, 2014 and 2015 contained did not include any modifications.
- For the acquired company "RODOPI" XANTHI DAIRY INDUSTRY S.A., the tax authorities have audited until the financial year 2010. The financial years from 2011 until 2014 have been audited by a Certified Public Accountant, in virtue of Article 82 of Law 2238/1994 and Article 65A of Law 4174/13 and the related tax compliance reports were issued. The tax compliance reports of 2011 and 2012 contained areservation about the failure to confirm the respect of the principle of equidistance and failure to identify any amounts that may be beyond the limits of this principle , while the tax compliance reports of 2013 and 2014 did not include any moifications.
- > KLIAFAS S.A. has not been audited by the tax authorities for the financial years 2014-2019, and has not received tax compliance reports from the Certified Public Accountantfor these years. However, as at 31/12/2020, the right of the Greek tax authorities for tax audit of the year ended 31.12.2014 has elapsed. For the current financial year 2020, the work of the tax compliance certificate by the Certified Public Accountantis in progress based on the provisions of Article 65A of Law 4174/2013 and the relevant tax certificate will be issued after the publication of the Financial Statements. The management estimates that there will be no findings that may have a material impact on the Financial Statements and therefore has not estimated any additional taxes and has not made any provision for this purpose.



- DOUBIA S.A. has not been audited by the tax authorities for the financial years 2015-2019, and has not received tax compliance assurance services from the ordinary auditor for these years. For the current financial year 2020, the work of the tax compliance certificate by the Certified Public Accountant is in progress based on the provisions of Article 65A of Law 4174/2013 and the relevant tax certificate will be issued after the publication of the Financial Statements. The management estimates that there will be no findings that may have a material impact on the Financial Statements and therefore has not estimated any additional taxes and has not made a provision for this purpose.
- For the subsidiary S.C. FABRICA DE LAPTE BRASOV S.A. tax audits have been performed regarding the validity of certain transactions with suppliers during the financial years 2011 and 2013, from which a possible additional tax liability emerged amounting to 3,074,424 RON (€677,335), whose assurance comes from the pledge of certain fixed assets of the Company. The management of the subsidiary believes it is possible to to change the decision of tax authorities through legal processes carried out in favour of the Company. The management believes, based on a letter on behalf of the legal consultant of its subsidiary, that this tax liability will not prosper and therefore a relevant provision was not formed. Finally, the tax audit for the financial years 2014 to 2018 was completed without significant findings.
- For the subsidiary TYRBUL S.A. on 31.12.2020 the financial years that expired until 31.12.2014 lapsed.

| | 01.01- | 01.01- |
|---------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------|-----------------------------------------------------------------------------|
| Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
| | | |
| Profit / (loss) before taxes | 22.946.260,76 | 23.582.521,87 |
| Income tax calculated at the applicable tax rate | (5.507.102,58) | (5.659.805,25) |
| Effect of different tax rate on foreign subsidiaries | 716.278,23 | (444.067,34) |
| Effect of tax rate change | (0,00) | (438.677,04) |
| Effect of tax for the capitalization of reserves | (994.186,43) | 0,00 |
| Effect of non-deductible tax income/(expenses) | 41.583,14 | (148.469,38) |
| Effect from tax audit differences | 0,00 | 221,00 |
| Income tax (expense) | (5.743.427,64) | (4.925.309,25) |
| Actual rate | 25,03% | 20,89% |
| | | |
| | 01.01- | 01.01- |
| Amounts expressed in € (COMPANY) | 01.01- 31.12.2020 | 01.01- 31.12.2019 |
| Amounts expressed in € (COMPANY) Profit / (loss) before taxes | | |
| | 31.12.2020 | 31.12.2019 |
| Profit / (loss) before taxes | 31.12.2020 16.028.030,04 | 31.12.2019 |
| Profit / (loss) before taxes Income tax calculated at the applicable tax rate (24%) | 31.12.2020 16.028.030,04 (3.846.727,21) | 31.12.2019 16.606.907,66 (3.985.657,84) |
| Profit / (loss) before taxes Income tax calculated at the applicable tax rate (24%) Effect of tax rate change | 31.12.2020 16.028.030,04 (3.846.727,21) 0,00 | 31.12.2019 16.606.907,66 (3.985.657,84) 438.677,04 |
| Profit / (loss) before taxes Income tax calculated at the applicable tax rate (24%) Effect of tax rate change Effect of non-deductible tax income/(expenses) | 31.12.2020 16.028.030,04 (3.846.727,21) 0,00 (164.352,35) | 31.12.2019 16.606.907,66 (3.985.657,84) 438.677,04 (278.684,10) |



C.7.2. Property, plant and equipment and investment property

The Group's and Company's tangible fixed assets are as follows:

GROUP

| Property, plant and | | | | | | | | |
|-------------------------------------------------|--------------------------|-----------------------------|----------------------------------------|--------------------|--------------------|---------------------------------------|---------------------------------|---------------------|
| equipment and | | | | | | | | |
| investment property | | | | | | Duningto in was areas | | |
| | | | | | | Projects in progress and advance | | |
| Amounts expressed in € | | | Machinery & other | | Furniture and | payments for | Total | Investment |
| Timodina on processor in c | | | mechanical | Transportatio | other | fixed assets | | property |
| | Land | Buildings | equipment | n means | equipment | acquisition | | |
| _ | | | | | | | | |
| Acquisition value on 01.01.2020 | 11.830.580,74 | 66.670.545,54 | 311.529.674,09 | 20.820.873,82 | 12.018.128,39 | 34.168.286,77 | 457.038.089,44 | 1.435.000,00 |
| Additions for the financial year | 300.000,00 | 2.052.523,65 | 10.515.834,22 | 325.023,12 | 783.188,76 | 11.793.166,54 | 25.769.736,29 | 0,00 |
| Transfers | 0,00 | 7.925.636,59 | 15.109.289,00 | 0,00 | 16.586,98 | (23.425.864,32) | (374.351,75) | 0,00 |
| Revaluation Reductions for the financial | 161.575,33 | (6.776.692,90) | 0,00 | 0,00 | 0,00 | 2.739.519,65 | (4.198.748,58) | 1.411,00 0,00 |
| year | (2.604,00) | (4.284,00) | -636.376,20 | (493.963,55) | (16.727,26) | 0,00 | (1.153.955,01) | 0,00 |
| Other adjustments | (119.733,00) | (794.216,00) | -3.291.816,51 | (253.429,00) | (5.581,50) | (32.000,00) | (4.496.776,01) | 0,00 |
| Capitalization of interests | 0,00 | 0,00 | 4.073.522,00 | 0,00 | 22.788,84 | (3.818.009,98) | 278.300,87 | 0,00 |
| Acquisition of subsidiaries 01.06 | 198.174,70 | 5.458.633,54 | 5.308.074,52 | 384.538,24 | 3.059.563,78 | 0,00 | 14.408.984,78 | 0,00 |
| Acquisition value on 31.12.2020 | 12.044.843,19 | 74.532.146,44 | 342.608.201,12 | 20.783.042,63 | 15.877.947,99 | 21.425.098,67 | 487.271.280,03 | 1.436.411,00 |
| | | | | | | | | |
| Depreciation on 01.01.2020 | 0,00 | 0,00 2.784.804.39 | 150.888.020,02 16.323.739.64 | 10.415.162,74 | 8.984.485,45 | 39,42 | 170.287.707,63 | 0,00 0,00 |
| Additions for the financial year Revaluation | 67.973,00 (67.973,00) | (2.766.419,93) | 0,00 | 532.650,64 0,00 | 663.995,90 0,00 | 0,00 0,00 | 20.373.163,57 (2.834.392,93) | 0,00 |
| Reductions for the financial | 0.00 | , , | * | * | ŕ | · · · · · · · · · · · · · · · · · · · | (1.012.594,62) | 0.00 |
| year | , | (759,00) | (508.151,11) | (440.478,26) | (63.206,25) | 0,00 | , , , | , |
| Transfers | 0,00 | 0,00 | 391.599,62 | 0,00 | 0,00 | 0,00 | 391.599,62 | 0,00 |
| Other adjustments | 0,00 | 0,00 | 0,00 | (6.230,00) | (6.591,94) | 0,00 | (12.821,94) | 0,00 |
| Acquisition of subsidiaries 01.06 | 0,00 | 2.615.236,03 | 2.775.537,28 | 382.230,06 | 3.002.082,43 | 0,00 | 8.775.085,80 | 0,00 |
| Depreciation on 31.12.2020 | 0,00 | 2.632.861,49 | 169.870.745,45 | 10.883.335,18 | 12.580.765,59 | 39,42 | 195.967.747,13 | 0,00 |
| Balance on 31.12.2020 | 12.044.843,19 | 71.899.284,95 | 172.737.455,67 | 9.899.707,44 | 3.297.182,40 | 21.425.059,25 | 291.303.532,90 | 1.436.411,00 |





| Property, plant and equipment and investment property | | | | | | | | |
|-------------------------------------------------------|---------------|-------------------------------------|----------------------------------------------|----------------------|-------------------------------|------------------------------------------------------------------------------------|----------------|-------------------------------|
| Amounts expressed in € | Fields-Lots | Buildings and technical works | Machinery & other mechanical equipment | Transportation means | Furniture and other equipment | Projects in progress and advance payments for fixed assets acquisition | Total | Investments in property |
| Acquisition value on 01.01.2019 | 10.338.857,33 | 61.916.415,31 | 286.853.460,12 | 13.188.012,83 | 11.028.728,27 | 48.898.079,59 | 432.223.553,45 | 1.397.608,00 |
| Additions for the financial year | 1.892.565,52 | 113.964,15 | 7.775.181,61 | 804.212,66 | 859.146,07 | 12.278.454,16 | 23.723.524,17 | 0,00 |
| Transfers | 0,00 | 2.758.565,39 | 17.776.293,16 | 7.158.512,33 | 205.512,89 | (27.898.883,78) | 0,00 | 0,00 |
| Revaluation | (195.840,78) | 388.361,66 | 0,00 | 0,00 | 0,00 | 2.581.153,45 | 2.773.674,33 | 37.392,00 |
| Reductions for the financial year | 0,00 | 0,00 | 351.515,62 | (425.408,01) | (18.452,54) | 0,00 | (92.344,93) | 0,00 |
| Other adjustments | (205.001,32) | 1.332.510,52 | (1.383.508,42) | 95.544,00 | (56.806,64) | (2.416.997,32) | (2.634.259,18) | 0,00 |
| Capitalization of interests | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 883.212,67 | 883.212,67 | 0,00 |
| Acquisition value on 31.12.2019 | 11.830.580,74 | 66.509.817,02 | 311.372.942,09 | 20.820.873,82 | 12.018.128,06 | 34.325.018,77 | 456.877.360,51 | 1.435.000,00 |
| Depreciation on 01.01.2019 | 0,00 | 0,00 | 138.119.143,71 | 10.074.729,43 | 8.418.581,37 | 0,00 | 156.612.454,51 | 0,00 |
| Additions for the financial year | 39.263,51 | 2.609.644,32 | 12.654.844,77 | 557.787,83 | 540.175,64 | 39,42 | 16.401.755,50 | 0,00 |
| Revaluation | (39.263,51) | (2.656.151,45) | 0,00 | 0,00 | 0,00 | 0,00 | (2.695.414,97) | 0,00 |
| Reductions for the financial year | 0,00 | 0,00 | 114.031,53 | (217.354,52) | 36.051,45 | 0,00 | (67.271,54) | 0,00 |
| Other adjustments | 0,00 | 0,00 | 0,00 | 0,00 | (10.323,00) | 0,00 | (10.323,00) | 0,00 |
| Depreciation on 31.12.2019 | 0,00 | (46.507,13) | 150.888.020,02 | 10.415.162,74 | 8.984.485,46 | 39,42 | 170.241.200,50 | 0,00 |
| Balance on 31.12.2019 | 11.830.580,74 | 66.556.324,15 | 160.484.922,08 | 10.405.711,08 | 3.033.642,60 | 34.324.979,35 | 286.636.160,00 | 1.435.000,00 |

The Group's companies during the financial year 2020 got an appraisal of their property by an independent professional appraiser, which adjusted the value of land and buildings at their fair value for the financial year 2020. The reference date of the study was 31/12/2020. The revaluation of the Group's fixed assets resulted in a loss of €1,493 million.

Reclassifications: The analysis of comparative balances as of December 31st, 2019 has been reclassified in Note C.7.4 to comply with the changes in the presentation for the current period.



COMPANY

| Amounts expressed in € | Lands | Buildings | Machinery & other mechanical equipment | Transportation means | Furniture and other equipment | Projects in progress and advance payments for fixed assets acquisition | Total |
|----------------------------------------------|--------------|----------------|----------------------------------------------|----------------------|-------------------------------|------------------------------------------------------------------------------------|-----------------|
| Acquisition value on | 4.285.544,64 | 43.058.378,13 | 188.932.539,05 | 9.030.695,73 | 8.509.098,44 | 25.764.611,65 | 279.580.867,64 |
| 01.01.2020 | 112001011,01 | 10.000.070,10 | 10010021000,00 | 0.000.000,70 | 0.000.000,14 | 2017 0 110 1 1,00 | 210.000.001,01 |
| Additions for the financial year | 0,00 | 1.988.572,45 | 10.974.657,98 | 248.123,22 | 629.234,51 | 6.814.551,26 | 20.655.139,42 |
| Transfers | 0,00 | 7.925.636,59 | 15.109.289,00 | 0.00 | 16.586,98 | (23.159.874,32) | (108.361,79) |
| Revaluation | (158.294.33) | (7.663.447,39) | 0,00 | 0,00 | 0,00 | 2.739.519,65 | (5.082.222,07)) |
| Reductions for the financial year | 0,00 | 0,00 | (726.131,45) | (322.830,00) | (100,00) | 0,00 | (1.049.061,45) |
| Other adjustments | 0,00 | 0,00 | (795.306,00) | 0,00 | 5010,50 | 0,00 | (790.295,50) |
| Capitalization of interests | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 278.300,87 | 278.300,87 |
| Acquisition value on 31.12.2020 | 4.127.250,31 | 45.309.139,78 | 213.495.048,58 | 8.955.988,95 | 9.159.830,43 | 12.437.109,10 | 293.484.367,15 |
| Depreciation on 01.01.2020 | 0,00 | 0,00 | 106.274.053,52 | 7.010.810,35 | 7.133.414,16 | 0,00 | 120.418.278,02 |
| Additions for the financial | 0,00 | 2.245.927,93 | 9.713.892,95 | 316.639,50 | 355.825,55 | 0,00 | 12.632.285,93 |
| year Reductions for the financial year | 0,00 | 0,00 | (588.363,96) | (274.749,98) | 0,00 | 0,00 | (863.113,94) |
| Transfers | 0,00 | 0,00 | 391.599,62 | | | | 391.599,62 |
| Revaluation | 0,00 | (2.245.927,93) | 0,00 | 0,00 | 0,00 | 0,00 | (2.245.927,93) |
| Other adjustments | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 |
| Depreciation on 31.12.2020 | 0,00 | 0,00 | 115.791.182,13 | 7.052.699,87 | 7.489.239,71 | 0,00 | 130.333.121,70 |
| Balance on 31.12.2020 | 4.127.250,31 | 45.309.139,78 | 97.703.866,45 | 1.903.289,08 | 1.670.590,72 | 12.437.109,10 | 163.151.245,45 |

| Amounts expressed in € | Lands | Buildings | Machinery & other mechanical equipment | Transportation means | Furniture and other equipment | Projects in progress and advance payments for fixed assets acquisition | Total |
|----------------------------------|--------------|---------------|----------------------------------------------|-------------------------|-------------------------------|------------------------------------------------------------------------------------|----------------|
| Acquisition value on 01.01.2019 | 4.318.227,60 | 40.789.982,14 | 163.159.259,17 | 8.965.284,81 | 7.874.911,52 | 34.334.617,63 | 259.599.014,87 |
| Additions for the financial year | 0,00 | 469.543,02 | 9.265.832,57 | 339.482,67 | 489.009,06 | 7.825.315,64 | 18.389.182,96 |



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| Balance on 31.12.2019 | 4.285.544,64 | 43.058.378,13 | 82.658.485,53 | 2.019.885,38 | 1.375.684,28 | 25.921.343,65 | 159.162.589,62 |
|-----------------------------------|--------------|----------------|----------------|--------------|--------------|-----------------|----------------|
| Depreciation on 31.12.2019 | 0,00 | 0,00 | 106.274.053,52 | 7.010.810,35 | 7.133.414,16 | 0,00 | 120.418.278,02 |
| Other adjustments | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 |
| Revaluation | 0,00 | (2.182.400,30) | 0,00 | 0,00 | 0,00 | 0,00 | (2.182.400,30) |
| Reductions for the financial year | 0,00 | 0,00 | (273.847,21) | (82.885,55) | 36.051,45 | 0,00 | (320.681,32) |
| Additions for the financial year | 0,00 | 2.182.400,30 | 7.301.998,02 | 328.174,26 | 307.785,76 | 0,00 | 10.120.358,34 |
| Depreciation on 01.01.2019 | 0,00 | 0,00 | 99.245.902,71 | 6.765.521,64 | 6.789.576,95 | 0,00 | 112.801.001,30 |
| Acquisition value on 31.12.2019 | 4.285.544,64 | 43.058.378,13 | 188.932.539,05 | 9.030.695,73 | 8.509.098,44 | 25.764.611,65 | 279.580.867,64 |
| Capitalization of interests | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 883.212,67 | 883.212,67 |
| Other adjustments | 0,00 | 1.768.005,67 | 0,00 | 0,00 | 0,00 | (1.919.548,04) | (151.542,37) |
| Reductions for the financial year | 0,00 | 0,00 | (742.145,85) | (274.071,75) | (18.452,54) | 0,00 | (1.034.670,14) |
| Revaluation | (32.682,96) | (652.800,84) | 0,00 | 0,00 | 0,00 | 2.581.153,45 | 1.895.669,65 |
| Transfers | 0,00 | 683.648,14 | 17.092.861,16 | 0,00 | 163.630,40 | (17.940.139,70) | 0,00 |

The Company during the financial year 2020 got an appraisal of its property by an independent professional appraiser, which adjusted the value of land and buildings at their fair value for the financial year 2020. The reference date of the study was 31/12/2020. The revaluation of the Group's fixed assets resulted in a loss of €2,965 million.

Reclassifications: The analysis of comparative balances as of December 31st, 2019 has been reclassified in Note C.7.4 to comply with the changes in the presentation for the current period.



C.7.3. Intangible assets

| | GROUP | COMPANY |
|-----------------------------------|--------------|--------------|
| Amounts expressed in € | | |
| Acquisition value on 01.01.2019 | 1.856.487,99 | 1.434.657,03 |
| Additions for the financial year | 163.515,10 | 36.337,00 |
| Transfers | 0,00 | 0,00 |
| Reductions for the financial year | (214.362,00) | 0,00 |
| Other changes | 0,00 | 0,00 |
| Acquisition value on 31.12.2019 | 1.805.641,09 | 1.470.994,03 |
| Amortisation on 01.01.2019 | 550.610,09 | 385.080,66 |
| Additions for the financial year | 441.953,39 | 363.094,75 |
| Reductions for the financial year | (15.646,68) | 0,00 |
| Other changes | 0,00 | 0,00 |
| Amortisation on 31.12.2019 | 976.916,80 | 748.175,41 |
| Balance on 31.12.2019 | 828.724,29 | 722.818,62 |
| Acquisition value on 01.01.2020 | 1.853.996,72 | 1.470.994,03 |
| Additions for the financial year | 658.549,67 | 38.316,27 |
| Transfers | 0,00 | 0,00 |
| Reductions for the financial year | (27.443,00) | 0,00 |
| Other changes | 0,00 | 0,00 |
| Acquisition value on 31.12.2020 | 2.485.103,39 | 1.509.310,30 |
| Amortisation on 01.01.2020 | 1.025.272,40 | 748.175,41 |
| Additions for the financial year | 466.742,67 | 352.544,57 |
| Reductions for the financial year | 0,00 | 0,00 |
| Other changes | 14.235,86 | 0,00 |
| Amortisation on 31.12.2020 | 1.506.250,93 | 1.100.719,98 |
| Balance on 31.12.2020 | 978.852,46 | 408.590,32 |

Additions and transfers of the current financial year made by the Company concern additions of software programs.

C.7.4. Rights of use of assets

| <u>GROUP</u> | | | | | | | |
|-----------------------------------|-------|--------------|---------------------------------------------------------|-----------------------------|--------------------------------------------|------------------------------------------------------------------------|---------------|
| Amounts expressed in € | Lands | Buildings | Machinery & other mechanic al equipmen t | Transportati on means | Furniture and other equipm ent | Projects in progress and advance payments for fixed assets acquisition | Total |
| Acquisition value on 01.01.2020 | 0,00 | 801.659,03 | 17.357.888,62 | 0,00 | 239.130,00 | 156.732,00 | 18.555.409,65 |
| Additions for the financial year | 0,00 | 333.746,24 | 4.698.155,95 | 0,00 | 0,00 | 2.646.410,57 | 7.678.312,76 |
| Transfers | 0,00 | 0,00 | 205.093,75 | 0,00 | 0,00 | (96.732,00) | 108.361,75 |
| Revaluation | 0,00 | (135.216,98) | 0,00 | 0,00 | 0,00 | 0,00 | (135.216,98) |
| Ticvaidation | • | , , , | | | | | |
| Reductions for the financial year | 0,00 | (203.070,32) | 0,00 | 0,00 | 0,00 | 0,00 | (203.070,32) |



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| Acquisition value on 31.12.2020 | 0,00 | 797.117,97 | 22.261.138,32 | 0,00 | 239.130,00 | 2.706.410,57 | 26.003.796,86 |
|--------------------------------------------------|------|-------------|---------------|------|------------|--------------|---------------|
| | 0,00 | 295.768,15 | 3.002.817,63 | 0,00 | 97.899,50 | 0,00 | 3.396.485,28 |
| Additions for the | 0,00 | 124.842,36 | 1.182.343,91 | 0,00 | 34.162,16 | 0,00 | 1.341.348,43 |
| financial year Reductions for the financial year | 0,00 | (88.849,13) | (391.599,62) | 0,00 | 0,00 | 0,00 | (480.448,75) |
| Revaluation | 0,00 | (5.810,00) | 0,00 | 0,00 | 0,00 | 0,00 | (5.810,00) |
| Other adjustments | 0,00 | 4.456,80 | 0,00 | 0,00 | 0,00 | 0,00 | 4.456,80 |
| Depreciation on 31.12.2020 | 0,00 | 330.407,73 | 3.793.561,92 | 0,00 | 132.061,66 | 0,00 | 4.256.031,31 |
| Balance on 31.12.2020 | 0,00 | 466.710,24 | 18.467.576,40 | 0,00 | 107.068,34 | 2.706.410,57 | 21.747.765,55 |

| Amounts expressed in € | Land | Buildings | Machinery & other mechanical equipment | Transportation means | Furniture and other equipmen t | Total |
|-----------------------------------|------|------------|----------------------------------------------|-------------------------|--------------------------------|---------------|
| Acquisition value on 01.01.2019 | 0,00 | 492.269,84 | 13.351.494,78 | 0,00 | 239.130,00 | 14.082.894,62 |
| Additions for the financial year | 0,00 | 160.495,34 | 4.308.889,00 | 0,00 | 0,00 | 4.469.384,34 |
| Revaluation | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 |
| Reductions for the financial year | 0,00 | 0,00 | (145.763,16) | 0,00 | 0,00 | (145.763,16) |
| Other adjustments | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 |
| Acquisition value on 31.12.2019 | 0,00 | 652.765,18 | 17.514.620,62 | 0,00 | 239.130,00 | 18.406.515,80 |
| Depreciation on 01.01.2019 | 0,00 | 0,00 | 905.751,26 | 0,00 | 105.692,15 | 1.011.443,41 |
| Additions for the financial year | 0,00 | 233.468,11 | 2.097.066,37 | 0,00 | 34.162,17 | 2.364.696,65 |
| Reductions for the financial year | 0,00 | 0,00 | 0,00 | 0,00 | (41.954,82) | (41.954,82) |
| Other adjustments | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 |
| Depreciation on 31.12.2019 | 0,00 | 233.468,11 | 3.002.817,63 | 0,00 | 97.899,50 | 3.334.185,24 |
| Balance on 31.12.2019 | 0,00 | 419.297,07 | 14.511.802,99 | 0,00 | 141.230,50 | 15.072.330,56 |

COMPANY

| Amounts expressed in € | Land | Buildings | Machinery & other mechanical equipment | Transportati on means | Furniture and other equipm ent | Projects in progress and advance payments for fixed assets acquisitio | Total |
|-----------------------------------|------|--------------|----------------------------------------------|-----------------------------|--------------------------------------------|-----------------------------------------------------------------------|---------------|
| Acquisition value on 01.01.2020 | 0,00 | 160.728,52 | 17.357.888,62 | 0,00 | 239.130,00 | 156.732,00 | 17.914.479,14 |
| Additions for the financial year | 0,00 | 249.000,00 | 4.698.155,95 | 0,00 | 0,00 | 2.646.410,57 | 7.593.566,52 |
| Transfers | 0,00 | 0,00 | 205.093,75 | 0,00 | 0,00 | (96.732,00) | 108.361,75 |
| Revaluation | 0,00 | (135.216,98) | 0,00 | 0,00 | 0,00 | 0,00 | (135.216,98) |
| Reductions for the financial year | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 |



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| Acquisition value on 31.12.2020 | 0,00 | 274.511,54 | 22.261.138,32 | 0,00 | 239.130,00 | 2.706.410,57 | 25.481.190,43 |
|-----------------------------------|------|------------|---------------|------|------------|--------------|---------------|
| | | | | | | | |
| Depreciation on 01.01.2020 | 0,00 | 46.507,13 | 3.002.817,63 | 0.00 | 97.899,50 | 0,00 | 3.147.224,26 |
| Additions for the financial year | 0,00 | 5.810,00 | 1.182.343,91 | 0,00 | 34.162,16 | 0,00 | 1.222.316,07 |
| Transfers | 0,00 | 0,00 | (391.599,62) | 0,00 | 0,00 | 0,00 | (391.599,62) |
| Reductions for the financial year | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 |
| Revaluation | 0,00 | (5.810,00) | 0,00 | 0,00 | 0,00 | 0,00 | (5.810,00) |
| Other adjustments | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 |
| Depreciation on 31.12.2020 | 0,00 | 46.507,13 | 3.793.561,92 | 0,00 | 132.061,66 | 0,00 | 3.972.130,71 |
| | 0,00 | 228.004,41 | 18.467.576,40 | 0,00 | 107.068,34 | 2.706.410.57 | 21.509.059,72 |

| Amounts expressed in € | Fields-Lots | Buildings and technical works | Machinery & other mechanical equipment | Transportati on means | Furniture and other equipm ent | Projects in progress and advance payments for fixed assets acquisitio | Total |
|-----------------------------------|-------------|-------------------------------------|----------------------------------------------|-----------------------------|--------------------------------------------|-----------------------------------------------------------------------|---------------|
| Acquisition value on 01.01.2019 | 0,00 | 145.539,65 | 13.194.762,78 | 0,00 | 239.130,00 | 156.732,00 | 13.736.164,43 |
| Additions for the financial year | 0,00 | 15.188,87 | 4.308.889,00 | 0,00 | 0.00 | 0,00 | 4.324.077,87 |
| Revaluation | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 |
| Reductions for the financial year | 0,00 | 0,00 | (145.763,16) | 0,00 | 0,00 | 0,00 | (145.763,16) |
| Other adjustments | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 |
| Capitalization of interests | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 |
| Acquisition value on 31.12.2019 | 0,00 | 160.728,52 | 17.357.888,62 | 0,00 | 239.130,00 | 156.732,00 | 17.914.479,14 |
| Depreciation on 01.01.2019 | 0,00 | 0,00 | 905.751,26 | 0,00 | 105.692,15 | 0,00 | 1.011.443,41 |
| Additions for the financial year | 0,00 | 46.507,13 | 2.097.066,37 | 0,00 | 34.162,17 | 0,00 | 2.177.735,67 |
| Reductions for the financial year | 0,00 | 0,00 | 0,00 | 0,00 | (41.954,82) | 0,00 | (41.954,82) |
| Other adjustments | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 |
| Depreciation on 31.12.2019 | 0,00 | 46.507,13 | 3.002.817,63 | 0,00 | 97.899,50 | 0,00 | 3.147.224,26 |
| Balance on 31.12.2019 | 0,00 | 114.221,39 | 14.355.070,99 | 0,00 | 141.230,50 | 156.732,00 | 14.767.254,88 |



C.7.5. Investments in subsidiaries

The Company's shareholdings in subsidiaries and other companies are analyzed below. At Group level the values of these shareholdings are eliminated.

| Investments in subsidiaries | | |
|------------------------------------------------|---------------|---------------|
| Amounts expressed in € | 31.12.2020 | 31.12.2019 |
| Balance at the beginning of the financial year | 67.979.452,46 | 65.169.452,46 |
| Additions/Percentage increase (Note C.6.2.5.) | 7.836.340,00 | 2.810.000,00 |
| Balance at the end of the financial year | 75.815.792,46 | 67.979.452,46 |

| Investments in subsidiarie Amounts expressed in 6 | | | | 31.12.2 | 020 | |
|----------------------------------------------------|---------------------------|-------------------------|---------------------|--------------------|-------------|-----------------------------|
| Company name | Head office | Direct holdin g % | Cost of acquisition | Movement of period | Impairment | Balance value of holding |
| TYRAS S.A. | GREECE (Trikala) | 100,00% | 25,000.00 | 0.00 | 0.00 | 25,000.00 |
| OLYMPUS DAIRY UK LTD | UK | 100,00% | 25,380.71 | 0.00 | 0.00 | |
| "OLYMPOS" LARISSA DAIRY INDUSTRY S.A. | GREECE (Larissa) | 100,00% | 25,000.00 | 0.00 | 0.00 | 25,000.00 |
| "RODOPI" XANTHI DAIRY INDUSTRY S.A. | GREECE (Xanthi) | 100,00% | 25,000.00 | 0.00 | 0.00 | 25,000.00 |
| TYRBUL S.A. | BULGARIA (Sliven) | 100,00% | 11,732,890.88 | 0.00 | 0.00 | 11,732,890.88 |
| S.C. FABRICA DE LAPTE BRASOV S.A. | ROMANÍA (Brasov) | 94,81% | 53,206,234.10 | 0.00 | 0.00 | 53,206,234.10 |
| OLYMPUS ITALIA Srl | ITALY (Milan) | 100,00% | 10,000.00 | 0.00 | 0.00 | 10,000.00 |
| OLYMPUS DAIRY DEUTSCHLAND GmbH | GERMANY (Memingen) | 100,00% | 25,000.00 | 0.00 | 0.00 | 25,000.00 |
| OLYMPUS FOODS d.o.o. Beograd | SERBIA | 100,00% | 180,000.00 | 70,000.00 | 0.00 | 250,000.00 |
| OLYMPUS FOODS TIRANA Sh.p.k. | ALBANIA | 100,00% | 30,000.00 | 30,000.00 | (60,000.00) | 0.00 |
| OLYMPUS FOODS DOOEL SKOPJE | NORTH MACEDONI A | 100,00% | 90,000.00 | 0.00 | 0.00 | 90,000.00 |
| HELLENIC DAIRIES NORDIC AB | SWEDEN | 100,00% | 4,946.77 | 0.00 | 0.00 | 4,946.77 |
| OLYMPUS FOODS FRANCE Sarl | FRANCE | 100,00% | 50,000.00 | 0.00 | 0.00 | 50,000.00 |
| OLYMPUS FOODS (CYPRUS) LTD | CYPRUS | 100,00% | 2,550,000.00 | 400,000.00 | 0.00 | 2,950,000.00 |
| KLIAFAS S.A. (*) | GREECE | 100,00%- | 0.00 | 7,396,340.00 | 0.00 | 7,396,340.00 |
| Total | | | 67,979,452.46 | 7,896,340.00 | (60,000.00) | 75,815,792.46 |

(*) there is an indirect holding through the subsidiary KLIAFAS S.A. in DOUBIA S.A. by 77.88%.

| Investments in subsidiari Amounts expressed in € | es | | | 31.12.2019 | |
|-----------------------------------------------------|-----------------------|-------------------------|---------------------|--------------------|--------------------------|
| Company name | Head office | Direct holdin g % | Cost of acquisition | Movement of period | Balance value of holding |
| TYRAS S.A. | GREECE (Trikala) | 100,00% | 25.000,00 | 0,00 | 25.000,00 |
| OLYMPUS DAIRY UK LTD | UK | 100,00% | 25.380,71 | 0,00 | 25.380,71 |
| "OLYMPOS" LARISSA DAIRY INDUSTRY S.A. | GREECE (Larissa) | 100,00% | 25.000,00 | 0,00 | 25.000,00 |
| "RODOPI" XANTHI DAIRY INDUSTRY S.A. | GREECE (Xanthi) | 100,00% | 25.000,00 | 0,00 | 25.000,00 |
| TYRBUL S.A. | BULGARIA (Sliven) | 100,00% | 11.732.890,88 | 0,00 | 11.732.890,88 |
| S.C. FABRICA DE LAPTE BRASOV S.A. | ROMANIA (Brasov) | 94,81% | 53.206.234,10 | 0,00 | 53.206.234,10 |
| OLYMPUS ITALIA Srl | ITALY (Milan) | 100,00% | 10.000,00 | 0,00 | 10.000,00 |
| OLYMPUS DAIRY DEUTSCHLAND GmbH | GERMANY (Memingen) | 100,00% | 25.000,00 | 0,00 | 25.000,00 |



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| OLYMPUS FOODS d.o.o. Beograd | SERBIA | 100,00% | 30.000,00 | 150.000,00 | 180.000,00 |
|---------------------------------|-----------------|---------|---------------|--------------|---------------|
| OLYMPUS FOODS TIRANA Sh.p.k. | ALBANIA | 100,00% | 30.000,00 | 0,00 | 30.000,00 |
| OLYMPUS FOODS DOOEL SKOPJE | NORTH MACEDONIA | 100,00% | 30.000,00 | 60.000,00 | 90.000,00 |
| HELLENIC DAIRIES NORDIC AB | SWEDEN | 100,00% | 4.946,77 | 0,00 | 4.946,77 |
| OLYMPUS FOODS FRANCE S.A.R.L | FRANCE | 100,00% | 0,00 | 50.000,00 | 50.000,00 |
| OLYMPUS FOODS (CYPRUS) LTD | CYPRUS | 100,00% | 0,00 | 2.550.000,00 | 2.550.000,00 |
| Total | | | 65.169.452,46 | 2.810.000,00 | 67.979.452,46 |

C.7.6. Investments in other companies

The Company, through a subsidiary company, participates in the share capital of ProdLacta S.A. which is established in Romania, as well as in OLYMPUS USA Corp. Investments have been fully impaired on 31/12/20219 and are cited below:

| Investments in other Amounts expressed € | | | 20: | 20 | |
|---------------------------------------------|-------------|-----------|---------------------|-----------------------|--------------------------------|
| Company name | Head office | Holding % | Cost of acquisition | Impairment of holding | Balance value of holding |
| OLYMPUS USA | USA | 10,00% | 0,00 | 0,00 | 0,00 |
| ProdLacta S.A. | ROMANIA | 5,10% | 0,00 | 0,00 | 0,00 |
| Total | | | 0,00 | 0,00 | 0,00 |
| | | | 20 | 19 | |
| Amounts expressed | in | | | | |
| € Company name | Head office | Holding % | Cost of acquisition | Impairment of holding | Balance value of holding |
| OLYMPUS USA | USA | 10,00% | 9.543,84 | (9.543,84) | 0,00 |
| ProdLacta S.A. | ROMANIA | 5,10% | 2.755.882,46 | (2.755.882,46) | 0,00 |
| Total | | | 2.765.426,30 | (2.765.426,30) | 0,00 |

C.7.7. Existing encumbrances

The assets of the Group include underwritings of a total amount of €214,000 thousand for bank loans. Apart from the above underwritings, there are no other encumbrances.

C.7.8. Other long-term receivables

| Other long-term receivables | | |
|---------------------------------|------------|------------|
| Amounts expressed in € -GROUP | 31.12.2020 | 31.12.2019 |
| Other financial assets | 4.696,32 | 3.106,00 |
| Other guarantees | 33.234,05 | 26.467,92 |
| Total | 37.930,37 | 29.573,92 |
| | | |
| Amounts expressed in € -COMPANY | 31.12.2020 | 31.12.2019 |
| Other given guarantees | 6.706,00 | 3.106,00 |
| Other financial assets | 4.696,32 | 4.696,32 |
| Total | 11.402,32 | 7.802,32 |

Other long-term receivables concern the guarantees for leased buildings and PPC warranties. These receivables will be collected by the Company after the expiration of the lease contracts.



C.7.9. Inventories

| Inventories-GROUP | | |
|---------------------------------------------------------------------|-----------------------------|----------------------------|
| | 31.12.2020 | 31.12.2019 |
| Amounts expressed in € | 31.12.2020 | 31.12.2019 |
| | | |
| Merchandises and finished products, by-products | 39.546.648,80 | 13.801.382,51 |
| Production in progress | 9.981.672,00 | 22.010.712,84 |
| Raw and auxiliary materials, consumables, spare parts and | 10.154.000.05 | 00 100 010 70 |
| packaging items | 16.154.900,05 | 28.166.242,76 |
| Advance payment for inventories purchases | 1.029,44 | 0,00 |
| Minus: | | |
| | (400 405 40) | (256,060,00) |
| Provision for inventory impairment | (488.485,40) | (356.069,00) |
| Total | 65.195.764,88 | 63.622.269,11 |
| | | |
| Provision for inventory impairment - GROUP | | |
| Amounts expressed in € | 31.12.2020 | 31.12.2019 |
| Balance at the beginning of the financial year | 356.069,00 | 470.442,00 |
| Provision for impairment of period | 132.416,40 | (114.177,00) |
| Balance at the end of the financial year | 488.485,40 | 356.069,00 |
| Balance at the end of the financial year | 400.403,40 | 330.009,00 |
| Lucrote de COMPANIV | | |
| Inventories - COMPANY | | |
| Amounts expressed in € | 31.12.2020 21.050.802,37 | 31.12.2019 5,966.794,73 |
| Merchandises and products | 10.613.408,00 | 454.894,74 |
| Finished products, by-products | • | • |
| Production in progress | 4.188.317,00 | 17.140.176,84 |
| Raw and auxiliary materials, consumables, spare parts and packaging | | |
| items | 8.228.257,00 | 21.127.019,76 |
| Minus: | | |
| Provision for inventory impairment | (350.000,00) | (350.000,00) |
| Total | 43.730.784,37 | 44.338.886,07 |
| | | |
| Provision for inventory impairment - COMPANY | | |
| Amounts expressed in € | 31.12.2020 | 31.12.2019 |
| Balance at the beginning of the financial year | 350.000,00 | 350.000,00 |
| Provision for impairment of period | 0,00 | 0,00 |
| Balance at the end of the financial year | 350.000,00 | 350.000,00 |
| · | | |
| C.7.10. Trade and other receivables | | |
| Trade and other receivables (GROUP) | | |
| | 04.40.0000 | 04.40.0040 |
| Amounts expressed in € | 31.12.2020 | 31.12.2019 |
| Customers | 51.431.483,22 | 54.910.181,66 |
| Advance payments and other receivables | 1.992.297,00 | 2.171.367,00 |
| Cheques receivables | 15.876.384,41 | 14.444.262,56 |
| Minus: | | |
| Provision for impairment | (7.514.014,92) | (6.582.659,08) |
| Total | | |
| i otal | 61.786.149,71 | 64.943.152,13 |
| | | |

| Trade and other receivables (COMPANY) | | |
|---------------------------------------|------------|------------|
| Amounts expressed in € | 31.12.2020 | 31.12.2019 |



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| | Όιμλος | Etgiosíg |
|-----------------------------------------|----------------|----------------|
| Total | 63.082.862,72 | 63.348.835,00 |
| Provision for impairment of receivables | (6.610.770,64) | (6.066.710,00) |
| Minus: | | |
| Receivables from related parties | 17.396.624,53 | 18.929.704,62 |
| Cheques receivable | 15.578.736,98 | 14.444.262,56 |
| Customers | 36.718.271,85 | 36.041.577,82 |

| | Όμιλος | Εταιρεία |
|---------------------------------------------------------------------------------------|--------------|--------------|
| Provision for impairment of receivables 01.01.2020 | 6.582.659,08 | 6.066.710,00 |
| Expected credit losses | 931.355,84 | 544.060,64 |
| Transfer from expected credit losses | 0,00 | 0,00 |
| Subtotal | 931.355,84 | 544.060,64 |
| Net change of expected credit losses from new receivables or past receivables settled | | |
| <u>'</u> | 0,00 | 0,00 |
| Provision for impairment of receivables 31.12.2020 | 7.514.014,92 | 6.610.770,64 |

During the financial year 31.12.2020 we observe a concentration of sales in client groups with a wide dispersion of branches in Greece and abroad. At the same time, the Company has also a great number of additional clients so that the credit risk is dispersed and it proceeds to an insurance coverage of its receivables. The management of the Group and the Company regularly monitors the evolution of the above balances and the restriction of the exposure of their collectability risk by setting a credit limit per client.

The Group applies the simplified approach of IFRS 9 and calculates the expected credit losses over the whole duration of its receivables. Expected credit losses on receivables are estimated on the basis of a table through which the relevant provisions are calculated in a way that reflects past experience, the current financial position of the debtor adjusted to the current overall economic situation and estimates for the future course.

The maximum exposure to credit risk at the reporting date is the accounting value of each category of receivables as indicated in note 7.12.

C.7.11. Other short-term receivables

| Other short-term receivables | | |
|-----------------------------------------------------------|----------------|----------------|
| Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
| Advance or was the of shoff | 10 040 07 | 0.007.51 |
| Advance payments of staff | 13.243,97 | 3.207,51 |
| Tax Advances and withheld taxes | 4.585.278,49 | 6.375.541,29 |
| VAT-Grants and other receivables from the public sector | 7.727.364,05 | 5.435.774,85 |
| Other debtors | 538.637,83 | 535.472,51 |
| Deferred Expenses | 356.793,27 | 271.629,17 |
| Advance payments for the purchase of inventory and assets | 9.981.036,89 | 5.900.594,98 |
| Other advance payments | 273.184,77 | 693.532,59 |
| Other accrual assets | 114.858,57 | 125.595,33 |
| Minus: | | |
| Provision for impairment of receivables | (1.380.000,00) | (1.380.000,00) |
| Total | 22.210.397,85 | 17.961.348,22 |

| Provisions for impairment of receivables Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
|--------------------------------------------------------------------------|--------------|--------------|
| Balance at the beginning of the financial year | 1.380.000,00 | 1.426.924,00 |
| Provision for impairment of period | 0,00 | 0,00 |
| Provision reversal from previous financial years | 0,00 | 46.924,00 |
| Balance at the end of the financial year | 1.380.000,00 | 1.380.000,00 |

Other short-term receivables



| Amounts expressed in € (COMPANY) | 31.12.2020 | 31.12.2019 |
|-----------------------------------------------------------|----------------|----------------|
| Tax Advances and withheld taxes | 4.579.397,66 | 6.373.596,77 |
| VAT-Grants and other receivables from the public sector | 6.177.895,60 | 5.152.311,77 |
| Other debtors | 527.910,57 | 532.699,77 |
| Deferred expenses | 319.496,23 | 251.959,59 |
| Advance payments for the purchase of inventory and assets | 7.884.765,84 | 5.629.801,16 |
| Other advance payments | 292,14 | 670,46 |
| Other short term receivables | 95.638,05 | 124.138,60 |
| Minus: | | |
| Provisions for impairment of receivables | (1.380.000,00) | (1.380.000,00) |
| Total | 18.205.396,09 | 16.685.178,12 |

| Provisions for impairment of receivables Amounts expressed in € | 31.12.2020 | 31.12.2019 |
|------------------------------------------------------------------|--------------|--------------|
| Balance at the beginning of the financial year | 1.380.000,00 | 1.380.000,00 |
| Provision for impairment of period | 0,00 | 0,00 |
| Provision reversal from previous financial years | 0,00 | 0,00 |
| Balance at the end of the financial year | 1.380.000,00 | 1.380.000,00 |

The fair values of the above assets approximate the accounting values of the books. The Company's other receivables relate to transactions that are valued at undepreciated cost and are of safe collection, except for those on which provisions were formed.

The analysis on the maturity of other short-term receivables is set out in note 7.12.

C.7.12. Contractual maturity of receivables

| Group | | | | | |
|---------------------------|------------------------|---------------|------------------|--------------|---------------|
| 31st of December 2020 | | | | | |
| Amounts expressed in € | Balance sheet value | Up to 1 year | Up to 5 years | > 5 years | Total |
| | | | | | |
| Customers | 61.786.149,72 | 61.786.149,72 | 0.00 | 0.00 | 61.786.149,72 |
| Other receivables | 22.210.397,85 | 22.210.397,85 | 0.00 | 0.00 | 22.210.397,85 |
| Cash and cash equivalents | 15.319.003,46 | 15.319.003,46 | 0.00 | 0.00 | 15.319.003,46 |
| Total | 99.315.551,04 | 99.315.551,04 | 0.00 | 0.00 | 99.315.551,04 |

| Company 31 st of December 2020 Amounts expressed in € | Balance sheet value | Up to 1 year | Up to 5 years | > 5 years | Total |
|------------------------------------------------------------------------------|---------------------|---------------|---------------|-----------|---------------|
| Customers | 63.082.862,72 | 63.082.862,72 | 0,00 | 0,00 | 63.082.862,72 |
| Other receivables | 18.205.396,09 | 18.205.396,09 | 0,00 | 0,00 | 18.205.396,09 |
| Cash and cash equivalents | 10.652.015,32 | 10.652.015,32 | 0,00 | 0,00 | 10.652.015,32 |
| Total | 91.940.274,13 | 91.940.274,13 | 0,00 | 0,00 | 91.940.274,13 |

The maturity of the financial assets is determined based on data and information resulting from the contracts and based on data resulting from the analysis of credit risk.

C.7.13. Cash and cash equivalents

| Amounts expressed in €-GROUP 31.12.2019 31.12.2019 | Amounts expressed in €-GROUP | 31.12.2020 | 31.12.2019 |
|----------------------------------------------------|------------------------------|------------|------------|
|----------------------------------------------------|------------------------------|------------|------------|



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| Total | 10.652.015,32 | 5.804.933,24 |
|-----------------------------------|---------------|--------------|
| Cash in banks in € | 10.548.771,91 | 5.699.843,46 |
| Cash in hand | 103.243,41 | 105.089,78 |
| Amounts expressed in €-COMPANY | 31.12.2020 | 31.12.2019 |
| Total | 10.010.000,47 | 3.301.024,00 |
| Total | 15.319.003,47 | 9.961.624,83 |
| Cash in banks in foreign currency | 2.166.224,42 | 1.134.780,46 |
| Cash in banks in € | 13.032.186,19 | 8.678.014,95 |
| Cash in hand | 120.592,85 | 148.829,41 |
| | | |

C.7.14. Share capital

| Share capital | | | | | | |
|---------------------------------|-------------------------|---------------|----------------------------|--------------|------------------------|------------------------|
| Amounts expressed in € | Number of common shares | Amount in € | Number of preferred shares | Amount in € | Total number of shares | Total number of shares |
| Balance on January | 45 000 000 00 | 44.074.040.04 | 4 500 700 00 | 0.000.005.00 | 00 400 000 00 | 14.004.040.04 |
| 1st2020 | 15.988.968,00 | 11.671.946,64 | 4.509.720,00 | 3.292.095,60 | 20.498.688,00 | 14.964.042,24 |
| Changes of financial year 2020 | 0,00 | 13.270.843,44 | 0,00 | 3.743.067,60 | 0,00 | 17.013.911,04 |
| Balance on December 31st2020 | 15.988.968,00 | 24.942.790,08 | 4.509.720,00 | 7.035.163,20 | 20.498.688,00 | 31.977.953,28 |

Profits per share were calculated based on the weighted number of shares, namely 20,498,688.

Upon the decision No. 111 of the General Meeting of shareholders on 06/04/2020, the share capital of the Company increased, based on the provisions of article 27 of Law 4646/2019 (as amended by article 71C of Law 4172/2013) for the capitalization of reserves, by €19,883,727.36, with an increase in the nominal value of shares from €0.73 to €1.70 each. Thus, the share capital of the Company amounts to €34,847,769.60 and is divided into 20,498,688 shares of a nominal of €1.70 each.

Upon the decision of the General Meeting of the shareholders as of September 9th, 2020, the parent company reduced the share capital, with a return of capital, by €2,869,816.32 by reducing the nominal value of shares from €1.70 to €1.56 each. Following this decision, the share capital of the parent company amounts to €31,977,953.28 and is divided into 20,498,688 shares with a nominal value of €1.56 each.



C.7.15. Reserves

| GROUP | | | | | | | |
|-----------------------------|--------------|------------|-----------------|------------------|--------------|----------------|-----------------|
| | | | Tax free & | | | Exchange | |
| | Ordinary | Special | specially taxed | Revaluation of | Other | rate | |
| Amounts expressed in € | reserve | reserves | reserves | property reserve | reserves | differences | Total |
| Balances on 01.01.2019 | 4.261.836,50 | 866.535,94 | 89.959.981,12 | 7.999.136,31 | 9.446.389,64 | (4.321.897,66) | 108.211.981,85 |
| Distribution of profits | 726.177,58 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 726.177,58 |
| Actuarial profits/ (losses) | 0,00 | 0,00 | 0,00 | 0,00 | (211.768,39) | 0,00 | (211.768,39) |
| Property reevaluation | 0,00 | 0,00 | 0,00 | 4.063.168,16 | 0,00 | 0,00 | 4.063.168,16 |
| Other adjustments | 0,00 | 0,00 | 7.007.814,54 | 0,00 | (672.838,88) | (1.673.819,20) | 4.661.156,46 |
| Related tax | 0,00 | 0,00 | 0,00 | (970.733,13) | 83.948,52 | 0,00 | (886.784,61) |
| Balances on 31.12.2019 | 4.988.014,08 | 866.535,94 | 96.967.795,66 | 11.091.571,34 | 8.645.730,89 | (5.995.716,86) | 116.563.931,05 |
| Balances on 01.01.2020 | 4.988.014,08 | 866.535,94 | 96.967.795,66 | 11.091.571,34 | 8.645.730,89 | (5.995.716,86) | 116.563.931,05 |
| Distribution of profits | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 |
| Actuarial profits/ (losses) | 0,00 | 0,00 | 0,00 | 0,00 | (281.274,19) | 0,00 | (281.274,19) |
| Property revaluation | 0,00 | 0,00 | 0,00 | 697.958,90 | 0,00 | 0,00 | 697.958,90 |
| Other adjustments | 0,00 | 0,00 | (18.845.153,47) | (1.942.200,94) | (202.406,56) | (2.826.413,01) | (23.816.173,98) |
| Related tax | 0,00 | 0,00 | 0,00 | 18.188,62 | 68.181,47 | 0,00 | 86.370,10 |
| Balances on 31.12.2020 | 4.988.014,08 | 866.535,94 | 78.122.642,19 | 9.865.517,92 | 8.230.231,61 | (8.822.129,87) | 93.250.811,87 |

| COMPANY | | | | | | |
|-----------------------------|---------------------|------------------|--------------------------|------------------|----------------|----------------|
| | Oudings | Consist | Tax free & | Revaluation of | Other | |
| Amounts expressed in € | Ordinary reserve | Special reserves | specially taxed reserves | property reserve | Other reserves | Total |
| Balances on 01.01.2019 | 4.261.836,50 | 151.622,76 | 90.624.621,29 | 2.883.599,53 | 9.101.420,16 | 107.023.100,24 |
| Distribution of profits | 726.177,58 | 0,00 | 0,00 | 0,00 | 0,00 | 726.177,58 |
| Actuarial profits/ (losses) | 0,00 | 0,00 | 0,00 | 0,00 | (179.629,39) | (179.629,39) |
| Property revaluation | 0,00 | 0,00 | 0,00 | 4.110.752,90 | 0,00 | 4.110.752,90 |
| Other adjustments | 0,00 | 0,00 | 5.883.384,43 | 0,00 | (729.137,04) | 5,154,247.39 |



| COMPANY | | | | | | |
|-----------------------------|--------------|------------|-----------------|------------------|--------------|-----------------|
| | | | Tax free & | | | |
| | Ordinary | Special | specially taxed | Revaluation of | Other | |
| Amounts expressed in € | reserve | reserves | reserves | property reserve | reserves | Total |
| Related tax | 0,00 | 0,00 | 0,00 | (943.939,49) | 48.890,88 | (895.048,61) |
| Balances on 31.12.2019 | 4.988.014,08 | 151.622,76 | 96.508.005,72 | 6.050.412,94 | 8.241.544,61 | 115.939.600,11 |
| Balances on 01.01.2020 | 4.988.014,08 | 151.622,76 | 96.508.005,72 | 6.050.412,94 | 8.241.544,61 | 115.939.600,11 |
| Distribution of profits | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 | 0,00 |
| Actuarial profits/ (losses) | 0,00 | 0,00 | 0,00 | 0,00 | (281.274,19) | (281.274,19) |
| Property revaluation | 0,00 | 0,00 | 0,00 | (2.730.025,84) | 0,00 | (2.730.025,84) |
| Other adjustments | 0,00 | 0,00 | (19,883.727,36) | 0,00 | 0,00 | (19,883.727,36) |
| Related tax | 0,00 | 0,00 | 0,00 | 655.206,20 | 67.505,81 | 722.712,01 |
| Balances on 31.12.2020 | 4.988.014,08 | 151.622,76 | 76.624.278,36 | 3.975.593,31 | 8.027.776,22 | 93.767.284,73 |

Reclassifications: The analysis of comparative balances as of December 31st, 2019 has been reclassified to comply with the changes in the presentation for the current period.



C.7.16. Long-term borrowings

| Amounts expressed in €-GROUP | 31.12.2020 | 31.12.2019 |
|----------------------------------------|-----------------|-----------------|
| Bond loans | | |
| Bond loans non-convertible into shares | 121.110.679,17 | 112.992.116,67 |
| Minus: | | |
| Current portion of bond loans | (14.324.012,50) | (12.365.450,00) |
| Long-term loans | | |
| Long-term loans in € | 22.605.519,00 | 31.657.664,00 |
| Minus: | | |
| Current portion of long term loans | (9.101.499,00) | (9.103.040,00) |
| Balance of long-term borrowings | 120.290.686,67 | 123.181.290,67 |
| | | |

| Maturity of long-term borrowings - GROUP | | |
|------------------------------------------|----------------|----------------|
| Amounts expressed in € | 31.12.2020 | 31.12.2019 |
| Total long-term bond loans | | |
| Within 1 year | 23.425.511,50 | 21.468.490,00 |
| From 2 to 5 years | 120.290.686,67 | 123.181.290,67 |
| After 5 years | 0,00 | 0,00 |
| Total | 143.716.198,17 | 144.649.780,67 |

| Amounts expressed in €-COMPANY | 31.12.2020 | 31.12.2019 |
|----------------------------------------|-----------------|-----------------|
| Bond loans | | |
| Bond loans non-convertible into shares | 121.110.679,17 | 112.992.116,67 |
| Minus: | | |
| Current portion of bond loans | (14.324.012,50) | (12.365.450,00) |
| Balance of long-term borrowings | 106.786.666,67 | 100.626.666,67 |

| Maturity of long-term borrowings - COMPANY | | |
|--------------------------------------------|----------------|----------------|
| Amounts expressed in € | 31.12.2020 | 31.12.2019 |
| | | |
| Within 1 year | 14.324.012,50 | 12.365.450,00 |
| From 2 to 5 years | 106.786.666,67 | 100.626.666,67 |
| After 5 years | 0,00 | 0,00 |
| Total | 121.110.679,17 | 112.992.116,67 |

The discounting rate of the Group's long-term loans on 31/12/2020 is 2.24%. The total loans of the Group and the Company are in € and are as follows:

Company's bond loan

The Company signed a Bond Loan Agreement with ALPHA BANK S.A. (paying manager) and Eurobank Ergasias S.A. on November 14th, 2018. Alpha Bank is the representative of bondholders. With the new bond loan concluded by the Company, it restructured a significant part of its loans and it will finance the investment plan of the next five years.

On July 14^{th} , 2020, the General Meeting of the Company approved the issuance of a common bond loan of a maximum amount of $\in 10,000,000$ in order to cover the needs of the Company. The bond loan is supported by a guarantee mechanism, specifically through the "Guarantee Fund for Covid-19" program of the Hellenic Development Bank and is divided into 10,000,000 bonds with a nominal value of $\in 1.00$, while the bonds will be available until 31/12/2020. The relevant loan agreement was signed on 03/08/2020 with Eurobank.

On July 28th, 2020, the General Meeting of the Company approved the issuance of a common bond loan of a maximum amount of €10,000,000 in order to cover the needs of the Company. The bond loan is supported by a guarantee mechanism, specifically through the "Guarantee Fund for Covid-19" program



of the Hellenic Development Bank and is divided into 10,000,000 bonds with a nominal value of epsilon1.00, while the bonds will be available until 30/12/2020. The relevant loan agreement was signed on 04/08/2020 with Alpha Bank.

Long-term loans of subsidiaries

The subsidiary FABRICA DE LAPTE BRASOV S.A., in February 2012, concluded a long-term loan amounting to €30 million with Black Sea Trade Development Bank, which is payable in eleven (11) sixmonth installments until 2019. Moreover, on 10.09.2014 the company concluded a new long-term loan with this bank amounting to €10 million, which is payable in seven (7) installments and was repaid in October 2019. In April 2016, the subsidiary concluded a new long-term loan amounting to €25 million with Black Sea Trade and Development Bank and International Investment Bank, which is payable in eleven (11) installments, until the 21st of June 2023.

The subsidiary TYRBUL S.A., in April 2016, concluded a new long-term loan amounting to €25 million with Black Sea Trade and Development Bank and International Investment Bank, which is payable in eleven (11) installments, until the 21st of June 2023.

Furthermore, the Company has guaranteed the loans concluded by the subsidiaries in Romania and Bulgaria with Black Sea Trade and Development Bank and International Investment Bank. According to the amended guarantee agreement signed on April 29th 2016 and after its last amendment on April 30th 2020, with retroactive effect from December 31st 2019, the observance of ratios on the consolidated semi-annual and annual Financial Statements is provided. The Group on December 31st, 2020 does not comply with a financial ratio based on the guarantee agreement.

The Group regarding the aforementioned loans of the subsidiaries FABRICA DE LAPTE BRASOV S.A. and TYRBUL S.A. did not classify the long-term bank liabilities amounting to approximately €13.5 million as short-term liabilities, as provided by IAS 1 par. 74 due to non-observance of certain financial ratios in the consolidated Financial Statements as of 31/12/2020. On 09.12.2020 and 23.04.2021 the Group received a waiver letter for this breach by Black Sea Trade & Development Bank and International Investment Bank and therefore the aforementioned bank liabilities remain in essence long-term.

C.7.17. Deferred tax liabilities

Deferred taxes are calculated on temporary differences, using tax rates applicable in the countries where the companies of the Group operate. The calculation of deferred tax of the Group and the Company is reviewed every financial year, so that the balance shown in the balance sheet shall reflect the current tax rates.

The movement in deferred taxes, following any offsets, is as follows:

| Deferred income tax | | |
|---------------------------------------------------------------------|-----------------|-----------------|
| Amounts expressed in €-GROUP | 31.12.2020 | 31.12.2019 |
| -Deferred tax assets | | |
| Provisions for impairment of receivables | 1.615.987,93 | 1.410.173,64 |
| Other provisions | 341.674,20 | 246.422,00 |
| Employee benefits | 576.371,61 | 478.496,05 |
| Impairment of subsidiaries | 14.400,00 | 2.290,52 |
| Obsolescence of inventories | 127.925,34 | 84.000,00 |
| Impairment of assets | 271,00 | 232,00 |
| Other deferred tax liabilities | 242.238,14 | 118.880,42 |
| Total (a) | 2.918.868,22 | 2.340.494,63 |
| -Deferred tax liabilities | | |
| Provisions for impairment of receivables | 0,00 | (5.862,53) |
| Revaluation of property plant and equipment | (17.387.740,49) | (17.424.372,77) |
| Other deferred tax liabilities | (31.525,05) | 0,00 |
| Total (b) | (17.419.265,54) | (17.430.235,30) |
| Net balance of deferred tax assets / (liabilities) in the Financial | | |
| Statements (a) - (b) | (14.500.397,32) | (15.089.740,67) |



| Deferred income tax | | |
|---------------------------------------------------------------------|----------------|-----------------|
| Amounts expressed in € –COMPANY | 31.12.2020 | 31.12.2019 |
| | | |
| -Deferred tax assets | | |
| Provisions for impairment of receivables | 1.518.304,06 | 1.354.772,68 |
| Other provisions | 240.000,00 | 240.000,00 |
| Employee benefits | 497.241,93 | 412.211,54 |
| Amortization of intangible assets | 64.115,65 | 0,00 |
| Impairment of subsidiaries | 14.400,00 | 2.290,52 |
| Obsolescence of inventories | 84.000,00 | 84.000,00 |
| Total (a) | 2.418.061,64 | 2.093.274,74 |
| -Deferred tax liabilities | | |
| Revaluation of property plant and equipment | 11.752.991,23 | 12.708.605,62 |
| Total (b) | 11.752.991,23 | 12.708.605,62 |
| Net balance of deferred tax assets / (liabilities) in the Financial | | |
| Statements (a) - (b) | (9.334.929,60) | (10.615.330,88) |

Deferred tax assets, liabilities and the results have been recognized based on the effective tax rates on 31/12/2020. The tax rate for societe anonymes in Greece for the financial year that ended on the 31st of December 2020 is defined at 24% (2019: 24%).

C.7.18. Employee benefits

The employed staff of the Group on the 31st of December 2020 amounts to 1.542 and of the Company to 908 persons, while on the 31st of December 2019 the employed staff of the Group amounts to 1.403 and of the Company to 799 persons.

The provision for compensation due to retirement is shown in the Financial Statements according to IAS 19.

| Employee benefits | | |
|---------------------------------------------------------------|--------------|--------------|
| Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
| | | |
| Balance at the beginning of the financial year | 2.180.668,07 | 1.782.238,25 |
| Recognition of liability from the acquisition of subsidiaries | 213.701,15 | 0,00 |
| Expense recognized in profit and loss | 136.066,47 | 211.769,39 |
| Expense recognized in other comprehensive income | 71.074,95 | 182.530,56 |
| Provision reversal from previous financial years | 0,00 | 4.130,00 |
| Total movement of financial year | 420.842,95 | 398.429,95 |
| Balance at the end of the financial year | 2.601.510,64 | 2.180.668,07 |

The movement for the Group employee benefits is shown in detail in the following table:

| | Group | |
|---------------------------------------------------------------|------------|------------|
| amounts expressed in € | 31.12.2020 | 31.12.2019 |
| Change in the value of the employee benefits liability | | |
| Recognition of liability from the acquisition of subsidiaries | 213.701,15 | 0,00 |
| Current service cost | 213.653,76 | 226.766,95 |
| Past service cost | 0,00 | 14.785,25 |
| Interest cost | 20.826,53 | 29.982,42 |



| Effect of cut/settlement/terminal provisions | (5.476,54) | 68.256,12 |
|---------------------------------------------------------------|--------------|------------------|
| Net expense of the financial year | 442.704,90 | 339.790,74 |
| | | |
| Recognition of liability from the acquisition of subsidiaries | 213.701,15 | 0,00 |
| Redundancy costs | (176.329,08) | (156.576,0 9) |
| Expense recognized in the profit and loss | 247.404,07 | 343.237,65 |
| Result recognized in other comprehensive income | 136.066,43 | 211.768,39 |
| Total | 420.842,57 | 398.429,95 |

| Employee benefits | | |
|------------------------------------------------------|--------------|--------------|
| Amounts expressed in € (COMPANY) | 31.12.2020 | 31.12.2019 |
| Balance at the beginning of the financial year | 1.717.548,07 | 1.407.448,12 |
| Expense recognized in profit and loss | 281.274,19 | 179.629,39 |
| Expense recognized in total comprehensive income | 73.019,12 | 130.470,56 |
| Provision reversal/use from previous financial years | 0,00 | 0,00 |
| Total change of financial year | 354.293,31 | 310.099,95 |
| Balance at the end of the financial year | 2.071.841,38 | 1.717.548,07 |

The provision on movement for the Company is shown in detail in the following table:

| Accounting representation under IAS 19 | Company De | tails |
|-------------------------------------------------|----------------|--------------|
| amounts expressed in € | 31.12.2020 | 31.12.2019 |
| | | |
| Change in the current value of the liability | | |
| Current service cost | 191.616,2 | 167.688,17 |
| Interest cost | 15.457,93 | 23.926,62 |
| Effect of cut/settlement/terminal provisions | <u>(99,43)</u> | 94.068,86 |
| Net expense of the financial year | 206.974,70 | 285.683,65 |
| Redundancy cost | 133.955,58 | 155.213,09 |
| Expense recognized in profit and loss | (206.974,70) | (285.683,65) |
| Result recognized in other comprehensive income | (281.274,19) | (179.629,39) |
| Total | (354.293,31) | (310.099,95) |

The actuarial assumptions used in the actuarial valuation are those of the previous financial year and are as follows:

| | Actuarial assumptions | | | | |
|----|----------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------|--|--|--|
| 1. | Discounting rate: | 0.4% with average duration 20.58 | | | |
| 2. | Average annual increase rate of long-term inflation: | 1.70% (according to the Convergence Program of the European Union – Lisbon Strategy). | | | |
| 3. | Average long-term annual increase in payroll: | 3% (inflation + 1.3%) | | | |
| 4. | Valuation date: | 31.12.2020 | | | |
| 5. | Normal retirement age: | Under the statutory provisions of the Fund of Primary Insurance for each employee. | | | |
| 6. | General principle for calculating the actuarial figures: | As a general principle, the principle of the continuous business was used, under the framework of IAS (see IAS 1 § 25) | | | |
| 7. | Actuarial valuation method: | The Projected Unit Credit Method was used (see IAS 19) | | | |



C.7.19. Provisions

| Provisions | | |
|--------------------------------|------------|------------|
| Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
| | | |
| Provisions for legal affairs | 350.000,00 | 350.000,00 |
| Provisions for emergencies | 398.100,30 | 330.656,50 |
| Other provisions | 43.067,98 | 55.958,85 |
| Total | 791.168,28 | 736.615,35 |

| Other provisions | 31.12.2020 | 31.12.2019 |
|---------------------------------------------------------------------|------------|-------------|
| Balance at the beginning of the financial year | 736.615,35 | 819.250,31 |
| Expense recognized | 0,00 | 0,00 |
| Other provisions/(Provision reversal from previous financial years) | 54.552,93 | (82.634,96) |
| Total | 791.168.28 | 736.615.35 |

| Provisions | | |
|----------------------------------|------------|------------|
| Amounts expressed in € (COMPANY) | 31.12.2020 | 31.12.2019 |
| Provisions for emergencies | 300.000,00 | 300.000,00 |
| Provisions for legal affairs | 350.000,00 | 350.000,00 |
| Total | 650.000,00 | 650.000,00 |

| Other provisions | 31.12.2020 | 31.12.2019 |
|--------------------------------------------------|------------|------------|
| Balance at the beginning of the financial year | 650.000,00 | 650.000,00 |
| Provision reversal from previous financial years | 0,00 | 0,00 |
| Balance at the end of the financial year | 650.000,00 | 650.000,00 |

C.7.20. Trade and other payables

| Trade and other payables Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
|----------------------------------------------------------|---------------|---------------|
| Suppliers | 33.443.109,75 | 34.465.393,30 |
| Customer advances | 220.194,35 | 3.389.635,32 |
| Cheques payable | 6.384.106,66 | 6.250.504,35 |
| Total | 40.047.410,76 | 44.105.532,97 |

| Trade and other payables Amounts expressed in € (COMPANY) | 31.12.2020 | 31.12.2019 |
|------------------------------------------------------------|---------------------------------------------|---------------------------------------------|
| Suppliers Customer advances Cheques payable | 27.987.899,77 215.474,30 6.384.106,66 | 27.003.451,96 189.056,14 6.250.504,35 |
| Total | 34.587.480,73 | 33.443.012,45 |

The analysis on the maturity of commercial liabilities is set out in note 7.26.

C.7.21. Current and other tax liabilities

| Current tax liabilities Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
|---------------------------------------------------------|--------------|--------------|
| | | |
| VAT | 438.045,78 | 350.673,63 |
| Payroll and third parties taxes | 621.497,86 | 464.026,94 |
| Current Income tax | 4.764.767,44 | 4.633.484,58 |
| Other taxes | 81.330,41 | 176.556,95 |
| Total | 5.905.641,49 | 5.624.742,11 |





| Current tax liabilities Amounts expressed in € (COMPANY) | 31.12.2020 | 31.12.2019 |
|-----------------------------------------------------------|--------------|--------------|
| Amounts expressed in e (com Arri) | 5=.525 | |
| Payroll and third parties taxes | 499.715,17 | 413.004,87 |
| Current Income tax | 4.568.768,84 | 4.587.946,80 |
| Other taxes | 40.182,93 | 36.787,66 |
| Total | 5.108.666,94 | 5.037.739,33 |

C.7.22. Short-term borrowings

| Short-term borrowings | | |
|--------------------------------------|---------------|---------------|
| Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
| Short term borrowings in euro (€) | | |
| - From Domestic Banking Institutions | 18.998.205,21 | 8.107.128,95 |
| - From Foreign Banking Institutions | 17.083.512,00 | 15.541.641,18 |
| | 36.081.717,21 | 23.670.096,95 |
| Short-term borrowings | | |
| Amounts expressed in € (COMPANY) | 31.12.2020 | 31.12.2019 |
| Short term borrowings in euro (€) | | |
| - From Domestic Banking Institutions | 18.150.383,21 | 8.107.128,95 |
| | 18.150.383,21 | 8.107.128,95 |

C.7.23. Current portion of long term borrowings

| Current portion of long term borrowings | | |
|-----------------------------------------|---------------|---------------|
| Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
| Bond Loans | | |
| Bond loans non-convertible into shares | 14.324.012,50 | 12.365.450,00 |
| Long-term loans | | |
| Long-term loans in euro | 9.101.499,00 | 9.103.040,00 |
| | 23.425.511,50 | 21.468.490,00 |

| Current portion of long term borrowings | | |
|-----------------------------------------|---------------|---------------|
| Amounts expressed in € (COMPANY) | 31.12.2020 | 31.12.2019 |
| | | |
| Bond Loans | | |
| Bond loans non-convertible into shares | 14.324.012,50 | 12.365.450,00 |
| Long-term loans | | |
| Long-term loans in euro | 0,00 | 0,00 |
| | 14.324.012,50 | 12.365.450,00 |

C.7.24. Leasing liabilities

| Leasing liabilities Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
|-----------------------------------------------------|----------------|----------------|
| Amounts expressed in E (GROOP) | 31.12.2020 | 31.12.2019 |
| Balance at the beginning of the financial year | 11.832.739,98 | 9.573.728,59 |
| Other adjustments | 88.793,39 | 0,00 |
| Liabilities under new leasing contracts | 6.611.518,63 | 4.532.484,00 |
| Capital repayment of finance leases | (2.669.377,16) | (2.273.472,61) |
| Balance at the end of the financial year | 15.863.674,74 | 11.832.739,98 |

15.863.674,74 11.832.739,98



| Leasing liabilities Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
|--------------------------------------------------------|----------------|----------------|
| Liabilities under finance leases | 15.863.674,74 | 11.832.739,98 |
| Minus: Amounts payable next financial year | (3.835.099,94) | (2.517.876,63) |
| Balance | 12.028.574,80 | 9.314.863,35 |
| Minimum leases payable Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
| Within 1 year | 4.233.756.63 | 2.846.771,90 |
| From 2 to 5 years | 12.544.127,39 | 9.694.069,32 |
| After 5 years | 231.763,11 | 309.020,99 |
| Total minimum finance lease payments Minus: | 17.009.647,14 | 12.849.862,21 |
| Future financial expenses | (1.145.972,40) | (1.017.122,23) |

At Company level finance leases are as follows:

Current value of minimum finance lease payments

| Leasing liabilities | | | |
|------------------------------------------------|----------------|----------------|--|
| Amounts expressed in € (COMPANY) | 31.12.2020 | 31.12.2019 | |
| Balance at the beginning of the financial year | 11.639.809,32 | 9.573.728,59 | |
| Liabilities under new leasing contracts | 6.615.382,69 | 4.418.798,42 | |
| Capital repayment of finance leases | (2.630.500,88) | (2.352.717,69) | |
| Balance at the end of the financial year | 15.624.691,13 | 11.639.809,32 | |
| Leasing liabilities | | | |
| Amounts expressed in € (COMPANY) | 31.12.2020 | 31.12.2019 | |
| Liabilities under finance leases | 15.624.691,13 | 11.639.809,32 | |
| Minus: Amounts payable next financial year | (3.688.068,10) | (2,438,631.55) | |
| Balance | 11.936.623,03 | 9,201,177.77 | |

| Minimum leases payable | | | |
|-------------------------------------------------|----------------|---------------|--|
| Amounts expressed in € (COMPANY) | 31.12.2020 | 31.12.2019 | |
| | | | |
| Within 1 year | 4.066.732,31 | 2.717.196,60 | |
| From 2 to 5 years | 12.418.855,40 | 9.577.401,27 | |
| After 5 years | 228.263,11 | 305.520,99 | |
| Total minimum finance lease payments | 16.713.850,82 | 12.600.118,85 | |
| Minus: | | | |
| Future financial expenses | (1.089.159,69) | (960.309,53) | |
| Current value of minimum finance lease payments | 15.624.691,13 | 11.639.809,32 | |

C.7.25. Other short-term liabilities

| Other short-term liabilities | | |
|---------------------------------------|--------------|--------------|
| Amounts expressed in € (GROUP) | 31.12.2020 | 31.12.2019 |
| Salaries & staff remuneration payable | 1.891.220,82 | 1.591.742,80 |
| Dividends payable | 2.164.687,00 | 7.234.729,27 |



| Payables to beneficiaries (mainly return of share capital) | 2.656.565,24 | 0,00 |
|------------------------------------------------------------|---------------|---------------|
| Other short-term liabilities | 573.857,89 | 557.231,35 |
| Social security contributions | 2.584.536,44 | 1.502.553,63 |
| Accrued expenses | 839.332,14 | 813.489,48 |
| Other accrued liabilities | 935.115,68 | 490.642,75 |
| Total | 11.645.315,20 | 12.190.389,29 |

| Amounts expressed in € (COMPANY) | 31.12.2020 | 31.12.2019 |
|---------------------------------------|--------------|--------------|
| Salaries & staff remuneration payable | 1.245.406,61 | 1.126.545,14 |
| Dividends payable | 2.164.687,00 | 7.234.729,27 |
| Return of share capital | 2.361.832,24 | 0,00 |
| Other short-term liabilities | 6.513,83 | 13.485,37 |
| Social security contributions | 1.196.800,49 | 1.057.283,47 |
| Accrued expenses | 629.698,36 | 692.354,10 |
| Other accrued liabilities | 6.053,77 | 4.818,75 |
| Total | 7.610.992,30 | 0.129.216,10 |

The analysis on the maturity of other short-term liabilities is set out in note 7.26.

C.7.26. Contractual maturity of liabilities

| 31st of December 2020 | | | | | |
|---------------------------------------------------------------------|---------------------|----------------|----------------|------------|----------------|
| Amounts expressed in € | Balance sheet value | Up to 1 year | Up to 5 years | > 5 years | Total |
| Long-term loans (including current portion of long term borrowings) | 143.716.198,17 | 23.425.511,50 | 120.290.686,67 | 0,00 | 143.716.198,17 |
| Liabilities under finance lease | 15.863.674,73 | 4.549.334,91 | 11.080.218,02 | 234.121,80 | 15.863.674,74 |
| Short-term loans | 36.081.717,21 | 36.081.717,21 | 0,00 | 0,00 | 36.081.717,21 |
| Current tax liabilities | 5.905.641,48 | 5.905.641,48 | 0,00 | 0,00 | 5.905.641,48 |
| Suppliers | 33.663.304,10 | 33.663.304,10 | 0,00 | 0,00 | 33.663.304,10 |
| Cheques payable | 6.384.106,66 | 6.384.106,66 | 0,00 | 0,00 | 6.384.106,66 |
| Other liabilities | 11.645.315,20 | 11.645.315,20 | 0,00 | 0,00 | 11.645.315,20 |
| Total | 253.259.957,57 | 121.654.931,07 | 131.370.904,69 | 234.121,80 | 253.259.957,57 |

C.7.27. Classification of financial assets and liabilities at fair values

The Group and the Company make use of the following classification for the definition and disclosure of the fair value of receivables and liabilities per valuation method:

Level 1: Quoted maret prices (without modification or adjustment) for financial instruments traded on active financial markets,

Level 2: Observable data for the asset or liability valued other than Level 1 prices, such as trading prices for similar products, trading prices in inactive markets or other items that are either observable or can be supported by observable items (for example, prices arising from observable data), for almost the entire duration of the financial instrument,

Level 3: Data for the asset or liability valued that are not based on observable market data (non-observable data). If we use observable data for the fair value calculation that require significant adjustments based on non-observable data, then the calculation falls into Level 3. Level 3 includes financial instruments, whose value is determined by valuation models, cash flow discounts and similar techniques, as well as products for which the determination of fair value requires significant judgment or assessment by the Administration.

During the period there were no transfers between Level 1 and 2 neither transfers within or outside Level 3 for the calculation of fair value. Amounts appearing in the Financial Statements for cash reserves, commercial and other receivables, commercial and other short-term liabilities, as well as bank short-term liabilities approach their corresponding fair values due to their short-term maturity.



The valuation method was determined by taking into account all factors in order to accurately determine the fair value, while they are measured on Level 3 of the classification for the determination of the fair value.

| | Group's fair value classification | | |
|--------------------------------------------------------------|-----------------------------------|---------------------------------|---------|
| | 31.12.2020 | 31.12.2019 | |
| Financial assets | | | _ |
| Trade and other receivables (Note 7.10) | 61.876.149,72 | 64.943.152,13 | Level 3 |
| Other long-term receivables (Note 7.11) | 22.210.397,85 | 17.961.348,23 | Level 3 |
| Cash and cash equivalents (Note 7.13) | 15.319.003,46 | 9.961.624,83 | Level 1 |
| Total | 99.315.551,04 | 92.866.125,19 | |
| Financial liabilities | | | |
| Long-term borrowings (Note 7.16) | 120.290.686,67 | 123.181.290,67 | Level 2 |
| Leasing liabilities (Note 7.24) | 12.028.574,80 | 9.314.863,35 | Level 2 |
| Trade and other payables (Note 7.20) | 40.047.410,76 | 44.105.532,97 | Level 3 |
| Short-term borrowings (Note 7.22) | 36.081.717,21 | 23.670.096,95 | Level 2 |
| Leasing liabilities (Note 7.24) | 3.835.099,94 | 2.517.876,63 | Level 2 |
| Long-term liabilities payable during the next financial year | | | |
| (Note 7.23) | 23.425.511,50 | 21.468.490,00 | Level 2 |
| Other short-term liabilities (Note 7.25) Total | 11.645.315,20 247.354.316.08 | 12.190.389,29 236.448.539.87 | Level 3 |
| IUlai | 247.334.310,00 | 230.440.339,07 | |

C.7.28. Analysis of Cash Flows from Financing Activities

| GROUP | Non-cash changes | | | | | |
|----------------------|------------------|-----------------|---------------|--------------|------------|----------------|
| | | | | Management | Interest | 01.40.00 |
| Amounts in € | 01.01.20 | Cash flows | Additions | expenses | provisions | 31.12.20 |
| Bank liabilities of | | | | | | |
| long-term/short-term | | | | | | |
| loans | 168.319.877,62 | (24.749.685,66) | 34.368.366,00 | 1.859.357,42 | 0,00 | 179.797.915,38 |
| Leasing liabilities | 11.832.739,98 | (2.732.699,79) | 6.757.756,27 | 5.878,27 | 0,00 | 15.863.674,73 |
| Dividends | 7.234.729,27 | (7.099.416,27) | 2.029.374,00 | 0,00 | 0,00 | 2.164.687,00 |
| Total | 187.387.346,87 | (34.581.801,72) | 43.155.496,27 | 1.865.235,69 | 0,00 | 197.826.277,11 |

| COMPANY | | | | Non-cash changes | | |
|--------------------------------------|----------------|-----------------|---------------|---------------------|------------------------|----------------|
| Amounts in € | 01.01.20 | Cash flows | Additions | Management expenses | Interest provisions | 31.12.20 |
| Bank liabilities of long-term loans | 112.992.116,67 | (12.000.000,00) | 20.000.000,00 | 118.562,50 | 0,00 | 121.110.679,17 |
| Leasing liabilities | 11.639.809,32 | (2.630.500,88) | 6.615.382,69 | 0,00 | 0,00 | 15.624.691,13 |
| Bank liabilities of short-term loans | 8.107.128,95 | (2.430.129.66) | 12.000.000.00 | 473.383.92 | 0,00 | 18.150.383,21 |
| Dividends | 7.234.729,27 | (7.099.416,27) | 2.029.374,00 | 0,00 | 0,00 | 2.164.687,00 |
| Total | 139.973.784,21 | (24.160.046,81) | 40.644.756,69 | 591.946,42 | 0,00 | 157.050.440,51 |

C.7.29. Profits/(losses) per share

Basic

The basic profits / losses per share are calculated by the division of profits of the Company with the weighted average number of ordinary shares during the financial year, excluding any owned common shares purchased by itself (own shares).



Adjusted:

The adjusted profits / losses per share are calculated by the adjustment of the weighted average of the existing ordinary shares of the Company during the financial year for potentially issued common shares. The Company has no such categories of potential ordinary shares and consequently the basic and adjusted profits per share are the same.

An analysis is set out below of profits per share attributable to the shareholders of the Company:

| GROUP Amounts expressed in € | 31.12.2020 | 31.12.2019 |
|-----------------------------------------------------------------------------------------------------------|---------------|---------------|
| <u>Profits</u> | | |
| Profits/(losses) attributable to the owners of the Company from continuing operations | 16.971.109,60 | 18.270.792,74 |
| Number of shares | | |
| Weighted average number of ordinary shares under issue used in the calculation of basic profits per share | 15.988.968,00 | 15.988.968,00 |
| Net profit per share attributable to the owners of the Company from continuing operations | 1,06 | 1,14 |

| Profits / (Losses) after taxes per share (€ / share) COMPANY | | |
|-----------------------------------------------------------------------------------------------------------|---------------|---------------|
| Amounts expressed in € | 31.12.2020 | 31.12.2019 |
| Profits Profits attributable to the owners of the Company from continuing operations Number of shares | 11.022.764,11 | 12.781.242,77 |
| Weighted average number of ordinary shares under issue used in the calculation of basic profits per share | 15.988.968,00 | 15.988.968,00 |
| Net profit per share attributable to the owners of the Company from continuing operations | 0,69 | 0,80 |

C.7.30. Contingent assets-liabilities

Commitments-Guarantees

The Company has contingent liabilities in relation to banks, other guarantees and other matters arising in the ordinary course of activities. No substantial charges from those contingent liabilities are expected to arise. No additional payments after the date of preparation of the present Financial Statements are expected.

The contingent liabilities for letters of credit guaranteeing good performance and operation of the Company and the Group within the ordinary course of business are:

| Contingent Liabilities | Group | Details | Company | y Details |
|---------------------------------------|-------------------|-------------------|------------|-------------------|
| amounts expressed in thousand € | <u>31.12.2020</u> | <u>31.12.2019</u> | 31.12.2020 | <u>31.12.2019</u> |
| Bank Letters of Credit for Securities | 797 | 2.255 | 762 | 2.253 |
| Total Contingent Liabilities | 797 | 2.255 | 762 | 2.253 |

Penalty Clauses and Legal Affairs

For all litigated and under arbitration cases a provision has been made on a Group basis of €350 thousand. This provision is shown in item "Provisions" (note 7.19). This provision is shown in item "Provisions" (note 7.19).

There are no other contested claims by third parties against the Company and the Group or court decisions which may significantly affect the financial position of the Company and the Group.

There are no other important contingent liabilities in addition to those mentioned above.

C.7.31. Transactions with related parties

The transactions in the closing financial year 1.1.2020-31.12.2020 and other receivables and payables on 31/12/2020 of the Company with the related legal entities, as defined by IAS 24, are as follows:



| Commercial receivables | 31.12.2020 | 31.12.2019 |
|-----------------------------------|---------------|---------------|
| | | |
| TYRBUL S.A. | 4.565.982,07 | 2.292.165,45 |
| S.C. FABRICA DE LAPTE BRASOV S.A. | 2.001.283,07 | 7.161.561,62 |
| OLYMPUS DAIRY DEUTSCHLAND GmbH | 2.176.411,52 | 2.464.327,88 |
| OLYMPUS ITALIA S.r.I. | 1.835.156,30 | 2.079.687,50 |
| METEORA S.A. | 47.622,49 | 0,00 |
| OLYMPUS DAIRY UK Ltd | 1.284.010,28 | 611.833,08 |
| LATIZA S.A. | 165.240,00 | 0,00 |
| OLYMPUS DAIRY USA Corp (*) | 3.456.195,79 | 3.775.233,98 |
| OLYMPUS FOODS BEOGRAD | 391.592,78 | 203.665,58 |
| OLYMPUS FOODS SKOPJE | 311.549,64 | 135.795,65 |
| OLYMPUS FOODS FRANCE | 741.885,07 | 262.801,12 |
| HELLENIC NORDIC | 612.836,73 | 674.570,05 |
| OLYMPUS FOODS CYPRUS | 3.125.984,40 | 0,00 |
| KLIAFAS S.A. | 21.229,76 | 0,00 |
| DOUBIA S.A. | 138.849,53 | 0,00 |
| Total | 20.875.829,43 | 19.661.641,91 |

(*) The balance of OLYMPUS DAIRY USA Corp amounting to €3,456,195.79 has been fully impaired.

| Commercial liabilities | 31.12.2020 | 31.12.2019 |
|-----------------------------------|------------|--------------|
| TYRBUL S.A. | 0,00 | (516.730,47) |
| S.C. FABRICA DE LAPTE BRASOV S.A. | 0,00 | 1.032.818,16 |
| LATIZA S.A. | 0,00 | 233.688,00 |
| OLYMPUS FOODS TIRANA | 15.500,00 | 0,00 |
| KLIAFAS S.A. | 0,00 | 0,00 |
| DOUBIA S.A. | 0,00 | 0,00 |
| Total | 15.500,00 | 749.775,69 |

| Merchandise purchases | 31.12.2020 | 31.12.2019 |
|-----------------------------------|---------------|---------------|
| TYRBUL S.A. | 17.339.314,64 | 22.652.358,12 |
| S.C. FABRICA DE LAPTE BRASOV S.A. | 33.304.460,24 | 35.186.017,58 |
| KLIAFAS S.A. | 745.106,61 | 0,00 |
| DOUBIA S.A. | 407.938,20 | 0,00 |
| Total | 51.796.819,69 | 57.838.375,70 |

| Service purchases | 31.12.2020 | 31.12.2019 |
|-----------------------------------|------------|------------|
| TVDDU O A | 496.05 | 0.500.00 |
| TYRBUL S.A. | , | 9.500,00 |
| S.C. FABRICA DE LAPTE BRASOV S.A. | 7.925,96 | 2.427,39 |
| OLYMPUS DAIRY UK Ltd | 2.343,67 | 0,00 |
| OLYMPUS DAIRY USA Corp | 0,00 | 0,00 |
| LATIZA S.A. | 188.800,00 | 193.200,00 |
| OLYMPUS FOODS TIRANA | 30.500,00 | 0,00 |
| KLIAFAS S.A. | 105,05 | 0,00 |
| OLYMPUS BEOGRAD | 86.838,00 | 0,00 |
| OLYMPUS DOOEL | 105.270,00 | 0,00 |
| Total | 422.278,73 | 205.127,39 |

| Sales of Fixed Assets | 31.12.2020 | 31.12.2019 |
|-----------------------------------|------------|------------|
| S.C. FABRICA DE LAPTE BRASOV S.A. | 122.600,00 | 220.600,00 |



| TYRBUL S.A. | 0,00 | 292.500,00 |
|--------------|------------|------------|
| KLIAFAS S.A. | 59.990,00 | 0,00 |
| DOUBIA S.A. | 1.990,00 | 0,00 |
| Total | 184.580,00 | 513.100,00 |

| Purchases of Fixed Assets | 31.12.2020 | 31.12.2019 |
|-----------------------------------|------------|------------|
| TYRBUL S.A. | 27.820,00 | 0,00 |
| S.C. FABRICA DE LAPTE BRASOV S.A. | 440.000,00 | 964.578,94 |
| KLIAFAS S.A. | 2.100,00 | 0,00 |
| Total | 469.920,00 | 964.578,94 |

| Sales | 31.12.2020 | 31.12.2019 |
|-----------------------------------|---------------|---------------|
| | F F04 77F 00 | |
| OLYMPUS DAIRY UK | 5.521.775,36 | 4.095.316,58 |
| METEORA S.A. | 5.550,00 | 0,00 |
| TYRBUL S.A. | 16.165.995,38 | 14.487.189,76 |
| S.C. FABRICA DE LAPTE BRASOV S.A. | 10.669.505,95 | 9.754.344,08 |
| OLYMPUS ITALIA S.r.I. | 20.754.046,22 | 17.838.504,38 |
| OLYMPUS DAIRY DEUTSCHLAND GmbH | 23.794.223,87 | 19.120.297,03 |
| HELLENIC NORDIC | 3.175.850,39 | 2.560.823,86 |
| OLYMPUS FOODS BEOGRAD | 274.282,20 | 203.182,58 |
| OLYMPUS FOODS SKOPJE | 280.540,99 | 135,312,65 |
| OLYMPUS FOODS FRANCE | 5.558.129,10 | 1.788.810,59 |
| OLYMPUS FOODS CYPRUS | 536.022,40 | 2.973,12 |
| KLIAFAS S.A. | 38.451,45 | 0,00 |
| DOUBIA S.A. | 16.134,34 | 0,00 |
| Total | 86.790.507,65 | 69.986.754,63 |

| Sales of Services | 31.12.2020 | 31.12.2019 |
|---------------------------------------|------------|------------|
| | | |
| "OLYMPOS" LARISSA DAIRY INDUSTRY S.A. | 1.158,32 | 1.158,32 |
| TYRAS S.A. | 1.158,32 | 1.158,32 |
| "RODOPI" XANTHI DAIRY INDUSTRY S.A. | 1.158,32 | 1.158,32 |
| OLYMPUS ITALIA S.r.I. | 2.952,34 | 2.310,52 |
| TYRBUL S.A. | 1.606,50 | 5.588,50 |
| OLYMPUS DAIRY DEUTSCHLAND GmbH | 2.873,85 | 2.499,00 |
| OLYMPUS DAIRY UK | 823,20 | 823,20 |
| S.C. FABRICA DE LAPTE BRASOV S.A. | 25.621,50 | 24.591,00 |
| HELLENIC NORDIC | 420,00 | 1.090,00 |
| OLYMPUS FOODS TIRANA | 483,00 | 483,00 |
| OLYMPUS FOODS BEOGRAD | 483,00 | 483,00 |
| OLYMPUS FOODS SKOPJE | 483,00 | 483,00 |
| OLYMPUS FOODS FRANCE | 572,25 | 471,91 |
| OLYMPUS FOODS CYPRUS | 422,00 | 0,00 |
| KLIAFAS S.A. | 12.805,00 | 0,00 |
| Total | 53.020,60 | 42.298,09 |



GROUP

| | Group | |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------|------------------------------|
| Amounts expressed in thousand € | 31.12.2020 | 31.12.2019 |
| | | |
| Transactions and fees to managers and Administration members | 0 | 0 |
| Claims from managers and Administration members (Accounts to be paid) | 38 | 5 |
| Liabilities towards managers and Administration members | 1.847 | 207 |
| | | |
| | Group |) |
| Amounts expressed in thousand € | Group 31.12.2020 | 31.12.2019 |
| Guaranteed financing limits towards banks for subsidiaries and associates & joint ventures Used from among the approved and guaranteed financing limits towards | · | 31.12.2019 |
| Guaranteed financing limits towards banks for subsidiaries and associates & joint ventures | 31.12.2020 | 31.12.2019 196.818 |

COMPANY

| | Compan | • |
|-----------------------------------------------------------------------------------------------------------------------------|----------------------------------|------------|
| Amounts expressed in thousand € | 31.12.2020 | 31.12.2019 |
| Transactions and fees to managers and Administration members | 0 | 0 |
| Claims from managers and Administration members (Accounts to be paid) | 12 | 5 |
| Liabilities towards managers and Administration members | 2 | 206 |
| | Company 31.12.2020 31.12.2019 | |
| Amounts expressed in thousand € | | - |
| Amounts expressed in thousand € Guaranteed financing limits towards banks for subsidiaries and associates & joint ventures | 31.12.2020 · | 31.12.2019 |
| Guaranteed financing limits towards banks for subsidiaries and associates | | - |

C.7.32. Reclassifications of comparative items for the period that ended on December 31st, 2020

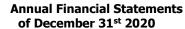
Advance payments and Good performance Letters of Credit

The comparative items in the "Property, plant and equipment" and the "Rights of use of assets" are reclassified in relation to the prior year Statement of Financial Position in order to make them comparable with the amounts of the current financial year. More specifically, as of December $31^{\rm st}$, 2019, at Group level, an amount of $\{0.5,158,924.37\}$ related to finance leases has been reclassified from the line "Property, plant and equipment" to the line "Rights of use of assets" of "Non-current assets", while at Company level, an amount of $\{0.14,767,254.88\}$ related to finance leases has been reclassified from the line "Property, plant and equipment" to the line "Rights of use of assets" of "Non-current assets". These reclassifications do not affect the results of the comparative year.

The comparative items in the "Reserves" and the "Retained earnings" are reclassified in relation to the prior year Statement of Financial Position of the Group in order to make them comparable with the amounts of the current financial year. More specifically, at Group level, an amount of €1,654,068.00 relating to Foreign Exchange differences from the conversion of foreign subsidiaries has been reclassified from the line "Retained earnings" to the line "Reserves" of Equity. These reclassifications do not affect the results of the comparative year.

2.551

2.253





C.7.33. Subsequent events

At the beginning of 2020, there was an outbreak of the coronavirus pandemic (COVID-19) worldwide, which led to changes in global supply and demand, including Greece, a country where Hellenic Dairies S.A. operates.

COVID-19 continues to spread worldwide. The range of possible effects can vary from a successful virus control and insignificant short-term effects to a prolonged impact that can lead to an economic recession. At the same time, there are various political and fiscal actions emerging around the globe aimed at reducing the potential negative economic impact. It is difficult to predict the range of potential effects on global economy.

The Company's Administration closely monitors its development and possible impact on the business. The Company follows the instructions of the Greek health authorities and observes the requirements and actions implemented by the Greek government. This is confirmed by the course of the Group in 2020, where sales growth and maintaining profitability continue dynamically. The Group's Administration has not revised its investment plan and everything proceeds based on the initial planning. Cash reserves are sufficient and properly serve its operating liabilities. Moreover, the Company, operating within the Group's context along with its subsidiaries, is not affected regarding the smooth supply of stocks.

On 15/12/2020 KLIAFAS S.A. issued a Common Collateral Secured Bond Loan amounting to €11,540,000.00. This loan was disbursed in 2021 and was used for the company's investment in new production lines of pet, aluminum, water treatment and packaging facility. The main terms provide for a margin of 2.2% plus Euribor in installments until January 2028.

Apart from the already mentioned events, there are no other events following the Financial Statements that concern the Company and which need to be reported according to the International Financial Reporting Standards.

Trikala, 6th of August 2021

| The Chairman of the Board of Directors | The Chief Executive Officer | The Financial Director | The Chief Accountant |
|----------------------------------------------|-----------------------------|--------------------------------|--------------------------------------------------------------|
| DIMITRIOS SARANTIS | MICHAIL SARANTIS | ARGYRIS KONSTANTAKOS | ILIAS PLIAKOS |
| Identity card No. AI 848942 | Identity card No. AM 377566 | Identity card No. AE 812656 | Identity card No. AM 376446 |
| 0.00.1 | | 3.200 | Economic Chamber of Greece class A' licence No. 111627 |